

The Billings Area Indian Health Service/Crow Service Unit (IHS) is requesting quotations in response to RFQ # 75H709-CR23Q-001 to provide an upgrade to the existing Security Surveillance Digital Camera Monitoring System including installation services, warranty and support for the Crow Service Unit

The CSU will be awarding a firm fixed price contract for the equipment and installation services as provided in the scope of work.

The procurement was conducted pursuant to the authority of Federal Acquisition Regulation (FAR) Subpart 12.6 - Streamlined Procedures for Evaluation and Solicitation for Commercial Items, FAR Part 13.5, Simplified Procedures for Certain Commercial Items; as supplemented with additional information included in this notice, and FAR 37.101- Non-personal Services Contracts. The associated North American Industrial Classification System (NAICS) code for this procurement is: 561621, Security Systems Specialists (except Locksmiths) and the small business size standard is \$22.0 million. This solicitation document and incorporated provisions and clauses are those in effect through Federal Acquisition Regulation (FAR) Circular FAC 2022-07.

This solicitation is set-aside for Small Business Indian Firms (SBIF) pursuant to the Buy Indian Act 25 U.S.C. 47. If IHS does not receive at least two offers that are reasonably priced offers from SBIF's, IHS will then evaluate quotes and consider award to other small business concerns under the following 5-tier cascading set-aside (in order of first consideration to last consideration):

- 1st Tier—Small Business Indian Firms
- 2nd Tier – Service Disabled Veteran Owned Small Businesses
- 3rd Tier – Certified HubZone Small Businesses
- 4th Tier – Small Disadvantage Businesses
- 5th Tier—All other Small Business Concerns.

Demonstration sessions to include overview of model/solutions shall be included during this solicitation. Times have been set aside during *November 7th to November 18th*. Due to Covid restrictions, all demonstrations shall be remote. Time length is set for no longer than 30 minutes. Please schedule an appointment with Johnna Pryor at [Johnna.pryor@ihs.gov](mailto:Johnna.pryor@ihs.gov) to set up the demonstration. This service shall be at no cost to the government and does not deem an automatic award if provided.

Only new equipment with at least one-year manufactures warranty will be accepted. Used or refurbished equipment will not be accepted. If Freight will be charged, then FOB destination must be included into the quote. Installation and training services are inclusive of labor, materials, supplies, equipment, travel, and all applicable federal, state, and local taxes, et cetera.

**SECURITY SURVEILLANCE DIGITAL CAMERA MONITORING SYSTEM:**

The Billings Area Indian Health Service/Crow Service Unit has a requirement for a new Security Surveillance Digital Camera Monitoring System Equipment plus installation and support services, to be delivered and installed at the Crow Service Unit.

All items must be covered by manufacturer's warranty and procured through a manufacturer-approved distribution channel. Distributors and resellers must be able to document ability to provide items through manufacturer-approved distribution channels upon request.

The contractor shall provide all necessary labor, equipment, supplies, and materials to deliver and install a new Security Surveillance Digital Camera Monitoring System. The work shall include, but not limited to, installation of new cameras, digital video recorders, cables, mounting devices and support services. The contractor shall complete the order in accordance with the requirements listed in the statement of work.

Contract Line Item Number (CLIN)

**BASE YEAR**

CLIN	DESCRIPTION	QTY	UNIT	AMOUNT
001	<b>Security Camera System</b>	3	Lump sum	\$ _____

CLIN	DESCRIPTION	QTY	UNIT	AMOUNT
002	<b>Removal/Installation services</b> <i>All-Inclusive Rate to cover travel, lodging, per-diem, etc. 1 year warranty on installation.</i>	3	EA	\$ _____

CLIN	DESCRIPTION	QTY	UNIT	AMOUNT
003	<b>Support Services</b> <i>All-Inclusive Rate for all three locations to cover travel, lodging, per-diem, etc. 8 hours minimum training. Available up to 4 staff, onsite, and in person, depending on current COVID-19 restrictions.</i>	1	LOT	\$ _____

**OPTION YEAR 1**

CLIN	DESCRIPTION	QTY	UNIT	AMOUNT
103	<b>Support Services</b> <i>All-Inclusive Rate for all three locations to cover travel, lodging, per-diem, etc. 8 hours minimum training. Available up to 4 staff, onsite, and in person, depending on current COVID-19 restrictions.</i>	1	LOT	\$ _____

