







# Enterprise Business Systems – Convergence (EBS-C)

# **Industry Day**

Notice ID #: W52P1J-22-R-EBS 30 August 2022





## Agenda

TIME (Eastern Time)	ACTIVITY	
9:00 AM	Administrative Remarks/Industry Day Ground Rules Ms. Brittany Walsh, Operations, EBS-C , PEO EIS	
9:10 AM	Opening Remarks  Mr. Young Bang, Principal Deputy Assistant Secretary of the Army (Acquisition, Logistics and Technology)  Dr. Raj Iyer, U.S. Army Chief Information Officer  Mr. Ross Guckert, Program Executive Officer, PEO EIS  Brig. Gen. Michael Lalor, 43rd Chief of Ordnance, Director EBS-MFCT	
9:40 AM	Program Overview Mr. Preston Hayward, Product Lead, EBS-C, PEO EIS	
10:00 AM	Functional Overview Mr. Josh Call, Operations Director, EBS-MFCT	
10:30 AM	Break	
10:45 AM	Capability Implementation & System Engineering Overview Mr. Bill Parker-Combes, System Engineering Director, EBS-C	
11:15 AM	EBS-C OTA Overview Ms. Elizabeth Zaharopoulos, Contracting Officer, ACC-RI	
11:45 AM	Question & Answer (Live Q&A) EBS-C Team	
12:45 PM	Closing Remarks Ms. Brittany Walsh, Operations, EBS-C, PEO EIS	
1:00 PM	End of Industry Day	



# Ms. Brittany Walsh Operations Lead, EBS-C



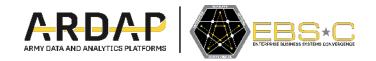






- This brief is marked "Distribution Statement A. Approved for Public Release, Distribution Unlimited"
- The Government intends to publish all questions and answers. As such, please do not include proprietary information in your questions
- Please post your questions in the Q&A section of Teams or YouTube, and we will respond to as many as possible
- Nothing presented in this Industry Day commits the U.S. Army to any acquisition approach, agreement or contract
- Any future published opportunity will take precedence over information presented today or in response to questions
- The Government will RECORD this Industry Day event, and the recording will be published on the PEO EIS
  Facebook page and YouTube Channel
- Follow updates on <u>www.SAM.gov</u> Opportunity: Enterprise Business Systems-Convergence;
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12:45 PM	1on1 Ground Rules/Closing Remarks Ms. Brittany Walsh, Operations, EBS-C, PEO EIS	
1:00 PM	End of Industry Day	



### Mr. Young Bang, SES



Principal Deputy Assistant Secretary of the Army (Acquisition, Logistics and Technology)





## Dr. Raj Iyer, SES

## AR-DAP ARMY DATA AND ANALYTICS PLATFORMS ARMY DATA AND ANALYTICS PLATFORMS ARMY DATA AND ANALYTICS PLATFORMS

## U.S. Army Chief Information Officer





# Mr. Ross R. Guckert, SES, Program Executive Officer, PEO EIS







## Brigadier General Michael Lalor 43rd Chief of Ordnance Director EBS-MFCT











# Industry Follow-on Q&A





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# **Mr. Preston Hayward** Product Lead, EBS-C





