

Solicitation W911SD-23-R-0018, Packing and Crating

Questions and Answers:

Q.1. I was looking for the exact dates of the graduating class?

A.1. The Graduation Date is determined yearly by USMA. This year's graduation is 27 May, however, each year the date and time frame can change. The best answer is the Graduation can be from Mid-May to Mid-June, as stated in the PWS, based on the Academy's academic schedule.

Q.2. Will there be cadets moving outside of the counties listed in the Scope of Work?

A.2. Yes. The Separating Cadets shipments go to their Home of Record, (HOR) which can anywhere in the country. Separating Cadet Shipments occur regularly throughout the year, and Area 1 – Orange County – Schedule I Outbound Services is used for these shipments.

Graduating Cadets shipments go to their HOR and their duty stations which can be with the Continental United States (CONUS) or Outside of the Continental United States (OCONUS). The Graduate Movement of Personal Property is found in Area 1 – Orange County- Schedule IV. This schedule is utilized up to 3 times for the USMA Graduation moves.

The Packing and Crating Contractor's role is to pick up the cadet shipments from West Point and brings back to their warehouse, containerize/crate the shipment for pick up out of the warehouse. The Joint Personal Property Shipping Office – Mid Atlantic (JPPSO-MA) creates the GBL for the freight company, assigned in the system, like a YRC, or a TSP from the DPS system, if it is an OCONUS Shipment.

Q. 3. Does 8-10 feet of cubic space per cadet (two large boxes, one small box) accommodate cadets in the past?

A.3. No, cannot advise space needed. A Cadet/Grad can have anywhere from 1 box to 20 boxes or more, based on the amount of time they have been at the Academy and what they have accumulated. Separating Cadets are authorized up to 350 lbs. to ship to their HOR, and Graduating Cadets are authorized up to 10,000 lbs. as a 2LT. Most 2LTs are only moving their personal belongings that are in the Barracks, as the furniture stays in the barracks.

Q. 4. We can ship firearms, but not ammunition, are the cadets allowed firearms?

A.4. All Military Members are authorized to ship firearms, the Graduating 2LTs orders do not prohibit shipment of firearms. I cannot say for certain if any Graduating Cadets will have firearms, but it would not be the norm.

Q. 5. Will there be items needing to be stored/shipped to Hawaii and Alaska?

A.5. As stated above, PWS/Scope of Work question, cadet/grad shipments picked up from West Point will go to their HOR for cadets, which can HI and AK and duty stations. Some Grads have duty stations in HI and AK as well in other countries. All shipments will have some storage as they are waiting for the Freight Company or TSP to pick up the shipment from Contractor's Warehouse.

Q. 6. What is the estimated size of the graduating classes?

A.6. We have about 1,000 graduating Cadets, but we do not know how many will actually ship property. It is usually a fraction of that number. In recent years, there was anywhere from 50 – 200 shipments for the graduating class.

Q. 7. All DPM Contracts throughout the Country, we are allowed to charge Fuel Surcharge. Will there be one in this contract?

A.7. In answer to the question regarding the fuel surcharge, this has never been a CLIN in the contract. When they put their rates in for the price per hundred weight (CWT) for the service or the price per service, they would calculate all their charges in that rate. Those charges would be labor, packing materials, fuel, insurance etc.

Q.8. Regarding "Section in Performance Work Statement A. 1.4" additional pickup August and December, out of respect for the Contractor Schedule crew and truck, will the Government give the Contractor at least a one week notice in the event there is a cancellation?

A: Unfortunately, with the off-cycle graduations, August and December, things change rapidly. Many times 1 week before the scheduled graduation, the graduation list changes, as cadets have met their requirements at the last minute and the academic board allows them to graduate. The Transportation Office works diligently to contact the prospective grads to see if they are planning to ship their property. Many times, they do not hear back from them until days before the pick-up date. We do realize that the sudden cancellation puts a strain on the contractor, but we also feel that bringing a contractor to West Point and having no cadets shipping is just as costly and time consuming for all.

Based on above, we cannot guarantee that we can give a week's notice as we are working with USMA and their academic requirements; and the graduates themselves who have no idea until they are almost at their graduation date how they are getting their property home. Many cadets decide at the last minute that they will drive it home. This is not something anyone can control.

Q.9. Considering this is a lowest price bid, is it more convenient for you to have pricing based on if ALL 1000 Cadets utilized service, or based on past usage which was estimated at 50-250 cadets?

A: We cannot advise pricing, this is up to the contractor to price based on their costs of bringing trucks, personnel, etc. on site at West Point for 2 days for the May/June Graduation. We never know how many cadets will ship from the Graduating Class. We have had as low as 30-50 cadets shipping property as many Grads take the items home with them in their vehicle. We could also have many more shipping, so the contractor needs to be able to have multiple trucks and the personnel available to service the Graduates who arrive with their many boxes to drop them off to the contractor's trucks.

Q.10. Since the proposal has to be mailed or hand delivered with copies, do you want the entire 164 page document or just the relevant pages and any accompanying documents/ attachments?

A. Please review the documents and send the completed Solicitation W911SD-23-R-0018 with your bid and the two signed and completed Amendments with your bid.

Q. 11. What is name of the incumbent if there is one?

The name of the incumbents are: Arnoff Moving and Storage, Contract W911SD-17-D-0001, and Trans Union, Contract W911SD-17-D-0002.