

**DLA LAND & MARITIME  
POST OFFICE BOX 3990, COLUMBUS, OH 43218-3990**

**Information provided on this form is for government's internal use only as a part of the market research.  
THIS IS NOT A REQUEST FOR PROPOSAL.**

The Defense Logistics Agency Land and Maritime is considering a solicitation and subsequent Award of a Firm Fixed Price Contract for the item listed below. As a potential supplier of this item, we are asking that you fill out this market survey **TO THE BEST OF YOUR KNOWLEDGE** so that we can generate more realistic and beneficial solicitation.

\*\*\*\*\*

DATE: 5/3/2023

COMPANY NAME / CAGE:

CITY, STATE:

ATTENTION:

POC E-MAIL:

**REFERENCE TO:**

**LORI PHILLIPS** – Contract Specialist/ FMD / DLA Land & Maritime, Columbus OH

E-MAIL: Lori.Phillips@dla.mil

**NOTE: ITEM LISTED BELOW IS BEING CONSIDERED FOR SOLICITATION AND SUBSEQUENT AWARD.  
PLEASE RESPOND BY CLOSE OF BUSINESS 05/8/2023 POC TO LORI PHILLIPS AT THE ABOVE E-MAIL  
ADDRESS.**

**SOLICITATION ITEM REQUIREMENTS:**

NSN 4820-012491231

VALVE GATE

PIMA VALVE, LLC (30263)

P/N ASIB1025E4-24IN

ESTIMATED DELIVERY: BEST AVAILABLE (DLA DIRECT, CONUS)

NAICS: 332911

Estimated quantity is 4

**COST AND PRICING DATA WILL NOT BE REQUIRED FOR THIS SOLICITATION**

**PLEASE COMPLETE THE FOLLOWING IN REGARD TO THE ABOVE REQUIREMENTS.**

**SURVEY COMPLETED BY:** \_\_\_\_\_  
(Name & Title)

**E-MAIL:** \_\_\_\_\_; **PHONE NO:** \_\_\_\_\_

**DATE COMPLETED:** \_\_\_\_ *TE: to insure that any pending RFP is sent to your company, please insure that POC information  
provided in this block is accurate.*

**1. YOUR COMPANY SIZE?**

LARGE BUSINESS [ ]

SMALL BUSINESS [ ] LIST NUMBER OF EMPLOYEES: \_\_\_\_\_

OTHER [ ] \_\_\_\_\_ LIST NUMBER OF EMPLOYEES: \_\_\_\_\_

**2. YOUR COMPANY IS A:**MANUFACTURER ☐DEALER / DISTRIBUTOR ☐OTHER ☐ \_\_\_\_\_DO YOU HAVE A PARENT COMPANY? YES ☐ NO ☐; CAGE: \_\_\_\_\_; LIST NUMBER OF EMPLOYEES: \_\_\_\_\_**3. IS YOUR COMPANY REGISTERED IN THE "SYSTEM AWARD MANAGEMENT" (SAM)? YES ☐ NO\* ☐**\*If "No", ARE YOU WILLING TO OBTAIN THIS REGISTRATION? YES ☐ \*NO ☐*Note: SAM registration is required for all awards and "must" contain the above NAICS code in order to be edible for an award for this item. Offerors are strongly encouraged to complete/update their SAM registrations as-soon-as-possible.*Link: <https://www.sam.gov> or <https://www.fsd.gov>**4. IS YOUR COMPANY AN ORCA CERTIFIED? YES ☐ NO ☐ and IS YOUR ORCA CERTIFICATION UP TO DATE? YES, ☐ NO ☐**\*Note: In order to qualify for the Federal Government contracts over \$250,000 you must be SAM registered / ORCA certified with current registration dates. Link: <https://www.sam.gov/portal/public/SAM>**5. WHAT IS YOUR EXPERIENCE IN MAKING / SELLING REQUESTED PRODUCT? \_\_\_\_\_****6. IS THIS A COMMERCIAL ITEM? YES ☐ NO ☐***(If "Yes" please answer questions 7&9 below & provide copies of recent invoices to the general public for this item and other additional documentation to support your claim).***7. ITEM IS COMMERCIAL AND OUR COMPANY SOLD \_\_\_\_\_% TO PRIVATE SECTOR and \_\_\_\_\_% TO GOVERNMENT****8. IF ITEM IS COMMERCIAL, WILL YOU COMPLY WITH THE SOLICITATION CLAUSES/REQUIREMENTS?**I/A/W FAR Part 12 or FAR Part 13.5-Acquisition of Commercial Items YES ☐ NO ☐**9. IS THIS A CATALOG/PRICE LISTED ITEM? YES ☐ NO ☐ (If "YES" please provide the link to your priced item or copy of listing)****10. OR THIS ITEM IS NOT COMMERCIAL BECAUSE: (please specify weapon system used: aircraft, tactical vehicles, etc.)**\_\_\_\_\_  
\_\_\_\_\_**11. IF ITEM IS NOT COMMERCIAL, WILL YOU COMPLY WITH THE SOLICITATION CLAUSES/REQUIREMENTS?**I/A/W FAR Part 15-Contracting Negotiation (Non-Commercial clauses) YES ☐ NO ☐**12. IS THIS ITEM ON A GSA SCHEDULE? YES\* ☐ NO \* ☐ (If "YES", GSA Contract # \_\_\_\_\_).****13. DO YOU CARRY THIS ITEM IN YOUR INVENTORY? YES ☐ NO ☐****14. PLACE OF MANUFACTURING:**