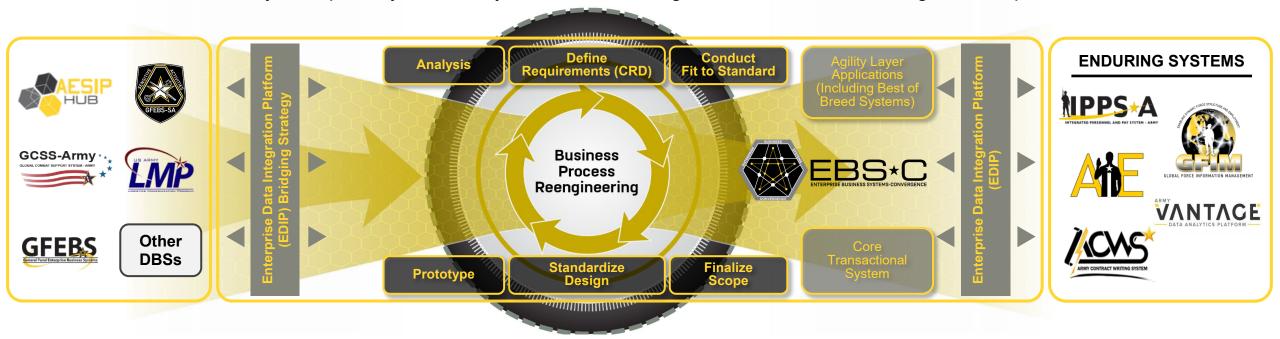


### **EBS-C Overview**



### **Problem Statement**

The current suite of Army Enterprise Business Systems (EBS) lack agility and the capacity to seamlessly share information between systems and commands. As the Army modernizes, EBS-C will provide a single authoritative system of record to provide true data reliability, transparency, auditability, tactical and strategic readiness, while reducing ownership costs.







**LEGACY** 

## **ERP Modernization Journey**

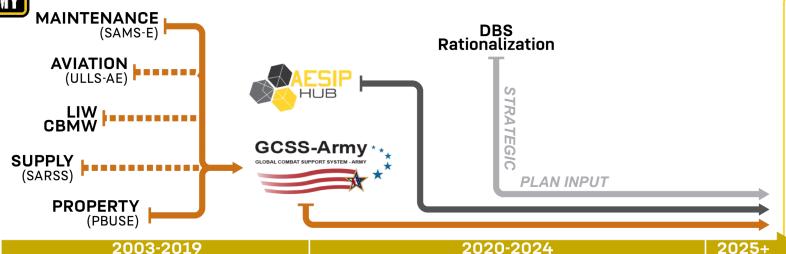
AR-DAP

ARMY DATA AND ANALYTICS PLATFORMS

ENTERFORMS SYSTEMS CONVENGENCE

MONOLITHIC ERP

**COMPOSABLE ERP** 



Agility Layer
Applications
(Including Best of
Breed Systems)

Core Transactional System





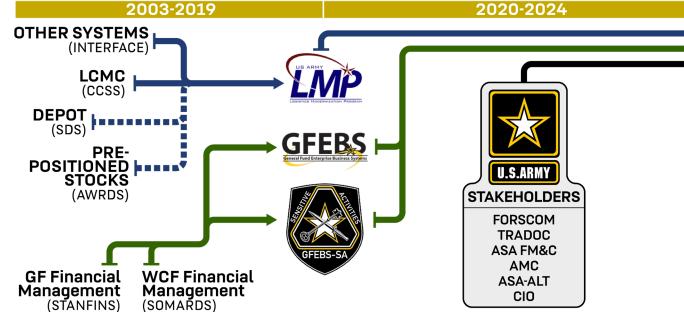














**Army G-4, Director** 

**Enterprise Support** Robert Thurston

### **EBS-C Organizational Chart**





ASA (FM&C) HON Caral Spangler

**CG AMC** GEN Edward Daly

CIO Dr. Raj Iyer





ASA (ALT)

**MFCT Director** BG Michael Lalor USA ORD CORPS

**MFCT Deputy Director** Vacant

**PEO-EIS** Ross Guckert

**Project Manager ARDAP (Acting)** 

Jennifer Potts

**Executive Officer** COL Matthew Price HQDA G-4

**MFCT Chief of Staff** Nikki Cabezas ASA (FM&C)

**Product Lead PEO-EIS** Preston Hayward

**Deputy Product Lead PEO-EIS** Vacant

**APM PEO-EIS** Vacant

**Operations** Director Josh Call. AMC, G-3

**Portfolio** Integration Director Matt Macko, FM CMD

Transformation **Director** Community CW5 Greg Besaw HQDA G-4

**Portfolio Engineering** Director Jodi Narel HQDA G-46

**Acquisition** Manager Vacant

**System Engineer** Director Bill Parker-Combes

**Deployment Management** Director Vacant

**Technical Management Director** Mike Roop

**Operations** Lead **Brittany Walsh** 

**LEGEND** 

MFCT CIV/MIL

Army Staff

PEO-EIS CIV/MIL Matrixed

CIV to PEO

ASA (ALT): Assistant Secretary of the Army for Acquisition, Logistics, and Technology ASA (FM&C): Assistant Secretary of the Army for Financial Management and Comptroller CG AMC: Commanding General, Army Materiel Command

