

DEPARTMENT OF VETERANS AFFAIRS

Justification for Brand Name Awards IAW [FAR 13.106-1](#)  
For  
Over Micro-Purchase Threshold but Not Exceeding the SAT (\$250K)

Acquisition Plan Action ID: [36C259-23-AP-4046](#)

JOFOC Tracking: [2023-09-11T05:16:46](#)

1. **Contracting Activity:** Department of Veterans Affairs, Network Contracting Office 19 (NCO 19), 6162 South Willow Drive, Suite 300, Greenwood Village, Colorado, 80111

**Organizational Activity:** Department of Veterans Affairs, VISN 19, Salt Lake City VAMC, 500 Foothills Blvd., Salt Lake City, UT 84148 .

**2237:** [REDACTED]

2. **Brief Description of Supplies/ Services required and the intended use/Estimated Amount:**  
The Salt Lake City VA, surgical department is requesting a patented Bioreactance technology, the Starling Fluid Management Monitoring System. This system represents the latest advancements in hemodynamic monitoring, providing easy-to-use, non-invasive technology that delivers accurate and precise data that takes the guesswork out of fluid assessment.

The estimated amount of the contract [REDACTED]

Description	Qty
STARLING MONITOR	2
STARLING ROLLING STAND	2
PASSIVE LEG RAISE LIFT	2
SUBTOTAL (Products)	

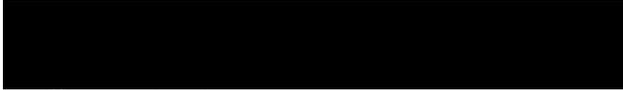
3. **Unique characteristics that limit availability to only one source, with the reason no other supplies or services can be used:**

The Salt Lake City VA, surgical department is is requesting 2 Starling Monitors and 2 Passive Leg Raise Lift systems. This is a new item for ICU because every patient has unique and constantly changing fluid management needs, and fluids should be dosed according to patient response. Assessing whether fluid may help or harm a patient is a critical step in optimizing treatment for the individual patient – only about 50% of hemodynamically unstable patients will respond to IV fluid by increasing cardiac output and perfusion. Provides an assessment of fluid responsiveness, accurately, precisely and 100% non-invasively. The Starling system will deliver the information the VA clinician needs to determine whether a patient will benefit from additional fluid. The system advances efforts to shift treatment away from a one-size-fits-all approach toward individualized, patient-specific clinical decisions for healthcare professionals to deliver the right therapy to the right patient, every time.

4. **Description of market research conducted and results or statement why it was not conducted:**

Market Research has not discovered another system capable of meeting the requirements of the facility nor is there a system which appears to be able to be modified to meet the needs of patient care. A search of FPDS two (2) or more SDVOSBs were found that had previously been awarded like items. Bravo INC., ASE Direct, INC. and Janz Corp. were the identified SDVOSBs

5. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



Date: 09/14/2023

William J. Curtis  
Program Specialist, Surgery Services  
Salt Lake City VA Health Care System

6. **Contracting Officer's Certification:** *Purchase is approved in accordance with FAR13.106-1(b). I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.*

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Douglas D. Buffington  
VA-VHA-RPOW-2023-0020  
Contracting Officer

\_\_\_\_\_  
Date