

Evaluation Criteria
Lanthanum Powder

FAR 52.212-2 EVALUATION FACTORS – COMMERCIAL ITEMS

The objective of this requirement is to establish, manage and maintain an inventory of 4,000 Metric Tons of Lanthanum Powder. The Government intends to award a contract resulting from this solicitation to the responsible Offeror(s) whose offer conforms to the solicitation using the Lowest Price Technically Acceptable (LPTA) source selection procedures. To be eligible for award, offerors must be determined to be responsible according to the standards of FAR Part 9.

The Government will use the following factors to evaluate each proposal:

- Factor 1: Technical Approach
- Factor 2: Recent and Relevant Past Performance
- Factor 3: Price

Factors 1 and 2 shall be evaluated for acceptability or unacceptability. Any technically approach proposal with acceptable past performance will be evaluated for Factor 3. Award will be based on the lowest evaluated price of the proposal determined acceptable under Factors 1 and 2.

The Government intends to award one contract but reserves the right to award multiple contracts if in the best interest of the Government. The Government intends to evaluate proposals and award a contract without discussions. However, the Government reserves the right to conduct discussions.

EVALUATION FACTORS FOR AWARD

Factor I: Technical Approach

- (1) In a document named “Technical Narrative” the offeror must describe their ability to provide 4,000 metric tons (MT) of Lanthanum powder with a Lanthanum purity of at least 98% by mass in total rare earth oxide, in accordance with the specifications in the Statement of Work. The offeror must identify in a detailed narrative the ability to meet the requirements for the following:
 - a. Material: Please explain in a detailed narrative the ability to meet the material specifications listed in the SOW Section 5.1 in the amount of 4,000 MT.
 - b. Material Packaging:
 - Please explain in a detailed narrative the ability to provide material packaged in Poly-Lined Super Sacks capable of a 1,000 kg contained load, in accordance with SOW Section 6.
 - c. Labeling: Please explain in a detailed narrative the ability to provide

labeling as defined in SOW Section 6.2.

d. Delivery and Material Transportation: Please explain in a detailed narrative the ability to deliver the material to your managed facility in accordance with SOW Section 7.

e. Rotation: Please explain in a detailed narrative your ability to initiate and perform material rotation in accordance with SOW Section 4.

(2) In a document named "Small Business Participation", offerors classified as "other than small business" will be required to furnish a Small Business Subcontracting Plan in accordance with FAR 52.219-9 which addresses Small Business Participation. The Offeror shall demonstrate their understanding of DLA's Small Business Goals and extent of participation of, and their commitment to providing subcontracting opportunities to, subcontracting with small, small disadvantaged, veteran owned small, disabled veteran- owned small, HUBZone, women owned small businesses, and Historically Black Colleges and Universities or Minority Institutions. If no subcontracting opportunities exist, then offers must provide sufficient detail justifying on why there are no subcontracting opportunities for the requirement.

(3) Federal Acquisition Regulation (FAR) 19.704 outlines the specifics of subcontracting plan requirements. <https://www.acquisition.gov/far/19.704> Each paragraph in FAR 19.704 outlines what is needed to be included in a subcontracting plan. It is recommended for offerors classified as "other than small businesses" FAR 19.704 use paragraphs 1-15 as a checklist or template for setting up any subcontracting plan.

(4) The offeror must provide the following *SUBMITTALS WITH PROPOSAL*:

- a. Technical Narrative with detailed explanations listed in Section one (1) above.
- b. Small Business Participation as detailed in section two (2) above.
- c. Safety Data Sheet (SDS) for the solicited materials.
- d. Example of Certificate of Analysis (COA) for past delivery, if applicable, for the solicited materials. See SOW *Section 5.1.2 for required information*.
- e. Testing and methodology for the tests performed on the COA.
- f. Expected lot size, expected number of super sacks per lot, number of lots, and frequency and schedule of deliveries.
- g. Past Performance Questionnaires (for at least three (3) recent (since 2018 or later and relevant customers)
- h. Proposed Contract Line-Item Number (CLIN) Structure

Factor 2: Recent and Relevant Past Performance

Past Performance will be rated as Acceptable or Unacceptable. To be considered awardable, offerors must have an Acceptable Past Performance Rating.

- (1) Past Performance Questionnaires. Offerors are instructed to submit at least three (3) Past Performance Questionnaires that may include the performance still in progress, however, it should have a minimum of one (1) year of performance history and be no more than three (3) years old from the closing date of the solicitation. At a minimum, the documentation must include the contract number, award date, delivery date(s), and quantity. The references may be either government or commercial entities.
- (2) The Government will evaluate the offeror's submitted past performance, to include the questionnaires, for recency and relevancy based on how well the contractor performed on projects of similar scope, dollar value, and complexity.
- (3) Additionally, the Government may review any other sources of information for evaluating past performance. Other sources may include, but are not limited to, past performance information retrieved through Past Performance Information Retrieval System (PPIRS) using all CAGE/DUNS numbers of team members (partnership, joint venture, teaming arrangement, or parent company/ subsidiary/ affiliate) identified in the offeror's proposal, inquiries of owner representative(s), and any other known sources not provided by the offeror.
- (4) In the case of an offeror without a relevant past performance or for whom information on past performance is not available or so sparse that no meaningful past performance rating can be reasonably assigned, the offeror may not be evaluated favorably or unfavorably on past performance (see FAR 15.305(a)(2)(iv)). Therefore, the offeror shall be determined to have Unknown (or "Neutral") past performance. In the context of acceptability/unacceptability, a "Neutral" rating shall be considered "Acceptable".

Factor 3: Price

The Government will evaluate price when the Government finds an Offeror acceptable under Factors 1 and 2. The Government will evaluate price in accordance with FAR 15.101-2(a) Lowest price technically acceptable source selection process and DLAD 15.405 Price negotiation.

The pricing submittal shall be submitted in the SF 1449 under each Contract Line-Item Number (CLIN) and a separate CLIN Pricing document (see Attachment C).