

**DEPARTMENT OF VETERANS AFFAIRS**

**Justification for Brand Name Award IAW [FAR 13.106-1](#)  
For  
Over Micro-Purchase Threshold but Not Exceeding the SAT (\$250K)**

**Acquisition Plan Action ID: [36C259-23-AP-3789](#) Tracking Number: 2023-08-28T06:52:15**

- 1. Contracting Activity:** Department of Veterans Affairs Network Contracting Office 19 (NCO19)  
6162 South Willow Dr. Suite 300 Greenwood Village, Colorado 80111

**Organizational Activity:** Department of Veterans Affairs, Salt Lake City VA Medical Center, 500  
Foothill Drive, Salt Lake City, UT 84148-0001.

**2237:** 660-23-2-984-0090

- 2. Brief Description of Supplies/ Services required and the intended use/Estimated Amount:** The George E Wahlen VA Medical Center requires the purchase Arjo ceiling lifts with an enhanced charging system (ECS) and infection control (IC). The Safe Patient Handling and Mobility (SPHM) employees will utilize the patient lift for routine patient handling tasks and assist veterans with mobility challenges.

**Total Estimated Cost:** \$268,148.16 No options are anticipated.

Item #	Part Number*/Description	Qty
0001	MS205-01-01 – Motors M S2 MB 2F ECS IC REG	17
0002	700-19465 – Hanger Bars and Accessories MS2 2pt IC Spreader Bar	17
0003	700-19485 - Scales MS2	17
0004	200.12810 – Track Assembly 3 Meter 90MM KWIKTRAK	34
0005	200.12870 – 4.5 Meter 140MM KWIKTRAK	17
0006	Hardware Kit	1
0007	Fee and Installation	1

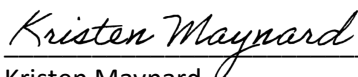
- 3. Unique characteristics that limit availability to only one source, with the reason no other supplies or services can be used:** The medical center currently has a total of 88 Arjo manufactured ceiling lifts currently installed and in use in 88 patient care areas. Arjo Maxi Sky 600 ceiling lifts are

installed and in use in Acute Medicine (15), Rehab (5), Surgical (14), Telemetry (10), ICU (10), Same Day Surgery (2), Post Anesthesia Care Unit (4), Dialysis (2), Ambulatory Medicine Unit (2), Emergency Department (2), Respiratory ICU (8), out-patient physical therapy (1), and our Specialty Clinics (6) totaling 81. Arjo Maxi Sky 2 with ECS are installed and in use in CT (1), MRI (2), and Cardiology (4) totaling 7. Further, Arjo does not support other manufacturer's ceiling lift brand cassettes to be placed on the existing Arjo ceiling lift tracks and rails within the patient areas. Lastly, the medical center has a variety of Arjo brand single patient use (SPU) Maxi Flite loop slings and Arjo brand re-usable loop slings in stock that cannot be utilized on another manufacturer's patient lift. It would not be in the Government's best interest to acquire another manufacturer's patient lift with 88 patient areas utilizing the Arjo Maxi Sky ceiling lifts and the medical center maintaining a stock of Arjo manufactured supplies.

**4. Description of market research conducted and results or statement why it was not conducted:**

The technical experts conducted limited market research as it would not be in the best interest of the Government to purchase another manufacturer's patient lifts based on the information stated in paragraph 3 above. Further, as indicated in paragraph 3, Arjo does not support other manufacturer's ceiling lift brand cassettes to be placed on the existing Arjo brand ceiling lift tracks and rails. Additional market research indicates the Arjo Maxi Sky 2 with ECS and IC can only be procured from Arjo, the large business manufacturer, and its only SDVOSB authorized distributor, Alliant Healthcare. With the product manufactured by a large business and only one (1) SDVOSB capable of meeting the Government's needs, an SDVOSB set-aside is not permissible as the Nonmanufacturer Rule (NMR) cannot be met. As a result, this requirement will be solicited on an Unrestricted basis.

**5. Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



Kristen Maynard  
Safe Patient Handling and Mobility Coordinator  
Salt Lake City VA Medical Center

08/29/2023

Date

VHAPG Part 813.106 Simplified Acquisition Procedures: Soliciting from a Single Source  
Attachment 1: Single Source Justification for SAP under the SAT

- 6. Contracting Officer's Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

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Douglas D. Buffington  
VA-VHA-RPOW-2023-0020  
NCO 19, Supply Team 2

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Date