

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT			1. CONTRACT ID CODE	PAGE OF PAGES 1 5
2. AMENDMENT/MODIFICATION NO. AMENDMENT #001	3. EFFECTIVE DATE 01/23/2023	4. REQUISITION/PURCHASE REQ. NO.	5. PROJECT NO. (IF APPLICABLE)	
6. Issued By Code LIGHT VEHICLES ACQUISITION GSA/FAS/QMAAA 1800 F STREET NW; HUB 3400 WASHINGTON, DC 20405	7. ADMINISTERED BY (If other than Item 6) Code			
8. Name and Address of Contractor (No., street, county, State and ZIP Code)		(x)	9A. AMENDMENT OF SOLICITATION NO. 47QMCA23R0011	
		X	9B. DATED (SEE ITEM 11) JANUARY 06, 2023	
			10A. MODIFICATION OF CONTRACT/ORDER NO.	
			10B. DATED (SEE ITEM 13)	
CODE	FACILITY CODE			

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

<input checked="" type="checkbox"/>	The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers	<input type="checkbox"/>	is extended	<input checked="" type="checkbox"/>	is not extended.
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Offer's must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:
 (a) By completing Items 8 and 15, and returning ONE copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or
 (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGEMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

<input type="checkbox"/>	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
<input type="checkbox"/>	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF:
<input type="checkbox"/>	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:
<input type="checkbox"/>	D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor is not, is required to sign this document and return ONE copies to the issuing office.

14. DESCRIPTION OF **AMENDMENT/MODIFICATION** (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)
 Program: 2024 Outside the Continental United States (OCONUS) Vehicle Program

The above referenced solicitation 47QMCA23R0011 is amended as follows:

- 1) Provide Questions and Answers as submitted in response to the RFP; AND
- 2) Provide the PowerPoint slides from the pre-solicitation conference held on January 18, 2023, at 0900 ET; AND
- 3) Provide Video Recording from the Pre-Solicitation Conference; AND
- 4) Provide an updated Anticipated Models List.

The POC for this amendment is Michael Davidson at michael.davidson@gsa.gov (703) 603-8338. All other terms and conditions remain unchanged.

Except as provided herein, all terms and conditions of the document referenced in item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print)		16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)	
		GREGORY BENEDICT CONTRACTING OFFICER	
15B. CONTRACTOR/OFFEROR	15C. DATE SIGNED	16B. UNITED STATES OF AMERICA	16C. DATE SIGNED
		BY _____	01/23/2023
(Signature of person authorized to sign)		(Signature of Contracting Officer)	

1) PROVIDE QUESTIONS AND ANSWERS AS SUBMITTED IN RESPONSE TO THE RFP

Q1: When Will the PowerPoint presentation be posted?

A1: No later than January 20, 2023.

Q2: Will the Multiple Award Schedule, Most Favored Customer (MFC) terms and conditions apply?

A2: No – only the terms and conditions outlined in the upcoming solicitation, expected to post June 2023.

Q3: How many Toyota units were sold in the previous contract?

A3: 133 total Toyota units of mixed makes and models.

Q4: Can we make a “ADD MODEL” REQUEST for 2024 Outside the Continental United States (OCONUS) Vehicle Program?

A4: Yes, please do so before the February 17, 2023, deadline for model list due to Engineering.

Q5: Can you be on MAS Schedule and AutoChoice at the same time?

A5: Yes, you may have multiple contracts.

Q6: Is the Anticipated Models List final?

A6: No; you can offer any vehicle models (even those not on the Anticipated Models List), as long as you submit prior to the due date (February 17, 2023).

Q7: Who would be the best contact to discuss the pricing and proposal process??

A7: You can reach out to Michael Davidson (Michael.davidson@gsa.gov) and Brent Evans (Brent.evans@gsa.gov) in order to schedule a 1-on-1 meeting to discuss any questions. Answers to any questions posed during 1-on-1 meetings will be documented and publicized for all prospective offerors to review.

