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**DLA Energy
Bulk Petroleum Products
Rocky Mountain/West
Coast/Offshore (RMW)
Solicitation SPE602-23-R-0702
Program and Solicitation
Overview**

Rafael Gomez, Contracting Officer
January 23, 2023

Controlled by: DLA Energy/FEBB
CUI Category: SSEL
Distribution/Dissemination Controls: FED ONLY
POC: Rafael Gomez, 571-767-9577

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Program Description

- **Requirements:**

- Distillate, Naval (F76) 9140-00-273-2377, PP 2.5a: 104,194,000 USG
- Turbine Fuel, Aviation (JAA) 9130-00-359-2026, PP 2.2a: 605,006,000 USG
- Turbine Fuel, Aviation (JA1) 9130-00-753-5026, PP2.2b: 246,000,000 USG
- Turbine Fuel, Aviation (JP5) 9130-00-273-2379, PP 2.2c: 129,328,000 USG

- **Methods of Delivery:**

- FOB Origin and Destination
- Tanker, Barge, Tank Truck, Railcar, and/or Pipeline



Program Description

- **Ordering Period:**
 - Date of award through October 30, 2024
- **Delivery Period:**
 - October 1, 2023 through September 30, 2024, plus a 30-day carry-over period
- **Contract Type:**
 - Fixed Price, Indefinite Delivery/Indefinite Quantity with Economic Price Adjustment (EPA)
 - Minimum Lift Guarantee of 75% of the total original contract volume (Provision I86.12)
 - Multiple Awards
- **Competition:**
 - Full and Open Competition IAW FAR 6.1
 - Full and Open Competition after Exclusion of Sources IAW FAR 6.2
 - 21.87% of total requirement set aside for Small Business Concerns
 - Products set aside: JAA & JP5.



Solicitation Overview

- **Solicitation:**

- SPE602-23-R-0702
- Now on Contract Opportunities via Sam.gov
- Negotiated Request for Proposal (RFP)
- Intend to award with discussions
- System for Award Management (SAM) registration required at <https://www.sam.gov/portal/public/SAM>

- **Timeline and Key Dates:**

- Final Solicitation posted on **January 5, 2023**
- Deadline for receipt of offers is expected to be **February 6, 2023, 3:00 p.m. EST**
- Open negotiations on non-technical issues expected on **March 6, 2023**
- Awards expected to be made on or around **August 3, 2023**
- Delivery period will begin **October 1, 2023**



Offeror Submittals

- **What To Submit:**

- SF-1449
- Offeror Submission Package (OSP)
- Applicable fill-in clauses/provisions (See RFP Section J)
- Quality Control Plan Outline (estimated 2 pages in length)
- Representations and Certifications (See RFP Section Section K)
- F76 Traceability Page only applicable for F76 offers
- Supply Commitment Letter (Non-manufacturers Only) (See RFP Text L704)
- Small Business Subcontracting Plan (Large Businesses Only)

- **Offer Submittal Through the Offer Entry Tool (OET):**

- Ensure entity has access to the OET
- STRONGLY RECOMMENDED to enter and test the system prior to submitting your offer
- You do not want to be in a position where you are unable to submit on the deadline if your account is locked, you are having system issues, or another unforeseen issue arises



Supply Commitment Letter

- **Supply Commitment Letter**

- Verified during negotiations
- Only applicable to Non-manufacturers
- Must include the following information (See RFP Solicitation Text L704(c))
 - Volume to be supplied
 - Specifications of product(s) to be supplied
 - Points of delivery and period of contract performance
 - Escalation provision(s) applicable to the product(s) to be supplied; and
 - Supplier's delivery and inspection terms and conditions
- Best Practice: Letter(s) should contain phone and email contact information of the signatory to verify its validity



Price Escalators

- **DLA Energy's Default Price Escalators**

- DLA Energy chooses a default price escalator for JAA, JA1 and JP5, and a default escalator for F76. Escalators in the RFP are listed in the OET.

- **Alternate Price Escalators**

- Defined as any escalators proposed on the basis for economic price adjustments other than the escalators listed in the solicitation
- All offers based on alternate price escalators are considered exceptions and will be evaluated for acceptance by the government prior to approval for use
- An amendment to the solicitation will be issued for approved alternate escalators

- **Escalator Choice**

- **DLA Energy will NEVER direct the contractor as to which escalator to choose. This is a business decision alone.** Example: If the offeror chooses an F76 escalator for JAA, there is nothing in the solicitation which states this is prohibited
- Please take the time to understand the escalator function (i.e. how the calculation works) ahead of using the escalator and be mindful of the products listed in the section before choosing



Negotiations

- **DLA Energy's Intent to Award**

- Government reserves the right to conduct formal discussions, if later determined by the Contracting Officer to be necessary
- Formal discussions may include:
 - Formal Negotiation Letters sent via email
 - Face-to-Face or Virtual Negotiation Meetings
 - Teleconferences
- **Please note:** Responses to negotiation letter issues are to be uploaded into the OET in addition to sending as an email. *The OET remains the official means of submission to be considered part of the offer* (See Solicitation Note #1). If the OET is not open, it is acceptable for email alone, but **must be addressed in the letter format and approved by the contracting officer.**
- DLA Energy will not consider email communications alone to be part of the official proposal.



Evaluation

- **Offer Evaluation Method**

- Lowest price, technically acceptable source selection process described under FAR 15.101-2
- Section M, FAR 52.212-2 Evaluation – Commercial Items (OCT 2014)
- Tradeoffs will not be permitted in this acquisition

- **Factor 1: Technical Acceptability**

- Offer conforms to material solicitation requirements in the following subfactors:
 1. Supplies or Services and Prices/Cost, Section B:
 - (i) Offer meets all schedule requirements in Section B
 - (ii) Offered line items meet the delivery requirements of the schedule for additives required
 - (iii) Offered line items meets the delivery requirements of the schedule for mode and FOB point
 - (iv) Offer line item meets the required minimum and maximum quantity of the schedule
 2. Description/Specifications/Statement of Work, Section C:
 - (i) Offer meets all specification requirements outlined in Section C provisions
 - (ii) For F76 offers, offer includes a completed and signed Traceability form for F76 fuel offers in accordance with Provision C16.23 FUEL, NAVAL DISTILLATE (F76)



Evaluation Cont'd

FACTOR 1/TECHNICAL ACCEPTABILITY (Cont'd):

3. Inspection and Acceptance, Section E:

- (i) Offer meets all specification requirements outlined in Section E provisions,
- (ii) Offeror demonstrates an understanding of the quality assurance requirements in Quality Assurance Provisions (QAP) E1 and/or E1.21 of the solicitation by:
 - 1) Certifying that it has a QCP, applicable to a DLA Energy bulk petroleum contract, on file with DLA Energy that is no more than 24 months old, by making this selection in Section J of its Offeror Submission Package (OSP); or
 - 2) Providing an outline, estimated two pages in length, of an example QCP describing the offeror's current inspection system and quality assurance procedures, with references to the corresponding requirements in provisions E1, and making the corresponding selection in Section J of its OSP.



FACTOR 1/TECHNICAL ACCEPTABILITY (Cont'd):

(4) Deliveries or performance, Section F:

- (i) Offer meets all requirements outlined in Section F provisions,
- (ii) Offer includes completed information under Sources of Supply (monthly product capacity for each source of supply and shipping points supplied by each refinery/source of supply) for all products and shipping points
- (iii) Offer includes completed information under Parcel Shipping Sizes and Daily Capacity for all products, modes and shipping points offered,
- (iv) Offer includes completed information under Tanker and Barge Loading Facility Data (if offering via Origin Barge/Tanker mode), including but not limited to map coordinates for shipping points in the proper format as specified in the Solicitation Notes, item 3, and the Map Coordinate Desk Guide, attached to the solicitation
- (v) Offer includes completed information under Port Restrictions (if offering via Origin Barge/Tanker mode)



Evaluation Cont'd

- **Factor 2: Price**

- DLA Energy uses a computer evaluation model, the Bid Evaluation Model (BEM), to factor in numerous variables. These variables include the offerors' offered prices, fuel types and quantities, minimum and maximum award quantities, offered locations, shipment mode capabilities, minimum and maximum cargo sizes, customer receipt locations, receipt mode capabilities, and any other conditions included in the offerors' proposals. The BEM calculates the overall distribution of fuel from offerors' facilities to specific customer locations that is the lowest total combination of price for product and transportation.

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Rocky Mountain/West Coast/Offshore Pricing/Escalators

Jesse Hall,
Office of Market Research
January 23, 2023



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Pricing

- Fixed Price with Economic Price Adjustment
- Economic Price Adjustment Explained
 - Price Escalators = Published prices used to adjust contract prices over time (allows prices to fluctuate with the market)
 - Base reference price = Escalator price on the base reference date (11/1/2022)
 - Offer price - Base reference price = Differential
 - Invoice price = Reference price on lift date + Differential



Pricing

Default Escalators

Published price we believe most accurately reflects price movements for the product being provided for each region

RMW default escalators are Prior Week Averages updated Tuesdays

Base Reference Date – November 1, 2022

Base Reference Prices are based on the average of daily midpoint prices from 10/24/22 – 10/28/22



Pricing

Default Escalators

Published price we believe most accurately reflects price movements for the product being provided for each region

RMW default escalators are Prior Week Averages updated Tuesdays

Base Reference Date – November 1, 2012

Base Prices are based on the average of daily midpoint prices from
10/24/22 – 10/28/22



Pricing

Default Escalators

Default escalator by region/product

West Coast Region: Alaska, Arizona, California, Hawaii, Nevada, Oregon, and Washington

Jet Fuel = Prior weekly average of Platts Jet Fuel Pipeline LA (PJAAP00), San Francisco (PJABC00), and Seattle (PJABB00) midpoint prices

F76 = Prior weekly average of Platts ULSD Pipeline LA (POAET00), San Francisco (POAEY00), and Seattle (AAUEX00) midpoint prices

Rocky Mountain Region: Colorado, Idaho, Montana, New Mexico, Texas, Utah, and Wyoming

Jet Fuel = Prior weekly average OF Platts Jet54 USGC Pipeline (PJABO00) midpoint prices



Pricing

Uncommon Escalators

Any escalator that differs from default escalator

Uncommon escalators not included in the solicitation may be proposed by offerors

Other assessment locations, product assessments or calculation methods (pending approval)

Evaluation factors are applied to all offer prices based on uncommon escalators



Pricing

Evaluation Factors

PLATTS: JET (SF+LA+SEA) AVG PIPE PWA	NOTE: Adjusting contract prices using this escalator will be firm for weekly periods and is defined as the average of Los Angeles, San Francisco, and Seattle applicable daily spot assessment quotations effective for the prior week. The simple average of the daily average highs and lows of the prices effective Monday through Friday (excluding any days prices are not published) shall be the adjusted contract price effective for the following Tuesday through Monday.	\$3.299660
ARGUS: JET (LA+SF) AVG PIPE PWA	NOTE: Adjusting contract prices using this escalator will be firm for weekly periods and is defined as the average of Los Angeles and San Francisco applicable daily spot assessment quotations effective for the prior week. The simple average of the daily average highs and lows of the prices effective Monday through Friday (excluding any days prices are not published) shall be the adjusted contract price effective for the following Tuesday through Monday. NOTE: Offers based on this escalator will be subject to a negative adjustment factor of -0.013134 for evaluation purposes only. This evaluation factor represents the spread between the difference of the two reference prices and the 12-month averages of both market price indicators.	\$3.305660



Pricing

Evaluation Factors – Calculation

	West Coast Jet Kero		Argus Jet Kero
	LA/SF/Seattle AVE		LA/SF Ave Pipe
Ref Price (11/1/22)	3.299660		3.305660
12 mo avg	3.221098		3.213965
Difference	0.078562		0.091695
Adjustment factor			-0.013134



Pricing

Evaluation Factors – Calculation

	West Coast Jet Kero		Argus Jet Kero
	LA/SF/Seattle AVE		LA/SF Ave Pipe
Ref Price (11/1/22)	3.299660		3.305660
12 mo avg	3.221098		3.213965
Difference	0.078562		0.091695
Adjustment factor			-0.013134



Pricing

Evaluation factors – Why?

Evaluate offers based on the relationship of the uncommon escalator and the default escalator for a 12-month period

Looking at full 12-month average for the comparison allows us to see the "normal" relationship between the two escalators

Used only for price evaluation – Will not be factored into invoice prices once contract performance begins

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DLA Energy Supply Planner

Eulanda Whiteside,
RMWC Program Manager
January 23, 2023



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Technical Evaluation

- Lowest Price, Technically Acceptable (LPTA)
 - Source Selection Technical Team
 - Comprised of representatives from Inventory Planning, Tanker Operations, Transportation, Quality Assurance, and Product Technology & Standards.
- Technical Team reviews offers submitted through the Offer Evaluation Tool (OET) against the Solicitation posted on Sam.gov website.
 - Each offeror is evaluated solely based upon the offer's compliance with the solicitation factors and subfactors outlined in Section M Evaluation Factors for Award.
 - Tech Team will ensure the evaluation process follows the evaluation criteria and the ratings are appropriately and consistently applied to all offers.
- Missing/Incomplete details may result in an Unacceptable rating for corresponding bid lines.