**OPTION YEAR 2**

CLIN	DESCRIPTION	QTY	UNIT	AMOUNT
203	<b>Support Services</b> <i>All-Inclusive Rate for all three locations to cover travel, lodging, per-diem, etc. 8 hours minimum training. Available up to 4 staff, onsite, and in person, depending on current COVID-19 restrictions.</i>	1	LOT	\$ _____

**OPTION YEAR 3**

CLIN	DESCRIPTION	QTY	UNIT	AMOUNT
303	<b>Support Services</b> <i>All-Inclusive Rate for all three locations to cover travel, lodging, per-diem, etc. 8 hours minimum training. Available up to 4 staff, onsite, and in person, depending on current COVID-19 restrictions.</i>	1	LOT	\$ _____

**OPTION YEAR 4**

CLIN	DESCRIPTION	QTY	UNIT	AMOUNT
403	<b>Support Services</b> <i>All-Inclusive Rate for all three locations to cover travel, lodging, per-diem, etc. 8 hours minimum training. Available up to 4 staff, onsite, and in person, depending on current COVID-19 restrictions.</i>	1	LOT	\$ _____

**GRAND TOTAL** ..... \$ \_\_\_\_\_.

**PURPOSE OF THE CONTRACT:**

The purpose of this contract is to hire a contractor to provide and install new components to an existing Security Surveillance Digital Camera Monitoring System for the Crow Service Unit.

**BACKGROUND:**

The Crow Service Unit (CSU) is comprised of a PHS Indian Hospital and two Outlying clinics that provide healthcare services to the local indigenous population of South Central Montana.

**SCOPE OF WORK:**

The Vendor shall professionally install Closed Circuit Security Surveillance Digital Camera Monitoring System in Crow/Northern Cheyenne Hospital, Lodge Grass Clinic, and Pryor Clinic to provide monitoring of all interior and exterior buildings to include installation and support services.

See attachment A for site mapping and suggested camera locations. Will be provide upon request.

**1. EQUIPMENT CAPABILITIES AND FUNCTIONALITIES:**

- a. The vendor shall provide 4K resolution state of the art indoor and outdoor Dome Cameras and mounting equipment to include accessories in accordance with Buy American Act Regulations.
  - i. Viewing shall enable Freeze Frame, Slow Motion, Fast Forward, 25x Optical Zoom Capability, and Feed Recording.
  - ii. Viewing shall provide color night vision capabilities.
  - iii. The vendor shall provide cabling and accessories with POE Functionality.
- b. The System shall include wall mounted display monitors and enable view of all cameras simultaneously.

- c. The system shall include video management equipment and software compatible with Windows 10.
    - i. The solution shall include updates for the length of the contract.
  - d. The System shall have network capability however, will not be linked into Network at this time.
  - e. System shall enable export of recorded files to a separate storage device.
    - i. Recording storage shall enable at a minimum of 30 day save storage.
  - f. The system shall include warranty coverage at a minimum of 1 year.
- 2. REMOVAL/INTALLATION:**
- a. The vendor shall box existing camera equipment with listing of equipment. The list shall be provided to the IT Department upon completion.
  - b. The system shall be installed by technicians per manufacturer requirements.
  - c. The system should be fully functional with given electrical components available in the building. The contractor shall be responsible to provide any additional conduit and wiring required for power supply or connectivity/operationally of the system. The installation should be coordinated with the CSU IT department and installed during the working hours.
- 3. SUPPORT SERVICES:**
- a) Authorized contracted personnel will perform the following:
    - i. Provide on-site training session to be completed within a within a month of System launch of security camera system during designated working hours.
    - ii. Inclusive of training, contractor shall provide a user guide either hard copy or soft copy of equipment usage.
    - iii. Provide quality control and test all devices to ensure proper manufacture functionality.
    - iv. Provide system maintenance to include remote system updates and repairs.
    - v. Provide equipment troubleshoot services and maintenance.
    - vi. Provide onsite repair services within 3 days.
  - b) The Contractor shall be responsible for expenses incurred in providing training.

**FAR 52.237-1 Site Visit (APR 1984)**

Offerors or quoters are urged and expected to inspect the site where services are to be performed and to satisfy themselves regarding all general and local conditions that may affect the cost of contract performance, to the extent that the information is reasonably obtainable. In no event shall failure to inspect the site constitute grounds for a claim after contract award.

**DETERMINATION OF WAGE REGULATIONS:**

This contract is subject to the Service Contract Act (SCA) Wage Determinations. These contracts must specify the minimum wages and fringe benefits to be paid to laborers employed under the contract.

