

**CONTROLLED UNCLASSIFIED INFORMATION****Single Source Justification (Simplified Acquisition)****Section A: General Contract Information**

Is this a Bridge Action as defined in the [AF Bridge Action Reduction Plan](#)?  Yes  No

Contracting Activity: 92 CONS/PKA

Project/Program Name: LRS Reach Truck

Purchase Request / Local ID Number: [REDACTED]

Estimated Contract Cost (including Opt [REDACTED])

**Section B: Description of the Supplies/Services Required**

The 92d Logistics Readiness Squadron (LRS) has a need for a model #7300-R45TT Raymond High Lift Truck that would be utilized in reaching parts that are stored in the higher locations (25ft), while providing additional safety to personnel during movement of parts, within the warehouse.

**Section C: Justification for Soliciting from a Single Source or Brand Name**

The 92 LRS, as the mission partner (MP), has a requirement for a brand name Raymond 7300-R45TT High Lift Truck as its specific salient characteristics exclusively allow it to function within the MP's established Major Material Handling Equipment (MHE) infrastructure. Historically, the MP has acquired Raymond products for all its major MHE. Presently, all the MP's watering stations and charging stations are Raymond Corporation products, making it possible to water and charge MHE equipment interchangeably without the need to purchase additional watering and charging machines at the MHE stations. Purchasing a Raymond High Reach Truck for this requirement will allow the MP to maintain the interoperability of their current system of standardized Raymond MHE equipment. Additionally, familiarity with standardized Raymond MHEs reduces employee training time and cost, and makes it easier to operate equipment. The complete Raymond system also reduces the risk of service interruption as it allows for a streamlined source of service and supply of parts when necessary.

Based on the conditions outlined above, it is in the best interest of the government to pursue this requirement as a brand name as this will reduce the overall operating cost incurred by the government, improve efficiency across operations in the MP's facilities, and ensure interoperability of equipment at charging and watering stations.

**Section D: Efforts to Obtain Competition**

This requirement is determined to be a commercial product as it meets the definition in FAR 2.101(b) and market research revealed that there are numerous companies in the warehouse equipment industry that retail Raymond products. At least, six small business were found that are capable of meeting this requirement thus, based on market research findings, this acquisition will be competed as a 100% small business set aside and competed between qualified vendors that provide this specific brand name. Since there are multiple vendors and there is an expectation that two or more will provide a competitive quote; price fair and reasonable will also be determined through competition IAW FAR 13.106-3(a)(1).

**CONTROLLED UNCLASSIFIED INFORMATION****Single Source Justification (Simplified Acquisition)****Section E: Steps to Preclude Future Single Source or Brand Name Awards**

While major MHE requirements at the 92 LRS are currently restricted to brand name Raymond products, the 92d contracting squadron will continue to reach out the mission partner for information prior to major MHE awards. If any changes occur in terms of 92d LRS' current Raymond standardized MHE system, the 92 CONS will make every effort to expand competition beyond a Raymond brand name restriction.

**Section F: Contracting Officer's Determination**

I have determined, in accordance with [FAR 13.106-1\(b\)\(1\)](#), that the circumstances of this contract action deem only a single source is reasonably available.

| Date        | Typed Name and Rank/Grade of Contracting Officer |
|-------------|--|
| 07-Mar-2022 | Brian M. Fernandez/GS-12                         |