Technical Evaluation

- Examples of Missing Data:
 - Mode, Min/Max Quantities, Shipping Point
 - Source/Refinery, Max Monthly Production
 - Inconsistent Shipping Point and Source Point Names
 - Parcel Shipping Sizes & Daily Capacity
 - Pipeline Shipping Point and Ingress, Min/Max Parcel Size, Lift Interval
 - Barge/Tanker Facility Loading and Port Information
 - Map Coordinates
 - Shutdown Period
 - Exceptions/Waivers (if applicable)



Technical Evaluation

A.1. Origin Offer - Mode, Min/Max Quantities, Shipping Point

Seq	Set ID	Product	Shipping Point	Max Qty (USG)	Min Qty (USG)	Mode	Price w/o Additives (USD)	Total Additive Cost	% Bio-Fuel Included in Offer Qty**	EPA Escalator	Total Offer Price
S1	A	JP5	Shipping Point B, LA	50,000,000	1,000,000	P	*.*****	*.*****			*.*****
S2	A	JAA	Shipping Point A, VA	46,000,000	2,500,000	T	*.*****	*.*****			*.*****
S3	A	F76	Shipping Point C, TX	120,000,000	120,000,000	K	*.*****	*.*****			*.*****
S4	A	JP5	Shipping D, NJ	8,400,000	4,200,000	B	*.*****	*.*****	0	*.*****	*.*****

OET – Entering Offers
 Main Menu: Origin Bid
 Offers Sub-Menu: N/A

A.2. Destination offer - Mode, Min/Max Quantities, Shipping Point

Seq	Set ID	Product	Shipping Point	To Location	Line Item	Max Qty (USG)	Min Qty (USG)	Mode	Price w/o Additives (USD)	Total Additive Cost	% Bio-Fuel Included in Offer Qty**	EPA Escalator	Total Offer Price
S5	A	JAA	Shipping Point A, VA	Ft Belvoir	0126	20,000,000	2,500,000	T	*.*****				*.*****

OET – Entering Offers
 Main Menu: Origin Bid
 Offers Sub-Menu: N/A



Technical Evaluation

B. Total Additives

OET – Entering Offers
 Main Menu: Origin/Destination Bid Offers
 Sub-Menu: Total Additives

Seq	Mode	FSII Price	FSII Included / Optional / Not Included	SDA Price	SDA Included / Optional / Not Included	CI Price	CI Included / Optional / Not Included
S1	P	*.*****	N	*.*****	N	*.*****	Y
S2	T	*.*****	Y	*.*****	Y	*.*****	Y
S3	K	*.*****	N	*.*****	N	*.*****	N
S4	B	*.*****	O	*.*****	N	*.*****	O
S5	T	*.*****	Y	*.*****	Y	*.*****	Y



Technical Evaluation

F.1. Maximum Monthly Production

1. State the monthly production capacity for each source of supply:

Product	Source Of Supply	Maximum Monthly Production (USG)
JAA	Refinery A, CA	5,500,000
JP5	Refinery B, WA	4,900,000
F76	Refinery C, OR	9,870,000

OET – Offer Submission Data
 Main Menu: Source of Supply
 Sub-Menu: Production
 Capacity for Each Source

*Please provide maximum production that is offered with your Offer Submission Packet

F.2. Shipping Points Supplied via Source/Refinery

2. List all shipping points supplied by each refinery/source of supply:

Product	Source/Refinery	Shipping Points Supported
JAA	Refinery A, CA	Shipping Point A, CA
JP5	Refinery B, WA	Shipping Point B, WA
F76	Refinery C, OR	Shipping Point C, OR

OET – Offer Submission Data
 Main Menu: Source of Supply
 Sub-Menu: Shipping Points
 Supplied By Each Refinery Source



Technical Evaluation

G.1.a. Parcel Shipping Sizes & Daily Capacity - Origin

Product/Mode	Shipping Point	Days of Week Terminal Open	Hours Each Day Terminal is Open	No. Racks	Max Load Per Normal Workday
JAA	Shipping Point A, VA	Sun-Sat	0000-2359	2	13

VENDOR NOTES: Max truck loading for Shipping Point, VA is 13 trucks for both Origin or Destination

G.1.b. Parcel Shipping Sizes & Daily Capacity - Destination

Product/Mode	Shipping Point	Min Daily Quantity	Max Daily Quantities	Days Available for Delivery
JAA	Shipping Point A, VA	0	120,000	Sun-Sat

VENDOR NOTES: Max truck loading for Shipping Point, VA is 13 trucks for both Origin or Destination

OET - Offer Submission Data
 Main Menu: Parcel Shipping Sizes & Daily Load/Move Capacity
 Sub-Menu: Truck/Railcar Origin
 Truck/Railcar Destination



Technical Evaluation

OET – Offer Submission Data
Main Menu: Parcel Shipping & Daily Load/Move Capacity
Sub-Menu: Pipeline; Tanker

G.2. Pipeline

Product/Mode	Shipping Point and Pipeline	Minimum Qty (BBLs)	Maximum Qty (BBLs)	No. of Days Between Lift / Delivery
JAA / P	Shipping Point B, LA - KM Pipeline	75,000	200,000	7

VENDOR NOTES: Ingress Points is Watson Station, CA.

G.3. Barge/Tanker

Product/Mode	Shipping Point	Minimum Qty (BBLs)	Maximum Qty (BBLs)	No. of Days Between Lift / Delivery
F76 / K	Shipping Point C, WA	125,000	235,000	7
JP5 / B	Shipping Point D, OR	25,000	50,000	3

VENDOR NOTES:



Technical Evaluation

G.4. Would the parcel size/lift interval for one product or mode impact the available parcel size/lift for any other product mode or mode at the same shipping point?

Parcel Shipping Sizes & Daily Capacity - Size/Lift Interval Of One Impacts Another?

Would the parcel size/lift interval for one product or mode impact the available parcel size/lift interval for any another product or mode at the same shipping point? YES NO

If YES please give details below:

[Close](#)

[To view the DoD Privacy Security Policy Statement Click Here](#)

OET – Offer Submission Data
Main Menu: Parcel Shipping &
Daily Load/Move Capability
Sub-Menu: Pipeline; Tanker



Technical Evaluation

H.1. Origin Tanker/Barge Loading Facility Data

Shipping Point	Mode	Cargo Capacity (BBLS)	Mean Low Water Depth (FT)	LOA (FT)	Draft (FT)
Shipping Point C, CA	TANKER	235,000	40	600	40
Shipping Point D, WA	BARGE	50,000	35	300	38

OET - Offer Submission Data
 Main Menu: Facilities
 Restrictions/Capacities Cargo
 Sub-Menu: Facilities
 Restrictions, Capacity Ballast,
 Map Coordinates

H.2. Facilities Restrictions/Capacity Ballast

Shipping Point	Mode	Ballast Capacity (BBLS)	Max Loading Rate (Pump Rate BPH)
Shipping Point C, CA	TANKER	NONE	6,000
Shipping Point D, WA	BARGE	NONE	2,000

H.3. Map Coordinates (Pier Side)

– 00°00'00"N 00°00'00"E



Technical Evaluation

I.1. Port Restrictions

Shipping Point	Height Restrictions – Sea Level to Manifold (FT)	Distance from Vessel Rail to Manifold (FT)	Maximum Vessel Size (DWT)*	Maximum Beam (FT)
Shipping Point C, CA	N/A	N/A	100,000	120 feet
Shipping Point D, WA	35 FT	15 FT	25,000	100 feet

I.2. Other Restrictions

Port Restrictions - Other Port Restrictions

Specify any other port restrictions that would apply to a vessel loading at the facility (i.e., requirements for inert gas systems; vapor control hook-ups; closed loading; and vessel inspections; daylight berthing only; etc.):

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OET - Offer Submission Data
 Main Menu: Port Restrictions
 Sub-Menu: For Each Shipping Point, Other Restrictions



Technical Evaluation

I.3. Operating Hours for Berthing and Loading

Shipping Point	Berthing	Loading
Shipping Point C, CA	24 x 7	24 x 7
Shipping Point D, WA	24 x 7	24 x 7

OET - Offer Submission Data
Main Menu: Port Restrictions
Sub-Menu: Operating Hrs for Berthing & Loading and Additional Vetting Criteria

I.4. Additional Vetting Criteria & Port Restrictions

Port Restrictions - Additional Vetting Criteria & Port Restrictions

Provide any additional Vetting Criteria and Port Restrictions that have not been addressed above that would affect the ability to enter your facility and load product:

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Technical Evaluation

OET - Offer Submission Data
Main Menu: Quality Assurance
& Truck Free Time & Detention
Rates

J. Quality Control Plan

	Offeror certifies that it has a Quality Control Plan (QCP) on file with DLA Energy that is no more than 24 months old.
	An outline, at least two pages in length, of a proposed QCP describing the offeror's current inspection system and quality assurance procedures, with references to the corresponding requirements in E1 and/or E1.21.

K. Truck/Truck Trailer Free Time and Detention Rates

Shipping Location (Load Point)	Free Time for Unloading Transport Truck or Truck and Trailer (in hours)	Rate For Detention Beyond the Free Time (in dollars per hour)
Shipping Point A, CA	2	\$100.00



Changes to E1 QAP

OET - Offer Submission Data
[Main Menu: Schedule of Refinery Shutdowns For Turnarounds](#)

L. SCHEDULE OF REFINERY SHUTDOWNS FOR TURNAROUNDS

- (1) No shutdowns planned
- (2) Shutdowns planned

REFINERY LOCATION	SHUTDOWN PERIOD	IMPACT OF SHUTDOWN ON SUPPLY AVAILABILITY
Refinery A, CA	June-August 2022	None, Refinery will keep on hand barrels during shutdown
Refinery B, WA	October 2022	No product will be available during shutdown.



Technical Evaluation

Requests for Exceptions

OET - Offer Submission Data
 Main Menu: Requests for Exceptions
 Sub-Menu: M.1., M.2., M.3., M.4. M.5.

M.1. Clause/Provision	Exception Requested
Supplies or Services & Prices	Section B of Solicitation
M.2. Clause/Provision	Exception Requested
Descriptions/Specifications/Statement of Work	Section C of Solicitation
M.3. Clause/Provision	Exception Requested
Inspection & Acceptance	Section E of Solicitation
M.4. Clause/Provision	Exception Requested
Deliveries or Performance	Section F of Solicitation
M.5. Clause/Provision	Exception Requested
Other Exceptions	Other Exceptions



Technical Evaluation

O. General Comments

OET - Offer Submission Data
[Main Menu](#): General
Comments

O. General Comments	Any additional applicable comments
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DLA Energy Quality Assurance

Sarah MacLean, Quality Assurance Specialist
January 23, 2023

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Quality Operations

Quality Control Plan

- If the offeror has had a DLA Energy Bulk Contact within the last 24 months, please check the appropriate box and **do not** submit a QCP (Quality Control Plan) with the offer.
- If no QCP currently on file, please provide an outline (preferably just a table of contents). The outline is recommended not to exceed two pages in length and should encompass a proposed QCP describing the offeror's current inspection system and quality assurance procedures, with references to the corresponding requirements in provisions E1 QAP. Please check the corresponding box selection in Section J of the OSP.
- **NOTE:** the final QCP is to be completed after award and prior to first delivery. Any and all exceptions must be requested in the appropriate section of the OSP and will not be considered if listed in the QCP outline.



Quality Assurance Provisions (QAP) – E QAPs

- E QAPs that Apply:
 - E1 QAP applies to bulk aviation fuels, lubes, and additives, and bulk non-aviation fuels delivered by pipeline or waterborne transport. Details requirements for QCP.
 - E12 Point of Acceptance – defines where Acceptance takes place.
 - E21.01 Point of Inspection – where Gov't inspection takes place. Normally inspection occurs at Origin.
 - E22 Inspection Offices – Contact information for responsible DLA region office.
 - E35 – Non Conforming Supplies – Request for a deviation or waiver goes to Contracting.
 - E40.01 MIRR in PIEE/WAWF – Requirements outlined for Marine, P/L, TT.