(Please provide OEM &amp; CAGE, City, State, and Country)

**15. WHAT WOULD BE THE MOST APPROPRIATE INCREMENTAL QUANTITY BREAKS FOR THIS ITEM?**

From: \_\_\_\_\_ To \_\_\_\_\_; From \_\_\_\_\_ To \_\_\_\_\_; From: \_\_\_\_\_ To \_\_\_\_\_ UM: \_\_\_\_\_

From: \_\_\_\_\_ To \_\_\_\_\_; From \_\_\_\_\_ To \_\_\_\_\_; From: \_\_\_\_\_ To \_\_\_\_\_ UM: \_\_\_\_\_

**16. IS ITEM HAS MINIMUM ORDER REQUIREMENT? YES ☐, NO ☐ MIN QTY? \_\_\_\_\_****17. IS THIS ITEM QUANTITY SENSITIVE? YES ☐, NO ☐ AND****18. CAN YOU ESTIMATE UNIT PRICE FOR QTY TO BE REQUESTED on page 1? \$ \_\_\_\_\_****19. WHAT WOULD BE THE BEST DELIVERY ESTIMATED FOR THIS ITEM? [Please select applicable a), b) or c) option below]**a) ☐ FOR ALL QUANTITY DELIVERY at \_\_\_\_\_ (days ADO)b) ☐ PHASE DELIVERY, BASED ON OEM's PRODUCTION CAPABILITY:

Starting QTY of: \_\_\_\_\_ at \_\_\_\_\_ (days ADO)

QTY up to: \_\_\_\_\_ at \_\_\_\_\_ (days after that, until completed).

c) ☐ OTHER DELIVERY METHOD: \_\_\_\_\_**20. IS F.O.B. ORIGIN ACCEPTABLE? YES ☐ NO ☐; IS F.O.B. DESTINATION ACCEPTABLE? YES ☐ NO ☐**

21. IF F.O.B. DESTINATION WILL A UNIT PRICE VARY BETWEEN U.S. SHIPPING LOCATIONS (zoning)? YES ☐ NO ☐.
22. IS INSPECTION/ACCEPTANCE AT ORIGIN ACCEPTABLE? YES ☐ NO ☐
23. IS INSPECTION/ACCEPTANCE AT DESTINATION ACCEPTABLE? YES ☐ NO ☐
24. DO YOU HAVE ELECTRONIC DATA INTERCHANGE (EDI) CAPABILITY? YES ☐ NO\*☐  
\* (If "No"), ARE YOU WILLING TO OBTAIN THIS CAPABILITY? YES ☐ NO ☐
25. DOES YOUR COMPANY HAVE A COMPREHENSIVE SUBCONTRACTING PLANS APPROVED UNDER THE TEST PROGRAM DESCRIBED IN DFARS 219.702(A)?  
☐ YES ☐ NO
26. DO YOU CURRENTLY HAVE ANY ACTIVE FEDERAL CONTRACTS AND/OR GRANTS IN EXCESS OF \$10,000,000.00?  
☐ YES ☐ NO
27. **FOR CONTRACTS ESTIMATED OVER \$2,000,000.00** COST OR PRICING DATA "MAY" BE REQUIRED PER FAR 52.215-20.  
IS YOUR COMPANY AND YOUR SUBCONTRACTORS (IF APPLICABLE) CAPABLE OF PROVIDING THIS DATA?  
☐ YES ☐ NO
28. IS ANY SPECIAL TOOLING OR GOVERNMENT'S FURNISHIN PROPERTY (GFP) IS REQUIRED TO PRODUCE THIS ITEM? OR IS ANY GOVERNMENT'S FURNISHIN MARETIAL (GFM) IS REQUIRED TO PRODUCE THIS ITEM?  
☐ YES ☐ NO  
If applicable, please specify here: \_\_\_\_\_
29. ARE THERE ANY SALIENT FEATURES/COST DRIVING FACTORS OR ANY MATERIALS, METALS, ETC. THAT ARE DOMINANT IN THIS ITEM?  
☐ YES ☐ NO  
If applicable, please specify here: \_\_\_\_\_
30. IS YOUR COMPANY INTERESTED IN PURSUING A FIRM FIXED PRICE CONTRACT AND WILLING TO SUBMIT AN OFFER FOR THE ABOVE ITEM?  
☐ YES ☐ NO
31. ANY COMMENTS / ADDITIONAL INFORMATION NOT INCLUDED ABOVE?
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

THANK YOU FOR THE PARTICIPATION IN THIS SURVEY.

LORI PHILLIPS / FMD

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