Q8: Will we be required to provide pricing after the solicitation is released or before?

A8: Pricing shall be requested after the solicitation is released during the AutoBid phase.

Q9: Can we put pricing on contract that is above what we are providing for other customers?

A9: Technically yes, there are no contractual restrictions for that as there are on MAS. Prices will still need to be determined fair and reasonable in order to be awarded.

Q10: Our vehicle lineup cannot go anywhere except developing countries. You mentioned Middle East and North Africa. Our vehicles are more for Sub-Saharan Africa, Haiti, Central America, etc. Is this a program for us? Should we spend our time on this?

A10: Yes, you can certainly include clarifications/collisions that specify countries your vehicles are available for. Also, there will be suffix designations for country specific models. For example, a 105Z would be for Europe, a 105J would be for Japan, 105O would be for open market-North Africa-ME, ect. Each of these makes/models will be coordinated with GSA engineering to ensure compliance.

Q11: If an order is placed via AutoChoice, does it have to be fulfilled?

A11: An order that is submitted in AutoChoice is a binding order. We are accommodating of special circumstances, but in general, yes, the order is binding.

Q12: Are we as the contractor protected from fluctuation of currency exchange rates?

A12: No, there is no economic price adjustment for fluctuations in the currency exchange rates. All risks of fluctuation are on the contractor.

Q13: If exchange rates go up, what are our options?

A13: You will have two Open Season periods per year to propose new / increase pricing.

Q14: May a contractor add a caveat to the terms and conditions like an 'ECU' certificate?

A14: You can certainly propose it. GSA will have to consult with legal.

Q15: AutoVendor/AutoStandards account requests are due February 17, 2023. Do I also need to provide a models list prior to then?

A15: Yes, please reference the Anticipated Models List (attached to the Sources Sought Notice on SAM.gov). Prior to February 17, 2023, provide your model list referencing the according line items. Contractors CAN and SHOULD offer models that do not match existing SINS. Due to the expansion of scope (from Europe to OCONUS), GSA would like to further expand the offered models.

Q16: If we provide a list of models and account request does that obligate us to respond to the RFP?

A16: No, not at all.

Q17: Where will vehicle acceptance take place?

A17: FOB Destination

Q18: Who is GSA's target market? How will GSA market this program to more customers?

A18: GSA Fleet and All Government agencies OCONUS.

Q19: Will there be a mechanism to add options after-the-fact, at the request of the customer(s)?

A19: Yes, there will be ability to add optional equipment to awarded line items based on the Government need, and through the Additional Requirements (AREQ) option for individual customer needs.

Q20: Is there an IFF fee?

A20: No, you do not have an Industrial Funding Fee (IFF) in addition to the contractual price.

Q21: How long has this OCONUS contract idea in the works?

A21: The Government has had contracts covering Europe and other various areas OCONUS for around 10 years, but this will be the first time GSA will encompass the entire OCONUS region under one program.

Q22: When is a list of optional equipment (and specifications) due?

A22: The Government will publish a list of options with each anticipated make/model intended for award. If prospective offerors wish to add additional options, please add those to the Technical Exceptions Worksheet during the proposal submission phase (AutoBid), and engineering shall review those for technical acceptability. Also, based on the Government's needs, optional equipment may be added at any time after initial contract awards, and through the Additional Requirements (AREQ) option for individual customer requirements.

Q23: Do all options have to be TAA compliant?

A23: Yes, all items offered to the Government shall be Trade Agreement Act (TAA) compliant.

2) Provide the PowerPoint slides from the pre-solicitation conference held on January 18, 2023, at 0900 ET; AND

3) Provide Video Recording from the Pre-Solicitation Conference; AND

<https://drive.google.com/drive/folders/1H1NHTqNUjNiEjN9BKeofpdrbtEcoAQmH>

4) Provide an updated Anticipated Models List.

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