Changes to E1 QAP

- The E1 QAP (Quality Assurance Provision) was updated in March of 2022.
- Major updates include:
 - The merging of the E1.21 QAP (Contractor Inspection Responsibilities, Fungible JAA/JA1 supply chains)
 - Section a(1)-a(3) of the new E1 QAP now addresses requirements from the old E1.21 QAP
 - The E1.21 QAP is no longer applicable
 - Requirement for QCP to be updated annually
 - Updates to table section, to include:
 - Addition of Tables III-XV, which outline tests required for B&C series tests
 - Addition of table XVII, Requirements for Preparation of Barge and Tanker Cargo Tanks
 - Major changes to Table I, Sample Retention, and Table II, Min Sampling and Testing Requirements



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Break

1:30 PM – 1:35 PM



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Offer Entry Tool (OET) Overview

Darren Dunham

Bulk Petroleum Procurement Analyst



AGENDA

- **What is the Offer Entry Tool (OET)**
- **Solicitation/OET Sequence**
- **Getting Access**
- **Parts of an OET Offer**
- **Best Business Practices**
- **Getting Help with OET**



Offer Entry Tool (OET)

- **OET**
 - A web-based tool for use in submitting offers
 - Replaces the hard copy offer submission package
 - URL: https://offerwizard.dla.mil/epst_oet/oet.html
- **Bulk vs Direct Delivery sections of OET**
 - Two Different business units to choose from once logged in
- **Is OET required?**
 - Solicitation will state if OET is mandatory
 - RMW, IEG, AEM, WPC and Deep Freeze use OET
 - OET offers must comply with solicitation closing date/time

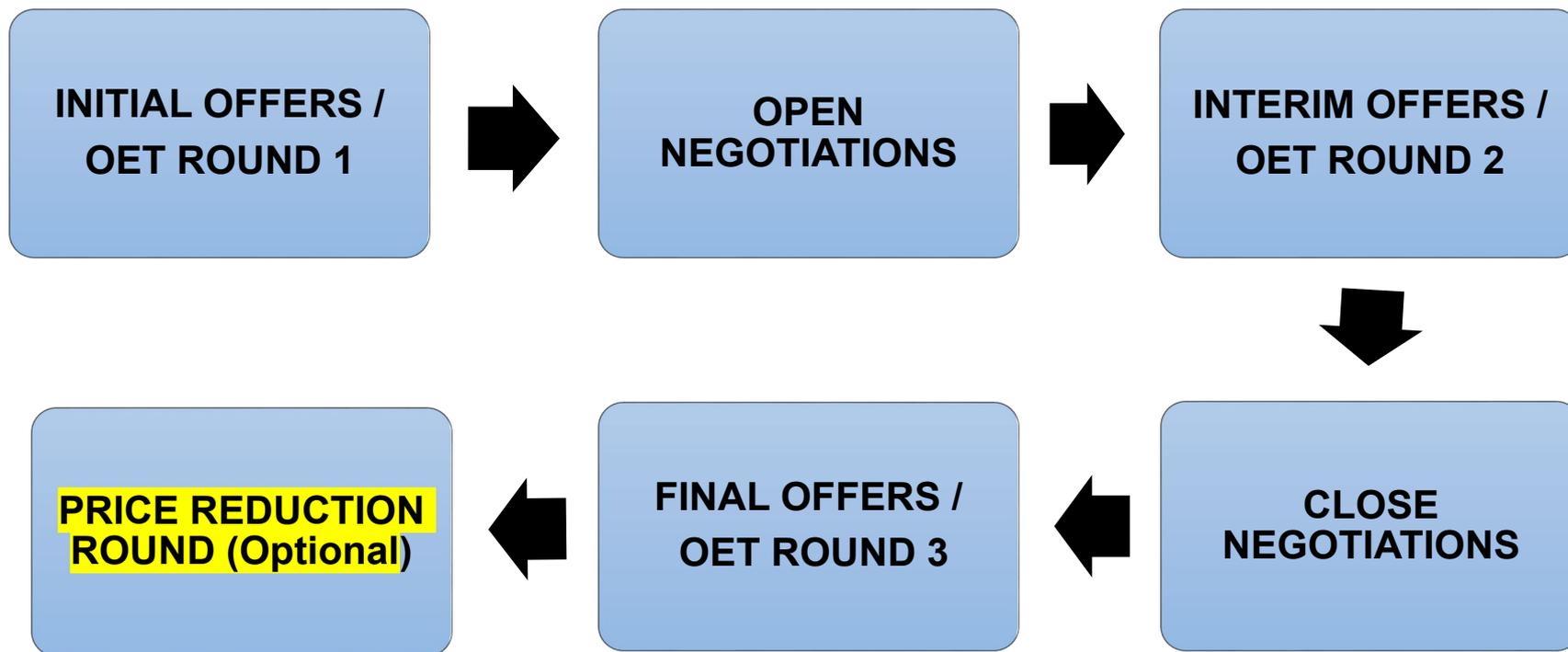


Solicitation/OET Sequence

- **Solicitation posted to <https://sam.gov/content/home>**
- **OET is opened**
- **Vendors receive automated email notification**
- **Vendor inputs offer in OET, and submits**
- **OET round closes**
- **Offers are imported into the Bulk Bid Evaluation Model (BEM)**
- **Review/evaluation**



OET Rounds





OET Rounds

- **Initial**
 - Required for all OET solicitations
 - Initial offer must be submitted prior to the closing date/time to be eligible for later rounds
- **Interim**
 - Used at the Contracting Officer's discretion
 - There may be more than one interim round
 - Participation is optional
 - If no offer is submitted during an interim round, previously offered data is retained
- **Final Proposal Revision**
 - Last round before Price Reduction
 - Data fields may be locked (product, mode, shipping point)
- **Price Reduction Round (Optional)**
 - Use at the Contracting Officer's discretion
 - Only price can be changed



OET Access

- **First, obtain a CAGE CODE for your company**
 - Register at [SAM.gov | Home](https://sam.gov) for a CAGE code
 - Your OET account is linked to your CAGE code(s)
 - Multiple users per CAGE code allowed
- **Create an account in the Account Management And Provisioning System (AMPS) to apply for OET access**
 - <https://amps.dla.mil>



OET Access

- **Next, Log into your AMPS account to request the OET role**
 - Click 'Energy Applications' on the Browse Roles by Application Tab
 - Select 'Energy OET'
 - Select 'Energy OET Prod – PC&S Ground Vendor Role OET -100'
 - Complete all information and submit request
 - **The 'Energy OET Prod – PC&S Ground Vendor Role OET -100' MUST BE REVALIDATED ANNUALLY in AMPS by each user**
- **OET Username and password will be sent to you via email from the EPST Provisioner**
 - User ID and Password for AMPS are NOT the same as for OET



OET Access

- **Access**
 - Allow 3-5 business days for OET access once AMPS request is submitted
 - Log in every 30 days per DoD policy
 - Account tied to your CAGE code
 - Do not share your username or password
 - Only the Account holder can submit for reset of account/password
 - Passwords expire every 60 days (users will be prompted to change)
- **Account Settings**
 - Use the same company name as the one linked to your CAGE
 - Select the purchase programs you're interested in
 - Use personal email, no group accounts
 - If you are not receiving emails, check your Junk mail and internal firewall setting



IMPORTANT!!



Do not share your OET username or password with anyone!



OET accounts are individual accounts, not group accounts!



If you do not log in for 30 days, your account will be deactivated!



If you do not revalidate your OET role in AMPS annually, your account will be archived by the DLA IT Department (J6)



Initial Log In to OET

- **OET URL**
 - https://offerwizard.dla.mil/epst_oet/oet.htm
- **Change Password (required every 60 days per DoD policy)**
 - Minimum 15 characters
 - At least 1 Upper case, 1 lower case, 1 number, 1 special character
- **Update 'My Account' information**
 - Use the exact Company Name as depicted in SAM
 - E-mail address for notifications
 - Company size status
 - Select your purchase program under Buy Selection



Parts of an OET Offer

Three Primary Sections to OET Offer data:

1. My Account

- Update contact information
- Change password

2. Offer Details

- Shipping points, products, quantity and price
- Offer conditions
- This is the data that is sent to the BEM

3. Offer Submission Package (OSP)

- 'Fill in' clauses
- Exceptions
- Replaces the paper OSP



OET Main Menu

BULK OET

Current Solicitation: SPE60219R07110008
Round Open: 10/29/2019 14:30 (Eastern)

Round: 3 - FPR Round

1 Day 02:51:08 Until Bid Round Closes
Round Close: 11/21/2019 13:00 (Eastern)

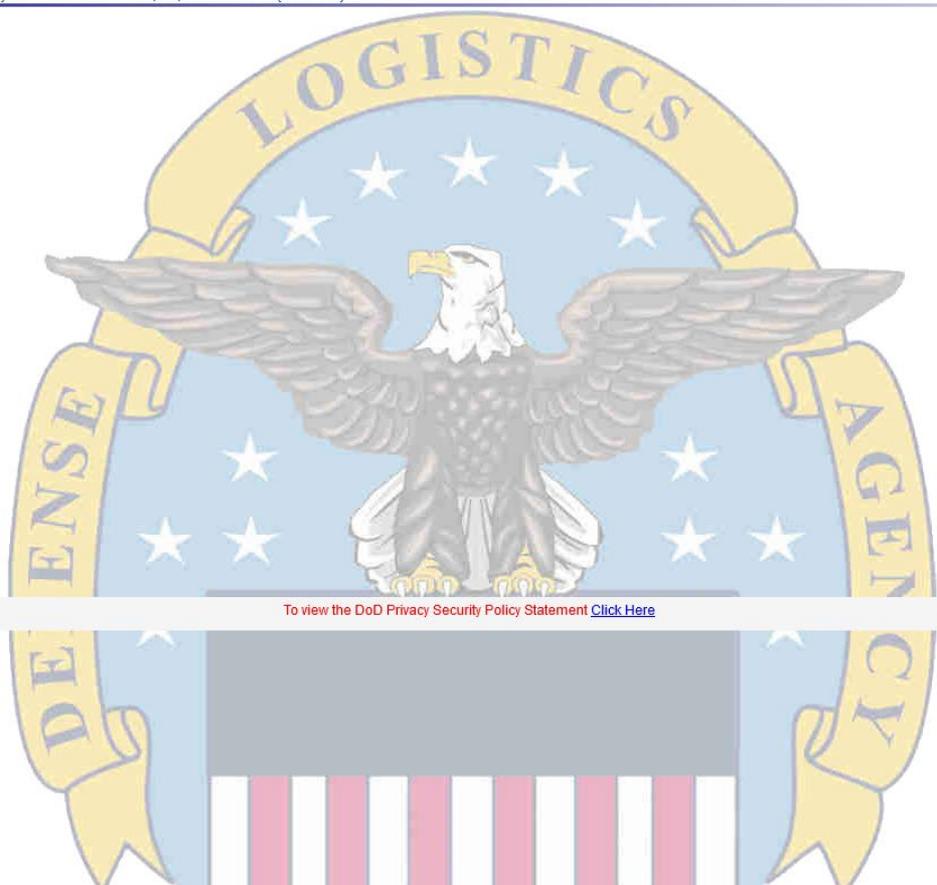
Logged in as Release verify User

My Account

Logout

- NOTE:
- Menu Options Marked With * Indicate Required Data.
 - Menu Options Marked in CHECK Indicate Existing Data

- * Shipping Point Physical Abilities
- * Enter Bids
 - ✓ Origin Bid Offers
 - ✓ Destination Bid Offers
- Offer Conditions
 - ✓ Overall Min/Max Quantity Availability
 - ✓ Overall Max By Product
 - ✓ Overall Max By Product & Shipping Location
 - Min/Max For A Combination Of Products
 - Min/Max For An Individual Shipping Location
 - Min/Max For A Combination Of Shipping Locations
 - Min/Max For A Combination Of Bid Lines
 - ✓ Offers That Must Be Awarded Together
 - Offers Where Only 1 Of Group Can Be Awarded
 - Offers Where 1 Must Be Awarded Before Another
 - ✓ View / Upload Bid Package Documents
- * Submit Offer Package



To view the DoD Privacy Security Policy Statement [Click Here](#)

- Offer Bid Spreadsheet
- Bid Package Report
- Offer Submission Package
- Offer Submission Package - Changes
- Withdraw Offer
- Offer Submission Data
- Change Solicitation



Offer Details

BULK OET

Current Solicitation: SPE60219R07110008 Round: 3 - FP
 Round Open: 10/29/2019 14:30 (Eastern) Round Close: 1

- NOTE:**
- Menu Options Marked With * Indicate Required Data.
 - Menu Options Marked in CHECK Indicate Existing Data

- * Shipping Point Physical Abilities
- * Enter Bids
 - ✓ Origin Bid Offers
 - ✓ Destination Bid Offers
- Offer Conditions
 - ✓ Overall Min/Max Quantity Availability
 - ✓ Overall Max By Product
 - ✓ Overall Max By Product & Shipping Location
 - Min/Max For A Combination Of Products
 - Min/Max For An Individual Shipping Location
 - Min/Max For A Combination Of Shipping Locations
 - Min/Max For A Combination Of Bid Lines
 - ✓ Offers That Must Be Awarded Together
 - Offers Where Only 1 Of Group Can Be Awarded
 - Offers Where 1 Must Be Awarded Before Another
 - ✓ View / Upload Bid Package Documents
 - * Submit Offer Package

NOTE:

- Menu Options Marked With * Indicate Required Data.
- Menu Options Marked in CHECK Indicate Existing Data

- * Shipping Point Physical Abilities
- * Enter Bids
 - ✓ Origin Bid Offers
 - Destination Bid Offers
- Offer Conditions
 - ✓ Overall Min/Max Quantity Availability
 - Overall Max By Product
 - Overall Max By Product & Shipping Location
 - Min/Max For A Combination Of Products
 - Min/Max For An Individual Shipping Location
 - Min/Max For A Combination Of Shipping Locations
 - Min/Max For A Combination Of Bid Lines
 - Offers That Must Be Awarded Together
 - Offers Where Only 1 Of Group Can Be Awarded
 - Offers Where 1 Must Be Awarded Before Another
 - ✓ View / Upload Bid Package Documents
 - * Submit Offer Package

Logged in as Release verify User [My Account](#) [Logout](#)

- Offer Bid Spreadsheet
- Bid Package Report
- Offer Submission Package
- Offer Submission Package - Changes
- Withdraw Offer
- Offer Submission Data
- Change Solicitation



Offer Submission Package

BULK OET

Current Solicitation: SPE60219R07110008
Round Open: 10/29/2019 14:30 (Eastern)

Round: 3 - FPR Round
Round Close: 11/21/2019 13:00 (Eastern)

1 Day 02:51:08 Until Bid Round Closes

Logged in as Release verify User

[My Account](#)

[Logout](#)

NOTE:

- Menu Options Marked With * Indicate Required Data
- Menu Options Marked in CHECK Indicate Existing Data