The SCA wage rates are including in this solicitation. Wage Determination Number: 2015-5397, Revision No: 18, Date: 07/19/2022.

**USER AND SERVICE MANUALS:**

The vendor shall provide a complete printed set, as well as electronic version, of operator manuals, service manuals, electronic schematics, troubleshooting guides and parts list for the camera system and components.

**PLACE OF PERFORMANCE:**

- |   |   |   |
|---|---|---|
| a. Crow Service Unit<br>1 Hospital Way<br>Crow Agency, MT 59022 | b. Pryor Health Clinic<br>Pryor Gap Road<br>Pryor, MT 59066 | c. Lodge Grass Clinic<br>418 Harding Ave<br>Lodge Grass, MT 59050 |
|---|---|---|

**PERIOD OF PERFORMANCE:**

The contractor will provide an estimated time frame for the installation of the new camera system including delivery dates and installation dates.

Performance of this contract is intended to start January 1, 2023, through December 31, 2023 with four (4) 12-month option years. If the Government exercises the options pursuant to Federal Acquisition Regulation (FAR) 52.217-9, Option to Extend the Term of the Contract (MAR 2000), the period of performance shall be extended in accordance with the following schedule:

Base Year	01/01/2023 to 12/31/2023
Option Year 1	01/01/2024 to 12/31/2024
Option Year 2	01/01/2025 to 12/31/2025
Option Year 3	01/01/2026 to 12/31/2026
Option Year 4	01/01/2027 to 12/31/2027

**SECURITY:**

- a. The contractor shall be screened for COVID-19 prior to entry into facility.
- b. The contractor shall check in with CSU Security and conform to security protocols.
- c. The work will require access to all areas of the health centers, the security and IT systems and closets, as well as the Pharmacy Departments. Contractor will coordinate all work with the safety officer and IT manager.
  - i. Safety Officer: Dionne Pretty On Top
  - ii. IT Manager: Kristy Fallsdown

**WORK SCHEDULE:**

The Contractor shall provide services covered by this contract as defined herein. The Contractor shall not be required, except in case of emergency, to furnish such services on a federal holiday or during off duty as described below. The following terms have the following meaning: (a) Normal Work Hours: Monday through Friday, 8:00 AM to 5:00 PM, excluding Holidays. (b) Federal Holidays:

Labor Day	New Years' Day
Martin Luther King Jr. Day	Columbus Day
Presidents Day	Veterans Day
Memorial Day	Thanksgiving Day
Independence Day	Christmas Day
Juneteenth	

When one of the holidays falls on Sunday, the following Monday shall be observed as a federal holiday. When a holiday falls on a Saturday, the preceding Friday shall be observed as a federal holiday by U.S. Government Agencies. Also included would be any day specifically declared by the President of the United States of America as a federal holiday.

**DELIVERABLES AND DELIVERY SCHEDULE:**

- a. The Contractor shall Contact Safety Officer Dionne Pretty on Top (Dionne.prettyontop@ihs.gov ) and IT Supervisor, Kristy Fallsdown (Kristy.fallsdown@ihs.gov) within a week of award for coordination of Installation schedule.
- b. Software Updates shall be provided continually within the Contract Dates with notification to SU of any downtime at a minimum of 2 days before service.
- c. Training schedule shall be provided within a month of System launch and coordinated with Safety Officer Dionne Pretty On Top at Dionne.prettyontop@ihs.gov

**STANDARD REQUIREMENTS:**

All work must be done to manufacturer's specifications and building engineer's requirements. This contract shall be in accordance with the following: ISO/IEC 30122, HIPPA, Buy American ACT.

**WORKFORCE REQUIREMENTS:**

Contractors shall provide services in accordance with manufacturer regulations and the ability to conduct services on federal property.

**GENERAL QUALITY ASSURANCE:**

IT staff will work with Company for the installation requirements of security cameras and provide assistance to contractor replacing patch panels and cables in the IT Computer Room. Designated POC will provide an inspection and exit meeting with the contractor upon completion of the project.

**PRIOR TO INSTALLATION:**

1. The Contractor shall provide a schedule to the Safety Officer and IT Department prior to project commencement at a minimum of 2 weeks.
2. The Contractor shall coordinate delivery of new camera system and ancillary items with Crow Service Unit IT Department for onsite storage.
3. The Contractor shall coordinate with the IT Department for removal of existing cameras and installation of new cameras.

