



January 3, 2023

Subject: Phillips Federal exclusive distributor for OMAX to federal government

To whom it may concern:

OMAX utilities Phillips Federal as our exclusive distributor for federal government accounts. They are authorized to work on our behalf and represent OMAX to the federal government. No other distributor or agent is authorized to represent OMAX in the federal government space.

Phillips Federal utilizes only OMAX factory technicians for all services on our machines. All parts supplied by Phillips Federal are OEM shipped directly from our factory with no aftermarket substitutions allowed to comply with the strict design requirements of our machines. All parts and services provided by Phillips Federal are fully warranted by OMAX Corp. Parts and services provided by non-approved vendors will not be covered under warranty.

Sincerely,

A handwritten signature in black ink, appearing to read "John Hartley", followed by a long horizontal line extending to the right.

John Hartley  
Federal Sales Manager  
206-348-7887  
John.hartley@omax.com