* Shipping Point Physical Abilities
* Enter Bids
✓ Origin Bid Offers
✓ Destination Bid Offers
Offer Conditions
✓ Overall Min/Max Quantity Availability
✓ Overall Max By Product
✓ Overall Max By Product & Shipping Location
Min/Max For A Combination Of Products
Min/Max For An Individual Shipping Location
Min/Max For A Combination Of Shipping Locations
Min/Max For A Combination Of Bid Lines
✓ Offers That Must Be Awarded Together
Offers Where Only 1 Of Group Can Be Awarded
Offers Where 1 Must Be Awarded Before Another
✓ View / Upload Bid Package Documents
* Submit Offer Package

[Offer Bid Spreadsheet](#)

[Bid Package Report](#)

[Offer Submission Package](#)

[Offer Submission Package - Changes](#)

[Withdraw Offer](#)

[Offer Submission Data](#)

[Change Solicitation](#)

[Offer Bid Spreadsheet](#)

[Bid Package Report](#)

[Offer Submission Package](#)

[Offer Submission Package - Changes](#)

[Withdraw Offer](#)

[Offer Submission Data](#)

[Change Solicitation](#)



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Offer Submission Data

BULK OET

Current Solicitation: SPE60219R0703
Round Open: 01/17/2019 10:00 (Eastern)

Round: 1 - Initial OET Round (Closed)

Round Close: 02/12/2019 15:00 (Eastern)

Logged in as Release verify User

[My Account](#)

[Logout](#)

- Overall Quantity By Refinery Source
- Alternative Fuels
- > Source Of Supply (2)
- > Parcel Shipping Sizes & Daily Load/Move Capacity (5)
- > Origin Tanker/Barge Loading Facility Data (3)
- > Port Restrictions (4)
- Quality Assurance
- Truck / Truck Trailer Free Time & Detention Rates
- Schedule Of Refinery Shutdowns For Turnarounds
- > Requests For Exception (5)
- > K Clauses (6)
- General Comments
- Return To Bid Entry

- Overall Quantity By Refinery Source
- Alternative Fuels
- > Source Of Supply (2)
- > Parcel Shipping Sizes & Daily Load/Move Capacity (5)
- > Origin Tanker/Barge Loading Facility Data (3)
- > Port Restrictions (4)
- Quality Assurance
- Truck / Truck Trailer Free Time & Detention Rates
- Schedule Of Refinery Shutdowns For Turnarounds
- > Requests For Exception (5)
- > K Clauses (6)
- General Comments
- Return To Bid Entry



Offer Submission Data

BULK OET

Current Solicitation: SPE60219R070
Round Open: 01/17/2019 10:00 (East)

- Overall Quantity By Refinery Source
- Alternative Fuels
- ▼ Source Of Supply (2)
 - Production Capacity For Each Source
 - Shipping Points Supplied By Each Refinery/Source
- ▼ Parcel Shipping Sizes & Daily Load/Move Capacity (5)
 - Truck/Railcar Origin
 - Truck/Railcar Destination
 - Pipeline
 - Barge/Tanker
 - Size/Lift Interval Of One Impacts Another?
- ▼ Origin Tanker/Barge Loading Facility Data (3)
 - Facility Restrictions/Capacities Cargo
 - Facility Restrictions/Capacities Ballast
 - Map Coordinates For Shipping Points
- Port Restrictions (4)
 - Quality Assurance
 - Truck / Truck Trailer Free Time & Detention Rates
 - Schedule Of Refinery Shutdowns For Turnarounds
- Requests For Exception (5)
- ▼ K Clauses (6)
 - Offeror Representations & Certifications
 - Refinery Information
 - Notification Of Vessel
 - Authorized Negotiators
 - Foreign Taxes - Contract Price
 - Foreign Taxes - Invoiced Separately
 - General Comments
 - Return To Bid Entry

Overall Quantities Available For Award - By Refinery Source

By Refinery Source:

Search:

Product	Source Refinery	Min Quantity (USG)	Max Quantity (USG)
?	?	?	?
JAA	Smelly Refinery	500,000	50,000,000

Showing 1 to 1 of 1 entries

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3. Refinery/source quantities available for award:

Product	Source / Refinery	Minimum Quantity Available (USG)	Maximum Quantity Available (USG)
JAA	Smelly Refinery	500,000	50,000,000



Refinery Shutdown Info

If you have no refinery shutdown information, leave this chart **BLANK**



Schedule Of Refinery Shutdowns For Turnarounds

The offeror shall furnish to the Contracting Officer a refinery shutdown schedule for the contract period. DLA Energy will review the offered quantity, parcel sizes, and lift intervals in conjunction with the turnaround period to ensure that the entire offered quantity can be delivered during the performance period and will meet operational requirements.

The offeror shall provide the following information for each product offered:

Refinery Location (Load Point)	Shutdown Period	Impact Of Shutdown Period On Supply Availability
?	?	?
No data available in table		
Showing 0 to 0 of 0 entries		

Unless the offeror states otherwise, the offer will be evaluated on the basis that there will be no refinery shutdowns for turnarounds that will have an impact on supply availability.



User Account Info

User Account Info - 12345

Fields marked with * are required.

Company Name: *
(Changes Apply To All Accounts)
HASTEC ?

Title:
MR ?

Phone: *
(Ex: 888.555.1212 | (888) 555-1212 | (888) 555.1212 x1212)
5717679520 ?

Fax:
(Ex: 888.555.1212 | (888) 555-1212 | (888) 555.1212 x1212)
?

Email: *
Matthew.Shuster@dla.mil ?
 Link This Email for This Cage Only
 Link This for ALL Cages Assigned to Your Account

Company Class: *
Large Business ?

Buy Selection: * ?

Available		Selected
	>	East Gulf
	<	Wpac Supplemental
	>>	Inland East Supplem
	<<	Rocky Mountain We:
		AEM Multi Year
		Inland East Multi Ye
		RMW Multi Year
		WestPac Multi Year

Change Password Save Cancel

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Origin and Destination Offers

Origin Offer Bids

This screen defines single bid lines for Origin bids. (NOTE: Corresponds to the "Origin Offer Card" section of your paper Offer Information Sheet)

Enter Alternate Escalator information into the "Notes" of the associated bid line.

Search:

Seq	Set ID	Prod	From	Max	Min	Mode	Prev Bid	Offered Price	Total Additives	Total Price	Notes	New Mode Price	Delete
?	?	?	?	?	?	?	?	?	?	?	?	?	?
S1		JA1	tester1 - KO	1000000	10000	K	2.000000	2.000000	0.002199	2.002199	View		

Showing 1 to 1 of 1 entries

BULK OET

Current Solicitation: SPE60016R0714

Reverse Round: 1 - IEG 16R0714 RA Round 1

5 Days 06:59:18 Until Bid Round Closes

Logged in as Release verify User

[My Account](#)

[Logout](#)

Destination Offer Bids

This screen defines single bid lines for Destination bids. (NOTE: Corresponds to the "Destination Offer Card" section of your paper Offer Information Sheet)

Enter Alternate Escalator information into the "Notes" of the associated bid line.

Search:

Seq	Set ID	Prod	From	To	Max	Min	Mode	Prev Bid	Offered Price	Total Additives	Total Price	Notes	New Mode Price	Delete
?	?	?	?	?	?	?	?	?	?	?	?	?	?	?
S3	JAA	TestLoc1 - AL	JAA ANNISTON ARMY DEPOT (AL)	1500000 0	0	100000	0	T	3.000000	3.000000	0.004000	3.004000	View	
S4	JAA	Tesatloc2 - AR	JAA DANNELLY ANG (AL)	2500000 2250000	0	250000	0	T	3.000000	3.000000	0.003000	3.003000	View	
S5	JAA	TestLoc1 - AL	JAA BRADLEY FLD ANG BASE (CT)	1100000 990000	0	10000	0	T	3.000000	3.000000	0.030000	3.030000	View	
S6	JAA	TestLoc1 - AL	JAA CARSWELL AFB (JRB FT WOR (TX)	4500000 0	0	100000	0	T	3.000000	3.000000	0.030000	3.030000	View	
S7	JAA	Tesatloc2 - AR	JAA MINNEAPOLIS (ANG) (MN)	1500000 0	0	10000	0	T	3.000000	3.000000	0.030000	3.030000	View	
S8	JAA	TestLoc1 - AL	JAA MIN ST PAUL IAP (MN)	1300000 0	0	100000	0	T	3.000000	3.000000	0.030000	3.030000	View	
S9	JAA	TestLoc1 - AL	JAA IA NG WATERLOO (IA)	200000 0	0	200000	0	T	3.000000	3.000000	0.030000	3.030000	View	
S10	JAA	Tesatloc2 - AR	JAA HENSLEY FLD (JRB FT WORT (TX)	1200000 0	0	1200000	0	T	3.000000	3.000000	0.030000	3.030000	View	
S11	JAA	TestLoc1 - AL	JAA ANG SIOUX CITY (IA)	2200000 0	0	2200000	0	T	3.000000	3.000000	0.030000	3.030000	View	

Showing 1 to 9 of 9 entries



Conditional Statements

- **You can use conditional statements in your offer**
 - Make sure your conditions don't conflict
- **You can offer overall max/min quantities, or by**
 - Product
 - Mode
 - Shipping Point
- **You cannot tie two shipping points, or two different products together:**
 - Read Section M of the solicitation



Best Practices

- **Submitting Offers**

- Real time and auto-saved
- Review Offer Submission Package
- Review Bid Package Report
- Select “Submit Offer Package” to submit offer
 - You will get an error message if critical info is missing
- Enter password again and submit
- Watch for a confirmation email
- Enter OET after submission... VIEW/EDIT
 - VIEW allows you to view the offer, not make changes
 - EDIT will un-submit your offer! You will be able to make changes, but you must submit your offer
- Do not submit a “place-holder” offer/submit best offers in the initial round
- Do not wait until the last minute to submit
- Keep your OET account current (log in once every 30 days)
- Read the solicitation and familiarize yourself with the clauses and schedule



CUI

OET/OSP Crosswalk

Darren Dunham

Bulk Petroleum Procurement Analyst



Reminders

- **The Section headings in the OSP are duplicated in the OET fairly closely**
 - Ex. Parcel sizes in the OSP are entered using the “Parcel Sizes” button in the OET
 - The data in the OSP is shown in the same order as in the OET. If the vendor completes the first screen, top to bottom, then the second screen, that is the same order as the OSP
 - The first screen of OET is Sections A-E of the OSP
 - Second screen is Sections F- O of the OSP



OET Main Menu

BULK OET

Current Solicitation: SPE60219R07110008
Round Open: 10/29/2019 14:30 (Eastern)

Round: 3 - FPR Round

1 Day 02:51:08 Until Bid Round Closes

Round Close: 11/21/2019 13:00 (Eastern)

Logged in as Release verify User

My Account

Logout

- NOTE:
- Menu Options Marked With * Indicate Required Data.
 - Menu Options Marked in CHECK Indicate Existing Data

- * Shipping Point Physical Abilities
- * Enter Bids
 - ✓ Origin Bid Offers
 - ✓ Destination Bid Offers
- Offer Conditions
 - ✓ Overall Min/Max Quantity Availability
 - ✓ Overall Max By Product
 - ✓ Overall Max By Product & Shipping Location
 - Min/Max For A Combination Of Products
 - Min/Max For An Individual Shipping Location
 - Min/Max For A Combination Of Shipping Locations
 - Min/Max For A Combination Of Bid Lines
 - ✓ Offers That Must Be Awarded Together
 - Offers Where Only 1 Of Group Can Be Awarded
 - Offers Where 1 Must Be Awarded Before Another
 - ✓ View / Upload Bid Package Documents
- * Submit Offer Package



To view the DoD Privacy Security Policy Statement [Click Here](#)

- Offer Bid Spreadsheet
- Bid Package Report
- Offer Submission Package
- Offer Submission Package - Changes
- Withdraw Offer
- Offer Submission Data
- Change Solicitation



Offer Submission Package

BULK OET

Current Solicitation: SPE60219R07110008
Round Open: 10/29/2019 14:30 (Eastern)

Round: 3 - FPR Round

1 Day 02:51:08 Until Bid Round Closes

Round Close: 11/21/2019 13:00 (Eastern)

Logged in as Release verify User

[My Account](#)

[Logout](#)

NOTE:

- Menu Options Marked With * Indicate Required Data
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* Shipping Point Physical Abilities
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✓ Origin Bid Offers
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Min/Max For An Individual Shipping Location
Min/Max For A Combination Of Shipping Locations
Min/Max For A Combination Of Bid Lines
✓ Offers That Must Be Awarded Together
Offers Where Only 1 Of Group Can Be Awarded
Offers Where 1 Must Be Awarded Before Another
✓ View / Upload Bid Package Documents
* Submit Offer Package

[Offer Bid Spreadsheet](#)

[Bid Package Report](#)

[Offer Submission Package](#)

[Offer Submission Package - Changes](#)

[Withdraw Offer](#)

[Offer Submission Data](#)

[Change Solicitation](#)

[Offer Bid Spreadsheet](#)

[Bid Package Report](#)

[Offer Submission Package](#)

[Offer Submission Package - Changes](#)

[Withdraw Offer](#)

[Offer Submission Data](#)

[Change Solicitation](#)



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Offer Details

BULK OET

Current Solicitation: SPE60219R07110008

Round: 3 - FP

Round Open: 10/29/2019 14:30 (Eastern)