**CONTRACTING OFFICER AUTHORITY:**

Authority to negotiate changes in the terms, conditions or amounts cited in this contract is reserved for the Contracting Officer.

**CONTRACTING OFFICER REPRESENTATIVE (COR):**

The COR shall be responsible for:

- (1) Monitoring the Contractors technical progress, including surveillance and assessment of performance and recommending technical changes;
- (2) Interpreting the Statement of Work;
- (3) Technical evaluation as required;
- (4) Technical inspections and acceptance; and
- (5) Assisting the Contractor in the resolution of technical problems encountered during performance of this contract.

Contracting Officer Representative for this project will be:

Dionne Pretty On Top, Safety Officer  
Crow/Northern Cheyenne Hospital  
406-638-3499  
Dionne.Prettyontop@ihs.gov

**INVOICE SUBMISSION AND PAYMENT:**

Invoices shall be submitted through IPP, a secure, web-based electronic invoicing system provided by the U.S. Department of the Treasury's Bureau of the Fiscal Service, in partnership with the Federal Reserve Bank of St. Louis. The use of IPP shall take precedence over previously

established invoicing procedures in accordance with HHSAR 352.232-71, Electronic Submission and Processing of Payment Requests”. The IPP website address is: <https://www.ipp.gov>. If you require assistance registering or require IPP account access, please contact the IPP Helpdesk at (866) 973-3131 (M-F 8AM to 6PM ET), or [IPPCustomerSupport@fiscal.treasury.gov](mailto:IPPCustomerSupport@fiscal.treasury.gov). Please send a courtesy copy of the invoice by email to [lori.oldbear@ihs.gov](mailto:lori.oldbear@ihs.gov). Failure to include the required information may delay payment. Payment shall be made by the Billings Area Financial Management Branch, P.O. Box 36600, Billings, Montana 59107. Payments are made in arrears.

## SECTION C - CONTRACT CLAUSES

### **C.1 52.252-2 CLAUSES INCORPORATED BY REFERENCE (FEB 1998)**

This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. Also, the full text of a clause may be accessed electronically at this/these addresses:

<https://www.acquisition.gov/>

52.204-9	Personal Identity Verification of Contractor Personnel	JAN 2011
52.204-10	Reporting Executive Compensation and First-Tier Subcontract Awards	JUN 2020
52.204-13	System for Award Management Maintenance	OCT 2018
52.204-18	Commercial and Government Entity Code Maintenance	AUG 2020
52.204-19	Incorporation by Reference of Representatives and Certifications	DEC 2014
52.204-25	Prohibition on Contracting for Certain Telecommunications and Video Surveillance Services or Equipment	NOV 2021
52.209-10	Prohibition on Contracting with Inverted Domestic Corporations	NOV 2015
52.212-4	Contract Terms and Conditions-Commercial Items	NOV 2021
52.212-5	Contract Terms and Conditions Required to Implement Statutes or Executive Orders – Commercial Items**	OCT 2022
52.219-6	Notice of Total Small Business Set-Aside	NOV 2020
52.219-8	Utilization of Small Business Concerns	OCT 2018
52.222-41	Service Contract Labor Standards	AUG 2018
52.222-50	Combating Trafficking Persons	OCT 2020
52.223-5	Pollution Prevention and Right-to-Know Information	MAY 2011
52.223-6	Drug-Free Workplace	MAY 2011
52.223-10	Waste Reduction Program	MAY 2011
52.225-1	Buy American Supplies	NOV 2021
52.227-14	Rights in Data-General	MAY 2014
52.227-17	Rights in Data – Special Works	DEC 2007
52.227-19	Commercial Computer Software License	DEC 2007
52.228-5	Insurance – Work on a Government Installation	JAN 1997
52.232-11	Extras	APR 1984
52.232-18	Availability of Funds	APR 1984
52.233-3	Protest After Award	AUG 1996
52.236-5	Material and Workmanship	APR
52.237-2	Protection of Government Buildings, Equipment and Vegetation	APR 1984
52.237-3	Continuity of Services	JAN 1991

52.242-15	Stop Work Order	AUG 1989
52.242-17	Government Delay of Work	APR 1984
52.243-1	Changes—Fixed Price <i>Alternate I (Apr 1984)</i>	AUG 1987
52.243-5	Changes and Changed Conditions	AUG 1996
52.246-4	Inspection of Services – Fixed Price	AUG 1996
52.249-8	Default (Fixed-Price Supply and Service)	APR 1984

### **52.217-8 OPTION TO EXTEND SERVICES (NOV 1999)**

The Government may require continued performance of any services within the limits and at the rates specified in the contract. These rates may be adjusted only as a result of revisions to prevailing labor rates provided by the Secretary of Labor. The option provision may be exercised more than once, but the total extension of performance hereunder shall not exceed 6 months. The Contracting Officer may exercise the option by written notice to the Contractor within 1 day of contract expiration.

