

## RFP Attachment 7 – Cross Reference Matrix

Subfactors	Technical Rqmts Doc SOW, TDP	Section L Paragraph	Section M Paragraph	CDRL	Proposal (Offeror Completes)
For each subfactor, identify risks, if any, associated proposed approach and actions offeror will take to mitigate identified risks.	SOW 4.4	Vol. II, 4.3	Vol. II, 2.3.1.3	A006	
<b>Subfactor A: Welding Capabilities</b>	SOW 3.0	Vol. III, 5.2	Vol. III, 2.4.1		
Provide written capability with certifications showing capability to weld both steel and aluminum in accordance with American Welding Society AMS D 1.1 and 1.2.		Vol. III, 5.2.1			
<b>Subfactor B: Manufacturing Capabilities</b>	SOW 3.0 SOW 5.0	Vol. III, 5.3	Vol. III, 2.4.2		
Provide a list of equipment to be used in order to properly manufacture the T-38 Cradle Sets and Maintenance Stands/Ladders in accordance with the technical data provided in the SOW paragraph 2.2.		Vol. III, 5.3.1			
<b>Subfactor C: Finishing Capabilities</b>	SOW 3.0 SOW 5.0	Vol. III, 5.4	Vol. III, 2.4.3		
Provide a list of equipment and facilities required in order to properly finish T-38 Cradle Sets and Maintenance Stands/Ladders in accordance with the technical data provided in the SOW paragraph 2.2		Vol. III, 5.4.1			
<b>Subfactor D: Assembly Capabilities</b>	SOW 3.0	Vol. III, 5.5	Vol. III, 2.4.4		
Provide your process for assembling large stands. This shall include a list of equipment used to assemble these cradle sets, stands, and ladders.		Vol. III, 5.5.1			
<b>Subfactor E: Shipping Capabilities</b>	SOW 5.2	Vol. III, 5.6	Vol. III, 2.4.5		
Provide your processes and or policy for shipping oversize items cross country. Provide examples that you have performed this task on similar sized items and shipping distances.		Vol. III, 5.6.1			

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<b>Subfactor C: Program Management</b>	Technical Rqmts Doc SOW, TDP	Section L Paragraph	Section M Paragraph	CDRL	Proposal (Offeror Completes)
Provide your supply chain management approach, risk management approach and a description of your logistical capacity for obtaining modification components. The technical proposal shall include:	SOW 4.0	Vol. II, 4	Vol. II, 2.3.1	A006	
7. RESOURCE MGMT: The prime contractor’s organizational structure which identifies key personnel. The proposal shall clearly document the primary roles and lines of responsibility, and technical interface with subject matter experts. The proposal shall illustrate all planned subcontractor relationships to include name and CAGE code with letter of intent between prime and sub agreeing to be on contract within 90 days of contract award. Proposal shall include a detailed IMS as specified.	SOW 4.0	Vol. II, 4.1	Vol. II, 2.3.1.1		
8. SUBCONTRACTOR MGMT: Offeror shall describe a clear and feasible approach to managing all subcontractors, partners, and sub-tier subcontractors/partners to meet quality system requirements, as well as supply chain partners and the process in which these partners are evaluated and selected. This includes supplier’s commitments to adequately demonstrate their ability to achieve Government desired full rate production.	SOW 4.0	Vol. II, 4.1	Vol. II, 2.3.1.1		
9. RISK MGMT: Offeror shall provide a complete description of risk management processes, explaining the criteria, methods, and procedures that would be used to identify the critical items associated with the implementation of this contract.	SOW 4.0	Vol. II, 4.3	Vol. II, 2.3.1.3	A006	