Round Close: 1

NOTE:

- Menu Options Marked With * Indicate Required Data.
- Menu Options Marked in CHECK Indicate Existing Data

Logged in as Release verify User

[My Account](#)

[Logout](#)

- Menu Options Marked With * Indicate Required Data.
- Menu Options Marked in CHECK Indicate Existing Data

* Shipping Point Physical Abilities

* Enter Bids

✓ Origin Bid Offers

✓ Destination Bid Offers

Offer Conditions

✓ Overall Min/Max Quantity Availability

✓ Overall Max By Product

✓ Overall Max By Product & Shipping Location

Min/Max For A Combination Of Products

Min/Max For An Individual Shipping Location

Min/Max For A Combination Of Shipping Locations

Min/Max For A Combination Of Bid Lines

✓ Offers That Must Be Awarded Together

Offers Where Only 1 Of Group Can Be Awarded

Offers Where 1 Must Be Awarded Before Another

✓ View / Upload Bid Package Documents

* Submit Offer Package

* Shipping Point Physical Abilities

* Enter Bids

✓ Origin Bid Offers

Destination Bid Offers

Offer Conditions

✓ Overall Min/Max Quantity Availability

Overall Max By Product

Overall Max By Product & Shipping Location

Min/Max For A Combination Of Products

Min/Max For An Individual Shipping Location

Min/Max For A Combination Of Shipping Locations

Min/Max For A Combination Of Bid Lines

Offers That Must Be Awarded Together

Offers Where Only 1 Of Group Can Be Awarded

Offers Where 1 Must Be Awarded Before Another

✓ View / Upload Bid Package Documents

* Submit Offer Package

[Offer Bid Spreadsheet](#)

[Bid Package Report](#)

[Offer Submission Package](#)

[Offer Submission Package - Changes](#)

[Withdraw Offer](#)

[Offer Submission Data](#)

[Change Solicitation](#)



Offer Details

NOTE:

- Menu Options Marked With * Indicate Required Data.
- Menu Options Marked in CHECK Indicate Existing Data

* Shipping Point Physical Abilities
* Enter Bids
✓ Origin Bid Offers
Destination Bid Offers
Offer Conditions
✓ Overall Min/Max Quantity Availability
Overall Max By Product
Overall Max By Product & Shipping Location
Min/Max For A Combination Of Products
Min/Max For An Individual Shipping Location
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Offers That Must Be Awarded Together
Offers Where Only 1 Of Group Can Be Awarded
Offers Where 1 Must Be Awarded Before Another
✓ View / Upload Bid Package Documents
* Submit Offer Package

1 Day 02:51:08 Until Bid Round Closes

Logged in as Release verify User My Account Logout



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- Offer Bid Spreadsheet
- Bid Package Report
- Offer Submission Package
- Offer Submission Package - Changes
- Withdraw Offer
- Offer Submission Data
- Change Solicitation



Origin Offer Sheet

Origin Offer Bids

This screen defines single bid lines for Origin bids. (NOTE: Corresponds to the "Origin Offer Card" section of your paper Offer Information Sheet)

Enter Alternate Escalator information into the "Notes" of the associated bid line.

Search:

Seq	Set ID	Prod	From	Max	Min	Mode	Prev Bid	Offered Price	Total Additives	Total Price	Notes	New Mode Price	Delete
?	?	?	?	?	?	?	?	?	?	?	?	?	?
S1		JA1	tester1 - KO	1000000	10000	K	2.000000	2.000000	0.002199	2.002199	View		

Showing 1 to 1 of 1 entries

[Additional Bid Line Data](#)
[Origin Bid Summary Report](#)
[Continue To Destination Bids](#)
[Close](#)

To view the DoD Privacy Security Policy Statement [Click Here](#)

A. STANDARD OFFER SHEETS

1. Origin Offer Sheet

Seq	Set ID	Product	Shipping Point	Max Qty (USG)	Min Qty (USG)	Mode(s)	Price W/O Additive (USD)	Total Additive Cost	% Bio-Fuel Included in Offer Qty**	EPA Escalator	Total Offer Price
No Origin Offers											

** Offers including a bio-fuel component should state the percent of bio-fuel included. Offers not including a bio-fuel component should leave this column blank.

Modes: K = Tanker, B = Barge, P = Pipeline, C = Railcar, T = Truck, V = Intermodal container/sea van; W = Tank Wagon

B. ADDITIVE PRICES

Seq	Mode(s)	FSII Price	FSII Included / Optional / Not Included	SDA Price	SDA Included / Optional / Not Included	CI Price	CI Included / Optional / Not Included
No Additive Data							

C. PRICE ESCALATORS

Seq	Ref Price Formula Selected	Reference Price Date	Effective Reference Price	Adjustment Factor



Destination Offer Sheet

BULK OET Current Solicitation: SPE60016R0714 Reverse Round: 1 - IEG 16R0714 RA Round 1 **5 Days 06:59:18** Until Bid Round Closes Logged in as Release verify User [My Account](#) [Logout](#)

Destination Offer Bids

This screen defines single bid lines for Destination bids. (NOTE: Corresponds to the "Destination Offer Card" section of your paper Offer Information Sheet)

Enter Alternate Escalator information into the "Notes" of the associated bid line.

Seq	Set ID	Prod	From	To	Max	Min	Mode	Prev Bid	Offered Price	Total Additives	Total Price	Notes	New Mode Price
S3	JAA	TestLoc1 - AL	JAA ANNISTON ARMY DEPOT (AL) 150000 0 0		100000	0	T	3.000000	3.000000	0.004000	3.004000	View	
S4	JAA	Tesatloc2 - AR	JAA DANNELLY ANG (AL) 2500000 2250000 0		250000	0	T	3.000000	3.000000	0.003000	3.003000	View	
S5	JAA	TestLoc1 - AL	JAA BRADLEY FLD ANG BASE (CT) 1100000 990000 0		10000	0	T	3.000000	3.000000	0.030000	3.030000	View	
S6	JAA	TestLoc1 - AL	JAA CARSWELL AFB (JRB FT WOR (TX)) 4500000 0 0		100000	0	T	3.000000	3.000000	0.030000	3.030000	View	
S7	JAA	Tesatloc2 - AR	JAA MINNEAPOLIS (ANG) (MN) 1500000 0 0		10000	0	T	3.000000	3.000000	0.030000	3.030000	View	
S8	JAA	TestLoc1 - AL	JAA MIN ST PAUL IAP (MN) 1300000 0 0		100000	0	T	3.000000	3.000000	0.030000	3.030000	View	
S9	JAA	TestLoc1 - AL	JAA ITS MC WATERLOO (TX) 200000 0 0		200000	0	T	3.000000	3.000000	0.030000	3.030000	View	
S10	JAA	Tesatloc2 - AR	JAA DANIEL J. EGAN ANG (TX) 200000 0 0		200000	0	T	3.000000	3.000000	0.030000	3.030000	View	
S11	JAA	TestLoc1 - AL	JAA DANIEL J. EGAN ANG (TX) 200000 0 0		200000	0	T	3.000000	3.000000	0.030000	3.030000	View	

[Additional Bid Line Data](#) [Origin Bid Summary Report](#) [Continue To Destination Bids](#) [Close](#)

Showing 1 to 9 of 9 entries

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2. Destination Offer Sheet

Seq	Set ID	Product	Shipping Point	To Location	Line Item	Max Qty (USG)	Min Qty (USG)	Mode(:)	Price W/O Additives (USD)	Total Additive Cost	% Bio-Fuel Included in Offer Qty**	EPA Escalator	Total Offer Price
No Destination Offers													

** Offers including a bio-fuel component should state the percent of bio-fuel included. Offers not including a bio-fuel component should leave this column blank.
 Modes: K = Tanker; B = Barge; P = Pipeline; C = Railcar; T = Truck; V = Intermodal container/sea van; W = Tank Wagon

B. ADDITIVE PRICES

Seq	Mode(:)	FSII Price	FSII Included / Optional / Not Included	SDA Price	SDA Included / Optional / Not Included	CI Price	CI Included / Optional / Not Included
No Additive Data							

C. PRICE ESCALATORS

Seq	Ref Price Formula Selected	Reference Price Date	Effective Reference Price	Adjustment Factor
No Additive Data				



Offer Details

NOTE:

- Menu Options Marked With * Indicate Required Data.
- Menu Options Marked in CHECK Indicate Existing Data

1 Day 02:51:08 Until Bid Round Closes Eastern)

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[Bid Package Report](#)
[Offer Submission Package](#)
[Offer Submission Package - Changes](#)

E. OFFER CONDITIONS

1. Overall Min/Max Quantity Availability:

Minimum Quantity Available (USG)	Maximum Quantity Available (USG)
No Limit	No Limit

VENDOR NOTES:

2. Overall Max By Product:

Product	Quantity (USG)
No Overall Max By Product	

VENDOR NOTES:

3. Overall Max By Product and Shipping Location:

Product	Shipping Location	Quantity (USG)
No Overall Max By Product and Shipping		

VENDOR NOTES:

4. Min/Max For A Combination Of Products:

Products	Min (USG)	Max (USG)	Notes
No Min/Max For A Combination Of Products			

5. Min/Max For Individual Shipping Location:

Product	Shipping Point	Mode	Minimum Quantity Available (USG)	Maximum Quantity Available (USG)
No Min/Max For Individual Shipping Data				

6. Would the quantity awarded out of any shipping point affect the quantity available for award out of any other shipping point? No If yes

- * Shipping Point Physical Abilities
- * Enter Bids
- ✓ Origin Bid Offers
- Destination Bid Offers
- Offer Conditions
- ✓ Overall Min/Max Quantity Availability
- Overall Max By Product
- Overall Max By Product & Shipping Location
- Min/Max For A Combination Of Products
- Min/Max For An Individual Shipping Location
- Min/Max For A Combination Of Shipping Locations
- Min/Max For A Combination Of Bid Lines
- Offers That Must Be Awarded Together
- Offers Where Only 1 Of Group Can Be Awarded
- Offers Where 1 Must Be Awarded Before Another
- ✓ View / Upload Bid Package Documents
- * Submit Offer Package



Offer Details

NOTE:

- Menu Options Marked With * Indicate Required Data.
- Menu Options Marked in CHECK Indicate Existing Data

* Shipping Point Physical Abilities
* Enter Bids
✓ Origin Bid Offers
Destination Bid Offers
Offer Conditions
✓ Overall Min/Max Quantity Availability
Overall Max By Product
Overall Max By Product & Shipping Location
Min/Max For A Combination Of Products
Min/Max For An Individual Shipping Location
Min/Max For A Combination Of Shipping Locations
Min/Max For A Combination Of Bid Lines
Offers That Must Be Awarded Together
Offers Where Only 1 Of Group Can Be Awarded
Offers Where 1 Must Be Awarded Before Another
✓ View / Upload Bid Package Documents
* Submit Offer Package

1 Day 02:51:08 Until Bid Round Closes

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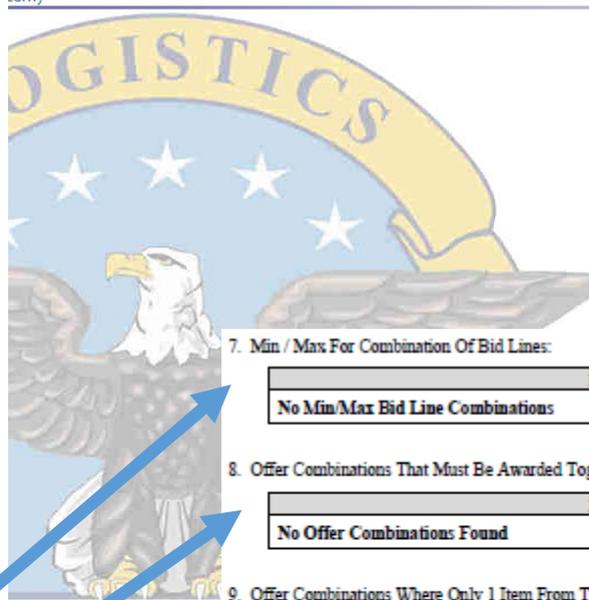
[Offer Submission Package](#)

[Offer Submission Package - Changes](#)

[Withdraw Offer](#)

[Offer Submission Data](#)

[Change Solicitation](#)



7. Min / Max For Combination Of Bid Lines:

Bid Lines / Sets
No Min/Max Bid Line Combinations

8. Offer Combinations That Must Be Awarded Together Or Not At All:

Bid Lines / Sets
No Offer Combinations Found

9. Offer Combinations Where Only 1 Item From The Group Can Be Awarded:

Bid Lines / Sets
No Offer Combinations Found

10. Offer Combinations Where 1 Must Be Awarded Before Another In Order (1 BEFORE 2 BEFORE 3 etc.):

Bid Lines / Sets
No Offer Combinations Found



Offer Submission Data

BULK OET

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Round Open: 01/17/2019 10:00 (Eastern)

Round: 1 - Initial OET Round (Closed)

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- Overall Quantity By Refinery Source
- Alternative Fuels
- > Source Of Supply (2)
- > Parcel Shipping Sizes & Daily Load/Move Capacity (5)
- > Origin Tanker/Barge Loading Facility Data (3)
- > Port Restrictions (4)
- Quality Assurance
- Truck / Truck Trailer Free Time & Detention Rates
- Schedule Of Refinery Shutdowns For Turnarounds
- > Requests For Exception (5)
- > K Clauses (6)
- General Comments
- Return To Bid Entry