(End of Clause)

### **52.217-9 OPTION TO EXTEND THE TERM OF THE CONTRACT (MAR 2000)**

- (a) The Government may extend the term of this contract by written notice to the Contractor within 30 days; provided that the Government gives the Contractor a preliminary written notice of its intent to extend at least 30 days before the contract expires. The preliminary notice does not commit the Government to an extension.
- (b) If the Government exercises this option, the extended contract shall be considered to include this option clause.
- (c) The total duration of this contract, including the exercise of any options under this clause, shall not exceed Five (5) years.

(End of Clause)

## **DEPARTMENT OF HEALTH & HUMAN SERVICES ACQUISITION REGULATION (HHSAR) CLAUSES**

352.215-70	Late Proposals and Revisions	Dec 2015
352.222-70	Contractor Cooperation in Equal Employment Opportunity Investigations	Dec 2015
352.223-70	Safety and Health	Dec 2015
352.226-3	Native American Graves Protection and Repatriation Act	Dec 2015
352.232-71	Electronic Submission of Invoice Payments	Feb 2022
352.237-70	Pro-Children Act	Dec 2015
352.237-73	Indian Child Protection and Family Violence Act	Dec 2015
352.239-73	Electronic Information and Technology Accessibility Notice	Dec 2015

## **Part II – Solicitation Provisions**

Provisions that are incorporated by reference (by Citation Number, Title, and Date), have the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available.

**52.252-1 SOLICITATION PROVISIONS INCORPORATED BY REFERENCE (FEB 1998)**

52.204-7	System for Award Management	OCT 2018
52.204-16	Commercial and Government Entity Code Reporting	JUL 2016
52.204-17	Ownership or Control of Offeror	JUL 2016
52.204-24	Representation Regarding Certain Telecommunications and Video Equipment and Video Surveillance Services or Equipment	NOV 2021
52.204-26	Covered Telecommunications Equipment or Services-Representation	OCT 2020
52.209-2	Prohibition on Contracting with Inverted Domestic Corporations - Representation	NOV 2015
52.209-11	Representation by Corporations Regarding Delinquent Tax Liability or a Felony Conviction Under Any Federal Law	FEB 2016
52.211-6	Brand Name or Equal	AUG 1999
52.212-2	Evaluation- Commercial Products and Commercial Service	NOV 2021
52.212-1	Instructions to Offerors-Commercial Products and Commercial Services	NOV 2021
52.212-3	Offeror Representations and Certifications -Commercial Products and Commercial Services	NOV 2021
52.219-1	Small Business Program Representations	OCT 2014
52.225-25	Prohibition on Contracting with Entities Engaging In Certain Activities or Transactions Relating to Iran – Representations and Certifications	OCT 2015
52.227-15	Representation of Limited Rights Data and Restricted Computer Software	DEC 2007
52.237-1	Site Visit	APR 1984

**INSTRUCTIONS TO OFFERORS:**

Contractors intending to conduct business with the Federal Government must register with the System for Award Management (SAM). SAM replaces the Department of Defense’s Central Contractor Registration (CCR) database. SAM is now the primary Government repository, which retains information on Government contractors. You may register via the Internet at [www.sam.gov](http://www.sam.gov).

Questions are due November 14<sup>th</sup> 2022; please submit questions to the Purchasing Agent Johnna Pryor at [Johnna.pryor@ihs.gov](mailto:Johnna.pryor@ihs.gov)

All responsible offerors may submit a quotation, which shall be considered by the Agency. Offers shall be submitted via email to [johnna.pryor@ihs.gov](mailto:johnna.pryor@ihs.gov) no later than 2:00pm MST, November 30, 2022.

**ACCEPTANCE PERIOD:**

Your quote must stipulate that it is predicated upon all the terms and conditions of this RFQ. In addition, it must contain a statement to the effect that it is firm for a period of at least 90 days from the date of receipt by the Government.

