

JUSTIFICATION FOR BRAND NAME (Simplified Acquisitions - MPT to ≤\$250K)

Document number: N6302123RC002F1

The supplies or services described herein are being solicited on a brand name basis and competition is precluded for reasons indicated below. There are no substitutes available for the supplies or services.

Check One:

☒ Service:

Contractor:	Lenel S2
Contractor Address:	1212 Pittsford Victor Rd, Pittsford, NY 14534
Contractor POC:	
Phone #:	
Email:	
Cage Code/DUNS:	

☐ Supply:

Restricted to the following source. If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Original Manufacturer Name:	
Manufacturer:	
Manufacturer POC:	
Manufacturer Phone #:	
Manufacturer Address:	
Dealer/Rep:	
Dealer/Rep Address Phone No.	
Email:	

Description of the supplies or services required, the estimated price/cost, and required delivery date.

Expeditionary Warfare Training Group Atlantic (EWTGLANT) requests maintenance service support for its Lenel Security system. The Lenel Security system provides integrated access control, intrusion detection, and video assessment recording systems. Requested service support includes: corrective and preventive maintenance, configuration management, inventory management, software support, on-site support, and training for the systems located at Joint Expeditionary Base (JEB) Little Creek-Ft Story BLDG 3504 1575 Gator Blvd STE 243, Virginia Beach, VA 23459.

Estimated cost is [REDACTED] for the base year and [REDACTED] for additional option years. The estimated cost for a five-year maintenance contract is [REDACTED]. Required delivery date is 1 May 2023. In conclusion, the requested supplies or services represent the minimum requirements of the government.

Describe in detail why only this source can furnish the requirements to the exclusion of other sources. (what specific characteristics of the supplies or services limit the availability to a sole source (e.g., unique features, function of the item, etc.)?)

This is a brand-name Firm, Fixed-Price (FFP) requirement that can only be procured through a Lenel Value Added Reseller (VAR) to obtain maintenance, new work, and program support services for the electronic integrated security management system for Expeditionary Warfare Training Group Atlantic, Virginia Beach, VA.

Lenel Systems International, Inc. is the sole source developer and/or manufacturer of equipment, parts and software for the Lenel Electronic Security Systems (ESS) at Joint Expeditionary Base Little Creek-Ft Story. Lenel products are sold exclusively through a global network of Lenel-authorized integrators while support services are available through their VARs. Any equipment, parts, or software incorporated into the EWTGLANT security system must be Lenel to ensure proper functionality and compatibility. Only Lenel - authorized VARs can provide the critical functionality support, maintenance and installation, as they solely have access to software upgrades/fixes, new version releases, source code and other patented information.

If this service and installation were to be procured from a vendor other than a Lenel VAR, EWTGLANT is at high risk for intrusion. Failure to obtain these critical service and installation from a Lenel VAR could result in the following:

- 1) Increase the risk of unauthorized persons having access to restricted areas and business sensitive/classified which are vital to U.S. missions abroad and national security;
Source Selection Information-FAR 2.101 and 3.104
- 2) Increased pilferage of Government and personnel property; and
- 3) Impact EWTGLANT's physical security posture to include active shooter mitigation/response.

☒ The supplies or services must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

EWTGLANT currently has the Lenel Security system which was installed in November 2020. All parts, software upgrades and hardware upgrades used in the preventative maintenance and repairs of the system are required to meet Lenel proprietary standards. Failure to do so would result in system failure.

☒ These are "direct replacement" parts/components for existing equipment.

All direct replacement parts and components provided by the service contract must meet Lenel proprietary standards.

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I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS COMPLETE AND ACCURATE TO THE BEST OF MY KNOWLEDGE. I UNDERSTAND THAT THE PROCESSING OF THIS SOLE SOURCE JUSTIFICATION PRECLUDES THE USE OF FULL AND OPEN COMPETITION.



I HEREBY DETERMINE THAT THE CIRCUMSTANCES OF THE CONTRACT ACTION DEEM ONLY ONE SOURCE REASONABLY AVAILABLE IN ACCORDANCE WITH FAR 13.106-1(b)(1)(i).