- Overall Quantity By Refinery Source
- Alternative Fuels
- > Source Of Supply (2)
- > Parcel Shipping Sizes & Daily Load/Move Capacity (5)
- > Origin Tanker/Barge Loading Facility Data (3)
- > Port Restrictions (4)
- Quality Assurance
- Truck / Truck Trailer Free Time & Detention Rates
- Schedule Of Refinery Shutdowns For Turnarounds
- > Requests For Exception (5)
- > K Clauses (6)
- General Comments
- Return To Bid Entry



Offer Submission Data

BULK OET

Current Solicitation: SPE60219R0703

Round: 1 - Initial OET Round

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Overall Quantity By Refinery Source

Alternative Fuels

➤ Source Of Supply (2)

➤ Parcel Shipping Sizes & Daily Load/Move Capacity (5)

➤ Origin Tanker/Barge Loading Facility Data (3)

➤ Port Restrictions (4)

Quality Assurance

Truck / Truck Trailer Free Time & Detention Rates

Schedule Of Refinery Shutdowns For Turnarounds

➤ Requests For Exception (5)

➤ K Clauses (6)

General Comments

[Return To Bid Entry](#)

F. SOURCE OF SUPPLY

1. State the monthly production capacity for each source of supply:

Product	Source Of Supply	Maximum Monthly Production (USG)
F76	testar1 - KO	50,000,000
JAL	testloc1 - JA	40,000,000

VENDOR NOTES:

2. List all shipping points supplied by each refinery/source of supply:

Product	Source / Refinery	Shipping Points Supported
ALL	testar1 - KO	testar1 KO

VENDOR NOTES:

3. Refinery/source quantities available for award:

Product	Source / Refinery	Minimum Quantity Available (USG)	Maximum Quantity Available (USG)
No Overall Availabilities By Refinery Source			



Offer Submission Data

BULK OET

Current Solicitation: SPE60219R0703

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- Overall Quantity By Refinery Source
- ▼ Source Of Supply (2)
 - Production Capacity For Each Source
 - Shipping Points Supplied By Each Refinery/Source
 - ▶ Parcel Shipping Sizes & Daily Load/Move Capacity (5)
 - ▶ Origin Tanker/Barge/Shallow Draft Tanker Loading Facility Data (3)
 - ▶ Port Restrictions (4)
 - Quality Assurance
 - Truck / Truck Trailer Free Time & Detention Rates
 - Schedule Of Refinery Shutdowns For Turnarounds
 - ▶ Requests For Exception (5)
 - ▶ K Clauses (6)
 - General Comments
 - Return To Bid Entry

F. SOURCE OF SUPPLY

1. State the monthly production capacity for each source of supply:

Product	Source Of Supply	Maximum Monthly Production (USG)
F76	testar1 - KO	50,000,000
JAI	testloc1 - JA	40,000,000

VENDOR NOTES:

2. List all shipping points supplied by each refinery/source of supply:

Product	Source / Refinery	Shipping Points Supported
ALL	testar1 - KO	testar1 KO

VENDOR NOTES:

3. Refinery/source quantities available for award:

Product	Source / Refinery	Minimum Quantity Available (USG)	Maximum Quantity Available (USG)
No Overall Availabilities By Refinery Source			



Offer Submission Data

BULK OET

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Overall Quantity By Refinery Source

> Source Of Supply (2)

▼ Parcel Shipping Sizes & Daily Load/Move Capacity (5)

Truck/Railcar Origin

Truck/Railcar Destination

Pipeline

Barge/Tanker/Shallow Draft Tanker

Size/Lift Interval Of One Impacts Another?

> Origin Tanker/Barge/Shallow Draft Tanker Loading Facility Data (3)

> Port Restrictions (4)

Quality Assurance

Truck / Truck Trailer Free Time & Detention Rates

Schedule Of Refinery Shutdowns For Turnarounds

> Requests For Exception (5)

> K Clauses (6)

General Comments

Return To Bid Entry



2. For Pipeline:

a. State the pipeline that the product will move through and the minimum and maximum quantities (parcel sizes) available in barrels (BBLs) for (deliveries) into each pipeline (please state if there is no interval):

Product	Shipping Point and Pipeline	Minimum Qty (BBLs)	Maximum Qty (BBLs)	No. of Days Between Each Lift / Delivery
No Data for Pipeline Quantities				

VENDOR NOTES:

NOTE: Unless you define otherwise, lift interval is the time between completion of loading (when cargo completes passing the custody transfer) to next delivery for a specific product. Lift intervals are based on delivery of maximum parcel size for each shipping point. If a quantity less than maximum is delivered, the lift interval will be reduced on a pro-rata basis.



Offer Submission Data

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- Overall Quantity By Refinery Source
- > Source Of Supply (2)
- ▼ Parcel Shipping Sizes & Daily Load/Move Capacity (5)
 - Truck/Railcar Origin
 - Truck/Railcar Destination
 - Pipeline
 - Barge/Tanker/Shallow Draft Tanker
 - Size/Lift Interval Of One Impacts Another?
- > Origin Tanker/Barge/Shallow Draft Tanker Loading Facility Data (3)
- > Port Restrictions (4)
- Quality Assurance
- Truck / Truck Trailer Free Time & Detention Rates
- Schedule Of Refinery Shutdowns For Turnarounds
- > Requests For Exception (5)
- > K Clauses (6)
- General Comments
- Return To Bid Entry



3. For Barge or Tanker:

a. State the minimum and maximum quantities (parcel sizes) available in barrels (BBLs) for each delivery and the minimum number

Product / Mode	Shipping Point	Minimum Qty (BBLs)	Maximum Qty (BBLs)	No. of Days Between Each Lift / Delivery
No Data for Barge/Tanker Parcel Sizes				

VENDOR NOTES:

4. Would the parcel size/lift interval for one product or mode impact the available parcel size/lift interval for any another product or mod

NOTES:

A. FOR EVALUATION PURPOSES ONLY: DLA ENERGY will add 5 days to offered FOB Origin tanker lift intervals and 3 days to offered FOB Origin barge be lifted under a resultant contract. Additionally, if multiple lift intervals are offered, DLA ENERGY will evaluate the maximum quantity for award based on operational scheduling realities and will be used only for evaluation purposes. The Government reserves the right to schedule lifts in accordance with the lift interval available for award based on lift intervals is less than the total quantity offered for award, the Government will limit evaluation for award to the calculated maximum Government's evaluation factors for tanker and barge lift intervals to assure lift intervals and parcel sizes provide for full evaluation of total offered quantity for all

B. Unless you define otherwise, lift interval is the time between when the vessel completes loading (released by the Government Inspector) until the Scheduled De



Offer Submission Data

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- Overall Quantity By Refinery Source
- Source Of Supply (2)
- Parcel Shipping Sizes & Daily Load/Move Capacity (5)
- ▼ Origin Tanker/Barge/Shallow Draft Tanker Loading Facility Data (3)
 - Facility Restrictions/Capacities Cargo
 - Facility Restrictions/Capacities Ballast
 - Map Coordinates For Shipping Points
- Port Restrictions (4)
- Quality Assurance
- Truck / Truck Trailer Free Time & Detention Rates
- Schedule Of Refinery Shutdowns For Turnarounds
- Requests For Exception (5)
- K Clauses (6)
- General Comments
- Return To Bid Entry

H. FOB ORIGIN TANKER AND BARGE LOADING FACILITY DATA

1. State your facility restrictions/capacities including cargo capacity, beam, Mean Low Water (MLW) depth, vessel Length Over

Shipping Point	Mode	Cargo Capacity (BBLs)	Mean Low Water Depth (FT)	LOA (FT)	Draft (FT)
No Fob Origin Tanker And Barge Loading Facility Data Restrictions/Capacities					

VENDOR NOTES:

Identify the MLW depth at the shipping point and the channel approach leading to the dock.

2. State your facility restriction/capabilities including ballast capacity, maximum loading rate in barrels per hour (BPH), berthing

Shipping Point	Mode	Ballast Capacity (BBLs)	Max Loading Rate (Pump Rate BPH)
No Fob Origin Tanker And Barge Loading Facility Data Ballast Restrictions/Capacities			

VENDOR NOTES:

3. Provide the map coordinates for your shipping points/refinery:

Shipping Point	Map Coordinates
testar1 KO	33 92 87
testdoc2 JA	91 106 52
testdoc3 CT	102 87 22

VENDOR NOTES:



Offer Submission Data

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- Overall Quantity By Refinery Source
- Source Of Supply (2)
- Parcel Shipping Sizes & Daily Load/Move Capacity (5)
- Origin Tanker/Barge/Shallow Draft Tanker Loading Facility Data (3)
- ▼ Port Restrictions (4)
 - For Each Shipping Point
 - Other Port Restrictions
 - Operating Hours For Berthing & Loading
 - Additional Vetting Criteria & Port Restrictions
- Quality Assurance
- Truck / Truck Trailer Free Time & Detention Rates
- Schedule Of Refinery Shutdowns For Turnarounds
- Requests For Exception (5)
- K Clauses (6)
- General Comments
- Return To Bid Entry



I. PORT RESTRICTIONS:

1. For each shipping point specify:

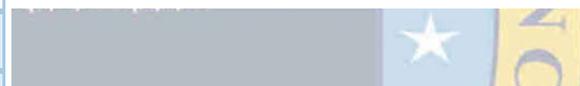
Shipping Point	Height Restrictions - Sea Level to Manifold (FT)	Distance From Vessel Rail to Manifold (FT)	Maximum Vessel Size (DWT)*	Maximum Beam (FT)
No Port Restrictions Shipping Point Data				

*Deadweight Tonnage

VENDOR NOTES:

2. Specify any other port restrictions that would apply to a vessel loading at the facility (i.e., requirements for inert gas systems, vapor control, etc.)

N/A





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- Overall Quantity By Refinery Source
- Source Of Supply (2)
- Parcel Shipping Sizes & Daily Load/Move Capacity (5)
- Origin Tanker/Barge/Shallow Draft Tanker Loading Facility Data (3)
- ▼ Port Restrictions (4)
 - For Each Shipping Point
 - Other Port Restrictions
 - Operating Hours For Berthing & Loading
 - Additional Vetting Criteria & Port Restrictions
- Quality Assurance
- Truck / Truck Trailer Free Time & Detention Rates
- Schedule Of Refinery Shutdowns For Turnarounds
- Requests For Exception (5)
- K Clauses (6)
- General Comments
- Return To Bid Entry

3. Specify operating hours for berthing and loading at each shipping point:

Shipping Point	Berthing	Loading
No Port Restrictions Operating Hours Data		

VENDOR NOTES:

NOTES:

A. Any restriction is subject to the Government assessing a transportation rate evaluation factor. Any restriction not identified will not be considered when calculating AND LOADING CONDITIONS, F52 TANKER/OCEAN-GOING BARGE DEMURRAGE AND LOADING CONDITIONS.

4. Provide any additional Vetting Criteria and Port Restrictions that have not been addressed above that would affect the ability to enter:

NA



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Overall Quantity By Refinery Source

➤ Source Of Supply (2)

➤ Parcel Shipping Sizes & Daily Load/Move Capacity (5)

➤ Origin Tanker/Barge/Shallow Draft Tanker Loading Facility Data (3)

➤ Port Restrictions (4)

Quality Assurance

Truck / Truck Trailer Free Time & Detention Rates

Schedule Of Refinery Shutdowns For Turnarounds

➤ Request

J. QUALITY ASSURANCE:

➤ K Clause

General

Return T

Pursuant to FAR 52.212-1, the offeror must demonstrate an understanding of the quality assurance requirements in Quality Assurance F RESPONSIBILITIES and E1.21 CONTRACTOR INSPECTION RESPONSIBILITIES (JET A/A-1)(BULK/PC&S) of the solicitation. required documentation for review with their initial offer:

	Offeror certifies that it has a Quality Control Plan (QCP) on file with DLA Energy that is no more than 24 months old.
X	An outline, not to exceed two pages in length, of a proposed QCP describing the offeror's current inspection system and corresponding requirements in E1 and/or E1.21.



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Overall Quantity By Refinery Source

- Source Of Supply (2)
- Parcel Shipping Sizes & Daily Load/Move Capacity (5)
- Origin Tanker/Barge/ Shallow Draft Tanker Loading Facility Data (3)
- Port Restrictions (4)

Quality Assurance

Truck / Truck Trailer Free Time & Detention Rates

Schedule Of Refinery Shutdowns For Turnaround

K F3.02 TRANSPORT TRUCK AND/OR TRUCK AND TRAILER FREE TIME AND DETENTION RATES (BULK/LUBES) (DLA ENERGY JUN 1996) FOR FOB DESTINATION OFFERS BY TRUCK

(a) Upon arrival of Contractor's transport truck or truck and trailer, the receiving activity shall promptly designate the tanks into which the load is to be discharged. Free time will commence at the time the discharge hose is connected to fill pipe at the delivery point specified and will end when discharge is completed. For items involving multiple drops, time between drops will not be included in free time. Contractor shall be paid for detention beyond free time for delays caused by the Government. A minimum of one hour free time is required. Rate for detention shall be commensurate with the local area governing the local area of receiving activity.