**EVALUATION FACTORS:**

The Government will award a purchase order resulting from this solicitation to the responsible offeror whose offer conforming to the solicitation will be most advantageous to the Government, price and other factors considered. The following factors shall be used to evaluate offers:

1. **Descriptive Literature = 60 POINTS.** The offeror must submit descriptive literature that addresses the Equipment, Installation, and Warranty. Information that shows a product's characteristics or explains its operation for the purpose of evaluation and award, such as: (1) Design; (2) Materials; (3) Components; and (4) Performance characteristics.
2. **Installation plan= 10 POINTS** Considerations to time, workforce, etc.
3. **Past Performance = 30 POINTS.** The offeror must demonstrate its record of successful performance in past contracts, Government and/or commercial. Each offeror will be evaluated on its performance under existing and prior contracts. The Contractor must furnish a minimum of 3 references or other evidence that verifies the services required by this contract can be fulfilled without creating undue hardship upon the Company or the Indian Health Service. The offeror must include the following information. (1) Name of Government agency/Company; (2) Contract number, if applicable; (3) Dates of Service; (4) Total contract value; (5) Contracting Officer/Company Manager and telephone number; and (6) Program Manager and telephone number, if applicable.

**Evaluation Methodology:**

The quotation shall be evaluated in accordance with the evaluation criteria and relative weights set forth in the solicitation. The evaluation team will read each quotation and describe, in writing, the strengths, weaknesses, and/or deficiencies identified to support the scores given to each proposal. The adjectival ratings will be consistent with the evaluator's written narratives; i.e., a high rating should be supported by a narrative identifying a significant number of strengths and a minimum number of weaknesses. Any quotation that is unrealistic, in terms of technical approach, schedule commitments, and or costs (high or low) will be deemed unacceptable. The evaluators will use the following adjective rating scales:

The evaluators will use an adjective rating scale of 1 through 0 as follows:

Exceptional	1.0
Good	.8
Acceptable	.6
Marginal	.2
Unacceptable	.0

<b>ADJECTIVAL RATING</b>	<b>DESCRIPTION</b>
Exceptional	Greatly exceeds all minimum requirements of the criteria; has a high probability of success; contains no weaknesses or deficiencies.
Good	Exceeds all the minimum requirements of the criteria; has an above average probability of success; contains no significant weaknesses and only minor, correctable weaknesses exist.
Acceptable	Meets all the minimum requirements of the criteria; has an average probability of success; no significant weaknesses and no deficiencies.
Marginal	Fails to meet one or more of the minimum requirements of the criteria; low probability of success; major weaknesses and/or significant number of deficiencies exist.
Unacceptable	Fails to meet any of the minimum requirements of the criteria; quote needs major revisions; very low probability of success.

The adjectival ratings require narrative statements to support the determination. The definitions listed below should be used in the narratives to justify the scores given.

- A *significant strength* is defined as an aspect of the quote that appreciably increases the likelihood of successful contract performance.
- A *strength* is defined as an aspect of the quote that increases the likelihood of successful contract performance.
- A *weakness* is defined as a flaw in the quote that increases the risk of unsuccessful contract performance.
- A *significant weakness* is a flaw in the quote that appreciably increases the risk of unsuccessful contract performance.
- A *deficiency* is defined as an aspect of the quote that fails to meet a Government requirement or a combination of significant weaknesses in the quote that increases the risk of unsuccessful contract performance to an unacceptable level.

**Source Selection Decision.**

In order to determine which offeror represents the best value to the government, the Evaluator(s) will rank the offerors from best to worst. This will be accomplished by making a series of paired comparisons among the offerors by trading off the marginal differences in non-cost/price factors and price. If one offeror has both the better capability and lower price, then that offeror will be the better value. If one offeror has the better capability and a higher price, the Source Selection Authority will decide whether the difference in capability is worth the difference in price. If the source selection authority considers the better capability to be worth the higher price, then the more capable, higher-priced offeror will be the better value. If not, then the less capable, lower-priced offeror will be the better value. The source selection authority will continue to make paired comparisons until they has decided which offeror represents the best value.

**BASIS FOR AWARD:**

Selection of the successful offeror will be made based on the evaluation criteria. The quotations will be evaluated and a contract awarded under the Best Value Continuum approach to permit tradeoffs among cost or price and non-cost factors. This will allow the Government to consider award to other than the lowest priced offeror or other than the highest technically rated offeror who meets or exceeds the technical acceptability standards established in the factors referenced above. Technical and past performance, when combined, are approximately equal to cost or price.