Shipping Location (Load Point)	Free Time for Unloading Transport Truck or Truck and Trailer (in hours)	Rate For Detention Beyond the Free Time (in dollars: per hour)
No Free Time/Detention Rate Data		

VENDOR NOTES:



Offer Submission Data

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Overall Quantity By Refine

➤ Source Of Supply (2)

➤ Parcel Shipping Sizes & D

➤ Origin Tanker/Barge/Shallo
Facility Data (3)

➤ Port Restrictions (4)

Quality Assurance

Truck / Truck Trailer Free Time & Detention Rates

Schedule Of Refinery Shutdowns For Turnarounds

➤ Requests For Exception (5)

➤ K Clauses (6)

General Comments

Return To Bid Entry

L. F92.02 SCHEDULE OF REFINERY SHUTDOWNS FOR TURNAROUNDS (DOMESTIC AND OVERSEAS BULK)(DLA ENERGY JUL 2019)

(a) The offeror shall furnish to the Contracting Officer a refinery shutdown schedule for the contract period. DLA Energy will review the offered quantity, part the turnaround period to ensure that the entire offered quantity can be delivered during the performance period and will meet operational requirements.

(b) The offeror shall provide the following information for each product offered:

(1) No shutdowns planned

(2) Shutdowns planned

REFINERY LOCATION	SHUTDOWN PERIOD	IMPACT OF SHUTDOWN PERIOD ON SU

VENDOR NOTES:

(c) Unless the offeror states otherwise, the offer will be evaluated on the basis that there will be no refinery shutdowns for turnarounds that will have an impact





Offer Submission Data

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- Overall Quantity By Refinery Source
- > Source Of Supply (2)
- > Parcel Shipping Sizes & Daily Load/Move Capacity (5)
- > Origin Tanker/Barge/Shallow Draft Tanker Loading Facility Data (3)
- > Port Restrictions (4)
- Quality Assurance
- Truck / Truck Trailer Free Time & Detention Rates
- Schedule Of Refinery Shutdowns For Turnarounds
- ▼ Requests For Exception (5)
 - Supplies Or Services & Prices/Costs
 - Descriptions/Specifications/Statement Of Work
 - Inspection & Acceptance
 - Deliveries Or Performance
 - Other Exceptions
- > K Clauses (6)
 - General Comments
 - Return To Bid Entry



M. REQUESTS FOR EXCEPTION

All requests for exceptions to the solicitation and amendments must be included in this section. Please be as specific as possible when exception being requested. Inclusion of the request for exception in the offer should not be construed as acceptance by the Government

1. SECTION B / SUPPLIES OR SERVICES AND PRICES/COSTS: List all exceptions to this section; identify the solicitation clause or

Clause / Provision	Exception Requested
No SECTION B / SUPPLIES OR SERVICES AND PRICES/COSTS Exceptions	

VENDOR NOTES:

2. SECTION C / DESCRIPTIONS/SPECIFICATIONS/STATEMENT OF WORK: List all exceptions to this section; identify the solicitation

Clause / Provision	Exception Requested
No SECTION C / DESCRIPTIONS/SPECIFICATIONS/STATEMENT OF WORK Exceptions	

VENDOR NOTES:

3. SECTION E / INSPECTION AND ACCEPTANCE: List all exceptions to this section; identify the solicitation clause or provision app

Clause / Provision	Exception Requested
No SECTION E / INSPECTION AND ACCEPTANCE Exceptions	

VENDOR NOTES:

4. SECTION F / DELIVERIES OR PERFORMANCE: List all exceptions to this section; identify the solicitation clause or provision app

Clause / Provision	Exception Requested
No SECTION F / DELIVERIES OR PERFORMANCE Exceptions	



Offer Submission Data

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Overall Quantity By Refinery Source

- > Source Of Supply (2)
- > Parcel Shipping Sizes & Daily Load/Move Capacity (5)
- > Origin Tanker/Barge/Shallow Draft Tanker Loading Facility Data (3)
- > Port Restrictions (4)

Quality Assurance

Truck / Truck Trailer Free Time & Detention Rates

Schedule Of Refinery Shutdowns For Turnarounds

▼ Requests For Exception (5)

Supplies Or Services & Prices/Costs

Descriptions/Specifications/Statement Of Work

Inspection & Acceptance

Deliveries Or Performance

Other Exceptions

> K Clauses (6)

General Comments

[Return To Bid Entry](#)



Privacy Sec

VENDOR NOTES:

5. OTHER EXCEPTIONS: List all exceptions to the solicitation and amendments other than those for: applicable to each exception requested.

Solicitation Section/ Clause or Provision	Exception Req
No Other Exceptions	

VENDOR NOTES:



Offer Submission

BULK OET

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- Overall Quantity By Refinery Source
- > Source Of Supply (2)
- > Parcel Shipping Sizes & Daily Load/Move Capacity (5)
- > Origin Tanker/Barge/Shallow Draft Tanker Loading Facility Data (3)
- > Port Restrictions (4)
- Quality Assurance
- Truck / Truck Trailer Free Time & Detention Rates
- Schedule Of Refinery Shutdowns For Turnarounds
- > Requests For Exception (5)
- ▼ K Clauses (6)
 - Offeror Representations & Certifications
 - Refinery Information
 - Notification Of Vessel
 - Authorized Negotiators
 - Foreign Taxes - Contract Price
 - Foreign Taxes - Invoiced Separately
 - General Comments
 - Return To Bid Entry

N. K Clauses

1. K1.01-7 OFFEROR REPRESENTATIONS AND CERTIFICATIONS – COMMERCIAL

SMALL BUSINESS CONCERN REPRESENTATION - OFFEROR'S MANUFACTURING SOURCE.

(a) The representation in (b) below concerning the offeror's manufacturing source applies to Small Business Set-A: (HSB) line items only.

(1) To be eligible for either the SBSA or SDB PEA, the representation in (b)(1) below must state that all end in Trust Territory of the Pacific Islands.

(2) To be eligible for the HSB preference, the representation in (b)(2) below must state that all end items will b Trust Territory of the Pacific Islands.

(b) Failure to complete below and failure to submit same with the offer may render the offer ineligible for award in

(1) SBSA/SDB PEA REPRESENTATION. The small business concern represents as part of its offer that--

- all
- not all

end items to be furnished will be manufactured or produced by a small business concern in the United States, it

(2) HSB REPRESENTATIONS. The small business concern represents as part of its offer that--

- all
- not all

end items to be furnished will be manufactured or produced by a HUBZone small business concern in the Unit

2. K28 SHIPPING POINT AND REFINERY INFORMATION (BULK) (DLA ENERGY JI

Offerors are required to submit the following information for all shipping points and refinery sources offered.

COMPLETE ADDRESS (INCLUDING NAME OF SHIPPING POINT OR REFINERY, STREET ADDRESS)

Name of Refinery / Shipping Point	Street Address	City
No Refinery Information Data		



Offer Submission Data

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Overall Quantity By Refinery Source

- > Source Of Supply (2)
- > Parcel Shipping Sizes & Daily Load/Move Capacity (5)
- > Origin Tanker/Barge/Shallow Draft Tanker Loading Facility Data (3)
- > Port Restrictions (4)
- Quality Assurance
- Truck / Truck Trailer Free Time & Detention Rates
- Schedule Of Refinery Shutdowns For Turnarounds
- > Requests For Exception (5)
- ▼ K Clauses (6)

Offeror Representations & Certifications

Refinery Information

Notification Of Vessel

Authorized Negotiators

Foreign Taxes - Contract Price

Foreign Taxes - Invoiced Separately

General Comments

Return To Bid Entry

3. K28.01 NOTIFICATION OF VESSEL EXPECTED TIME OF ARRIVAL (ETA) (DLA ENERGY JAN 2012)(REV)

is required by the TANKER DEMURRAGE AND LOADING CONDITIONS contract provision and/or the BARGE DEMURRAGE AND LOADING CONDITION submit the following information for each port offered:

Port	Notification Telex Number
No Notification of Vessel Contact Data	

4. K33.01 AUTHORIZED NEGOTIATORS (DLA ENERGY APR 2007)

The offeror or quoter represents that the following persons are authorized to negotiate on its behalf with the Government in connection with this request for proposals

Name	Title	Phone Number
Mickey Mouse	BIG BOSS	888-123-3456

5. K36 FOREIGN TAXES(DLA ENERGY NOV 2014) - THIS CLAUSE APPLIES ONLY TO DLA ENERGY FUNDED ITEMS.

is stated in the TAXES - FOREIGN FIXED-PRICE CONTRACTS clause 52.229-6, unless the contract provides otherwise, the contract price must include all applicable duties. In accordance with the TAXES - FOREIGN FIXED-PRICE CONTRACTS clause 52.229-6, the offeror shall list below, in paragraph (a), the specific name and amount of the contract, foreign taxes and duties are not included in the offered price, but are expected to be invoiced separately, the offeror shall list the specific name and amount

(a) Foreign taxes and duties included in the contract price are as follows:

Name of Tax, Duty, Fee, or Foreign Government Levied Charge	Amount
No Foreign Taxes/Fees Included in Contract	

(b) Foreign taxes and duties invoiced separately are as follows:

Name of Tax, Duty, Fee, or Foreign Government Levied Charge	Amount
No Foreign Taxes/Fees Invoiced Separately	



Offer Submission Data

BULK OET

Current Solicitation: SPE60219R0703
Round Open: 01/17/2019 10:00 (Eastern)

Round: 1 - Initial OET Round (Closed)

Round Close: 02/12/2019 15:00 (Eastern)

Logged in as Release verify User

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Overall Quantity By Refinery Source

- > Source Of Supply (2)
- > Parcel Shipping Sizes & Daily Load/Move Capacity (5)
- > Origin Tanker/Barge/Shallow Draft Tanker Loading Facility Data (3)
- > Port Restrictions (4)
- Quality Assurance
- Truck / Truck Trailer Free Time & Detention Rates
- Schedule Of Refinery Shutdowns For Turnarounds
- > Requests For Exception (5)
- ▼ K Clauses (6)

Offeror Representations & Certifications

Refinery Information

Notification Of Vessel

Authorized Negotiators

Foreign Taxes - Contract Price

Foreign Taxes - Invoiced Separately

General Comments

Return To Bid Entry



[View the DoD Privacy Security Policy Statement Click Here](#)

O. GENERAL COMMENTS

Please include any general comments or notes that you wish to include in your offer in the area provided.

General Comments
N/A





CUI

Break

2:20 PM – 2:30 PM



CUI

BEM Overview

Darren Dunham

Bulk Petroleum Procurement Analyst



Bulk Petroleum Products

- **Manage petroleum products in very large volumes**
- **Fewer contracts with large dollar values**
- **Estimated quantity with high minimum lift guarantee (75%)**
- **Awards on FOB Origin and FOB Destination Basis**
- **Extensive use of commercial distribution systems**
- **Distribution may be direct to demand point or through intermediate Defense Fuel Supply Points (DFSPs)**
- **Socio-Economic considerations (CONUS only):**
 - Small Business Set-asides (Price Matching)
 - HUBZone Premium Program
 - 8(a) reservations



Bid Evaluation Model

- **Mixed-integer linear optimization program used to find the minimum **laid down cost** for the entire procurement.**
- **Laid Down Cost includes:**
 - Offered product price
 - All transportation costs
 - All additive costs
 - All intermediate DFSP distribution costs (fixed and variable)
 - Excess throughput charges
 - Offer specific evaluation factors
 - Base Reference Price evaluation factors



BEM Data

- **Enterprise Business System (EBS)**
 - Requirements and solicitation data
 - Amendments
 - Contract Awards
- **Contract Information System (CIS)**
 - Amendments (schedule changes)
- **Transportation Rates Information System (TRIS)**
 - Transportation rates
- **Offer Entry Tool (OET)**
 - Initial offers and subsequent revisions
- **BEM User**
 - Additives, Escalators, DFSP costs, Evaluation factors



Offer Conditions

- **Optional**
- **BEM evaluates complex offers**
 - Tiered pricing
 - Volume restrictions (Minimums and Maximums)
 - Multiple load capabilities (modes of transportation)
 - Additive injection capabilities
 - Offer conditions such as “Either/Or” and “One before Two”
- **Conflicting Conditions**
 - Conditional statements must not conflict with each other (i.e.: Minimum award by Tanker is 5 million and overall maximum award is 3 million)



Evaluation Example

Offers

- A: 6,000,000 USG by TT @ \$2.95/gal
- B: 6,000,000 USG by PL @ \$3.00/gal
- C: 1,000,000 USG by PL @ \$2.98gal

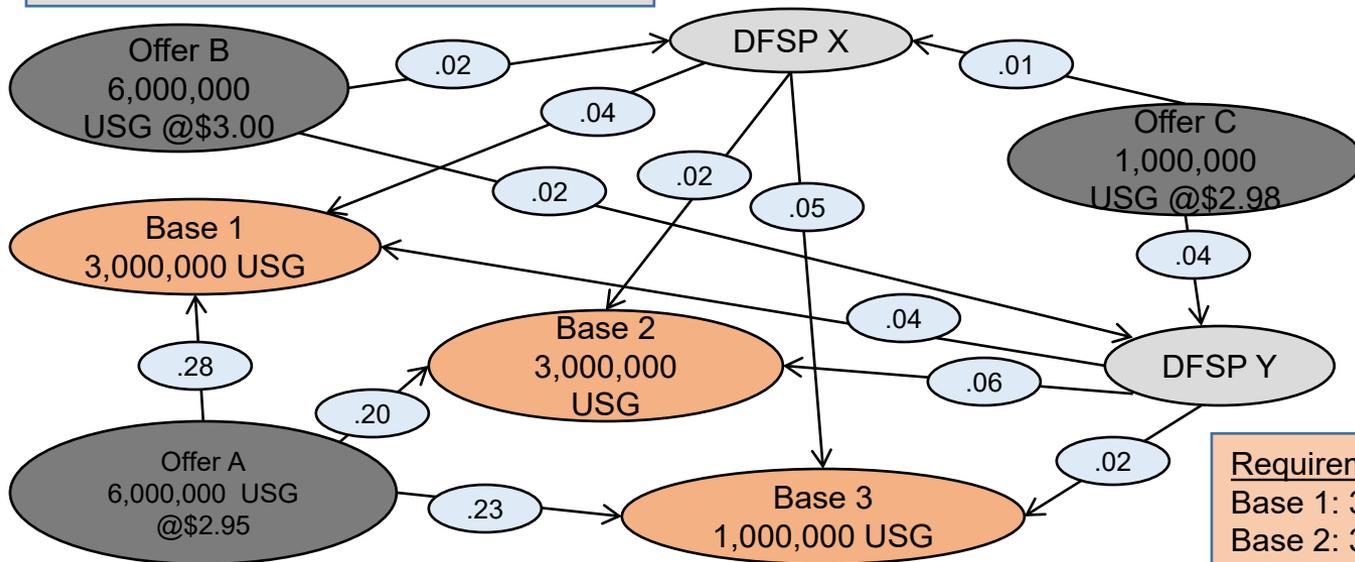
Intermediate Depot Support Available
 Into X by PL, out by TT to all Req
 Into Y by PL, out by TT to all Req

Evaluated on Offered Price Only:

- Req 1 – Offer A (total cost \$3.23/gal)
- Req 2 – Offer A (total cost \$3.15/gal)
- Req 3 – Offer C (total cost \$3.04/gal)
- Total cost: \$22,180,000**

Evaluated on Laid-Down Cost:

- Req 1 – Offer B (total cost \$3.06/gal)
- Req 2 – Offer C (total cost 3.01/gal)
- Req 2 – Offer B (total cost \$3.04/gal)
- Req 3 – Offer B (total cost \$3.04/gal)
- Total cost: \$21,310,000**
- \$870K Savings**
- Distribution Plan Generated**

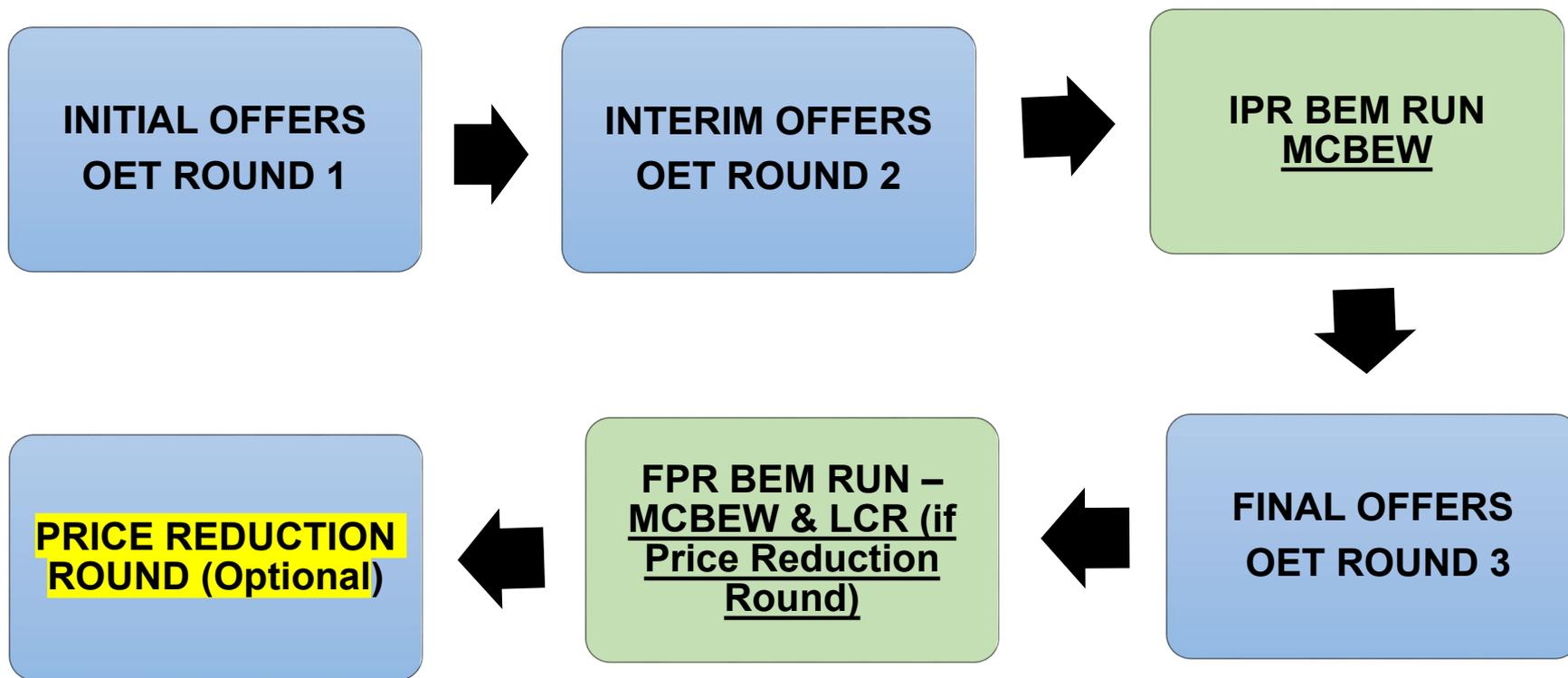


Requirements
 Base 1: 3,000,000 gallons received by TT
 Base 2: 3,000,000 gallons received by TT
 Base 3: 1,000,000 gallons received by TT

PL = Pipeline; TT = Tank Truck



BEM Rounds





BEM MCBEW

Minimum Cost Solution Bid Evaluation Sheet

02/01/2017 16:59:20

Buy Name: Sample Report Run Description: For producing sample MCBEW reports Last Saved: 02/01/2017

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Products: JA1 - JAA - JP4 - JP5 - F76 - JP8

Purchase Program Numbers: 22B - 22D - 25B

FOR PRODUCT JAA IN TIME PERIOD 0

Item No	Destination	Quantity Required	Set-Aside Qty	8A Quantity	Percentage of Demand Allowed By Mode				
					K	B	P	C	T
000063	KINGSLEY FLD OR 857681240	7,000,000	6,300,000	0	0.00%	0.00%	0.00%	0.00%	100.00%
Company		Quantity Bid	Bid Price	Total Add	Total Eval				
Time Per Offered	Shipping Point/Terminal	Mode	Trans Rate	Other Cost	Laid Down Price				
	VENDOR #3	31,265,000	1.183340	0.006013	-0.057904				
	0 Cherry Point WA	844140302	K		0.000000				
	DFSP VANCOUVER WA	849990000	T	0.230000	0.000000				
	VENDOR #3	247,000,000	1.112340	0.006013	-0.057904				
	0 Cherry Point WA	844140302	K	0.071400	0.000000				
	DFSP VANCOUVER WA	849990000	T	0.230000	0.000000				
	VENDOR #3	247,000,000	1.112340	0.006013	-0.057904				
	0 Cherry Point WA	844140302	K	0.106352	0.000000				
	DFSP SELBY CA	876142270	K	0.096079	0.000000				
	DFSP VANCOUVER WA	849990000	T	0.230000	0.000000				



Laid Down Cost Report (LCR)

Laid Down Cost Report

07/11/2018 17:16:36

Buy Name: IEG 17R0718 OET R5 Description: IEG 17R0718 REVERS Last Saved: 01/05/2018

Products: JAA - JP5 - JP8 - F76

Page 1

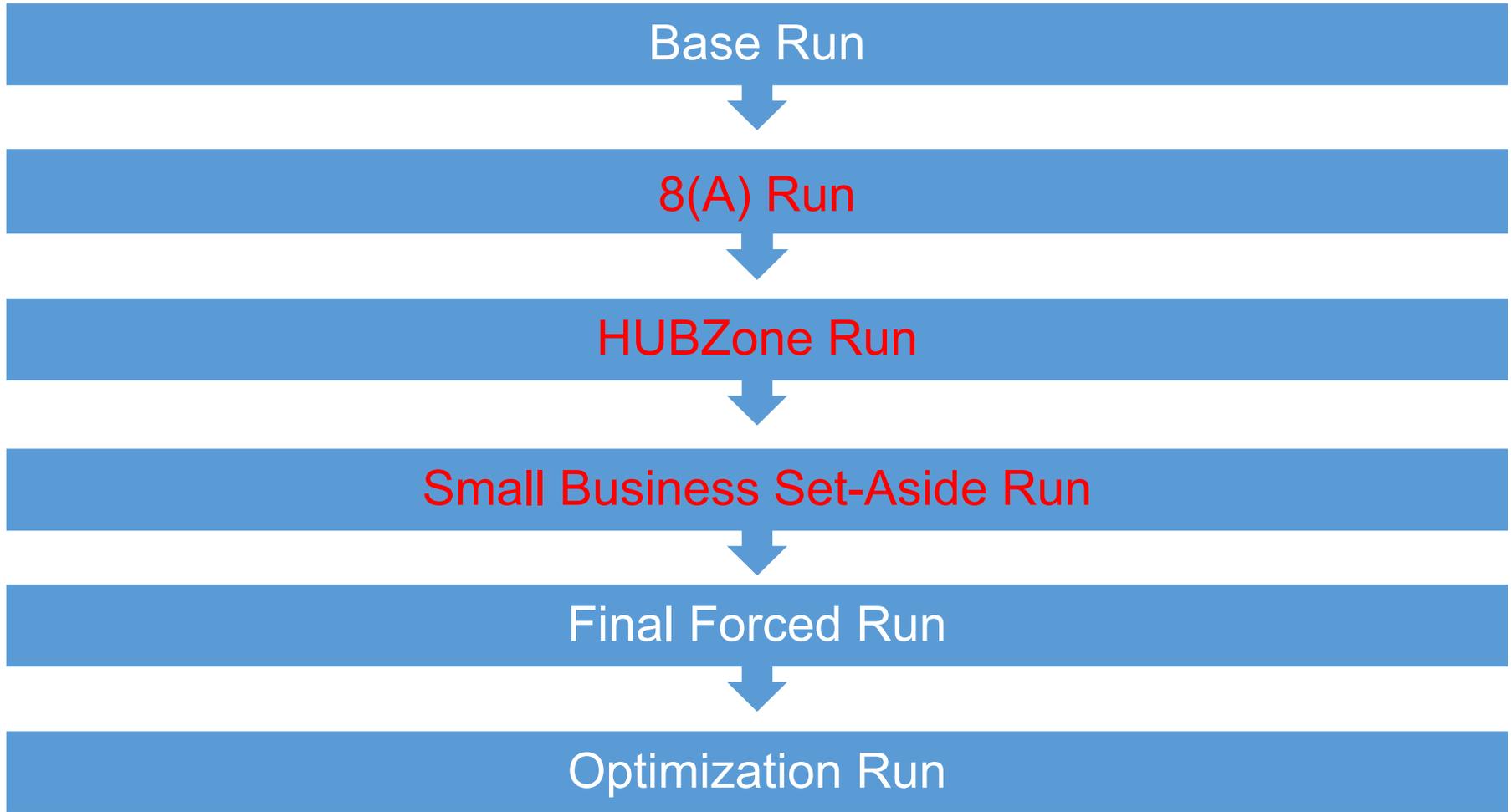
Purchase Program Numbers: 22C - 25A - 22A

FOR PRODUCT F76 IN TIME PERIOD 0

Item	Destination	Quantity Required		Laid Down Price
		Quantity Required	Quantity Awarded	
000194	DFSP CRANEY ISLAND	119,750,000		
	Awarded Qty		119,750,000	1.444625
000195	NSA PANAMA CITY	137,000		
	Awarded Qty		137,000	1.620157
000196	DFSP GUANTANAMO BA	12,640,000		
	Awarded Qty		12,640,000	1.492188
000197	NAVSUBBASE KINGS B	975,000		
	Awarded Qty		975,000	1.511538
000198	DFSP MAYPORT	14,500,000		
	Awarded Qty		14,500,000	1.606728
000199	NAVAL SUB BASE NEW	1,019,000		
	Awarded Qty		1,019,000	1.742755



Sequence of BEM Runs





Post Award

- **Once the solicitation is awarded, award data will be published at [SAM.gov](https://sam.gov) | [Home](#)**
- **For questions specific to an offer, please contact the Contracting Officer listed on the solicitation**



Best Practices

- **Submitting Offers**

- The vendor should complete the “Shipping Point Physical Abilities” screen first, then move on to the offer
- If an error message is received, read the message
- There are small question marks throughout the OET. Clicking on these will generate help for that screen



Reference

- **OET User Manual**
 - Available on the OET main page
 - https://offerwizard.dla.mil/epst_oet/oet.html
- **For questions specific to the offer, please contact the Contracting Officer listed on the solicitation**
- **If you are unable to access OET or your OET account is locked, please email the DLA Energy Bulk Technical Team:**
 - DESC-BTechTeam@dlamail.mil
- **For questions concerning the functionality of OET, please contact:**
 - Darren Dunham, Darren.M.Dunham@dlamail.mil, (571) 767-0338



Points of Contact

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