CIO: U.S. Army Chief Information Officer MFCT: Multi-Functional Capabilities Team

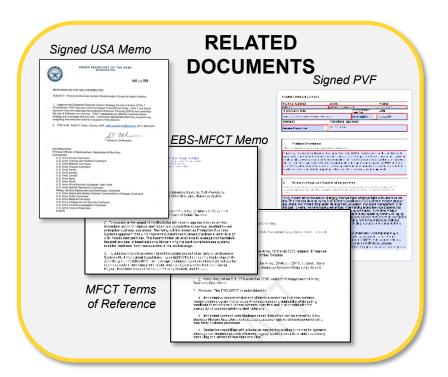
PEO-EIS: Program Executive Office, Enterprise Information System



# **ERP Modernization Activities**



- ✓ April-December 2019 Office of Business Transformation (OBT) led 55 Army organizations through military decision-making process analysis to develop courses of action on Enterprise Business Systems (EBS) modernization
- ✓ March 26, 2020 USA memo approving modernization strategy
  - Hybrid approach that will modernize the Enterprise Resource Planning (ERPs) and maximize use of Software-as-a-Service (Course of Action 7)
- ✓ **June 8, 2020** USA memo establishing the EBS-Multi-Functional Capabilities Team (EBS-MFCT) in support of COA 7
- ✓ **July 14, 2020** DoDI 5000.75 Business Capability Acquisition Cycle Problem Verification Form (PVF) approved by OBT
- ✓ November 16, 2020 Capability Requirements Document (CRD) Part I Signed
- ✓ January 12, 2022 USA Signed CRD Part II
- ✓ April 5, 2022 AAE Signed GCSS-A & GFEBS ERP Modernization ADM
- ✓ June 30, 2022 Initial Draft PPON Released to Industry





### **Acquisition Approach (Agile)**



### **Multi-Faceted Approach**

- 1. A **Technical Refresh and Convergence** Acquisition supported by Business Process Reengineering (BPR)
- 2. SAP S/4HANA as the Transactional Core (takes advantage of Army's investment in SAP and allows early start to BPR)
- 3. An Other Transaction Authority (OTA) Prototype Project as a risk mitigation initiative for innovative capability solutions.

### **OTA Highlights (1 of 2)**

- 1. Obtains market research and industry feedback through the PPON release process to challenge technical, cost, and schedule assumptions
- 2. Executes a **multi- step OTA competitive evaluation process** to select at least **one or more vendors** to demonstrate potential solutions for achieving the Army's high level **capability outcomes**
- 3. Agile software development for a faster feedback cycle
- 4. Informs follow-on production contract and/ or OTA agreement and future adaptive acquisition framework decisions

**AAE Approved OTA Prototyping April 2022** 



# OTA Highlights (2 of 2): Benefits of an OTA



For: Project / Product Managers	For: Industry, Non-Profits & Academia	
Reduces barriers & increases participation from Non- Traditional Defense Contractors	Easier entry for Non-DoD Contractors, Relief from FAR provisions, Cost Accounting Standards / Tailored Intellectual Property Rights	
No need for AROC/JROC approved Requirement/ Capability Document – Requirement can be evolved with Prototypes	Get to see and shape the requirements early – before "set in stone"	
Publish requirement as "Statement of Need" that will mature Performance Work Statement with the Prototype Process	Allows Industry early input to shape a requirement	
Leverage Commercial R&D	Traditional Contractors can use IRAD Funds (as 1/3 Cost Share)	
OTA is the only "rapid" approach for Acquisition of Services 5000.74 or Business Systems 5000.75 (Use in place of 5000.02 UONs, JUONs)	Permits entry into " <b>Production</b> " within months, not years with one competitive process after a prototype meets success criteria	
Reduced Procurement Acquisition Lead Time (potentially)	Can allow Lower (or much Higher) Bid & Proposal Cost	
Open dialogue with Contractor is permitted (Controlled by AO after proposal submission)	Open dialogue with Government allows a better proposal / product / partnership with Industry	
Tailor Approach for the Functional User's Need: Unique Source Selection Criteria, unique Steps to Award, Terms & Conditions vs "pre-set" Consortium or FAR Based Contract	<b>Tailored:</b> Steps to Award, Terms and Condition, Intellectual Property Rights	

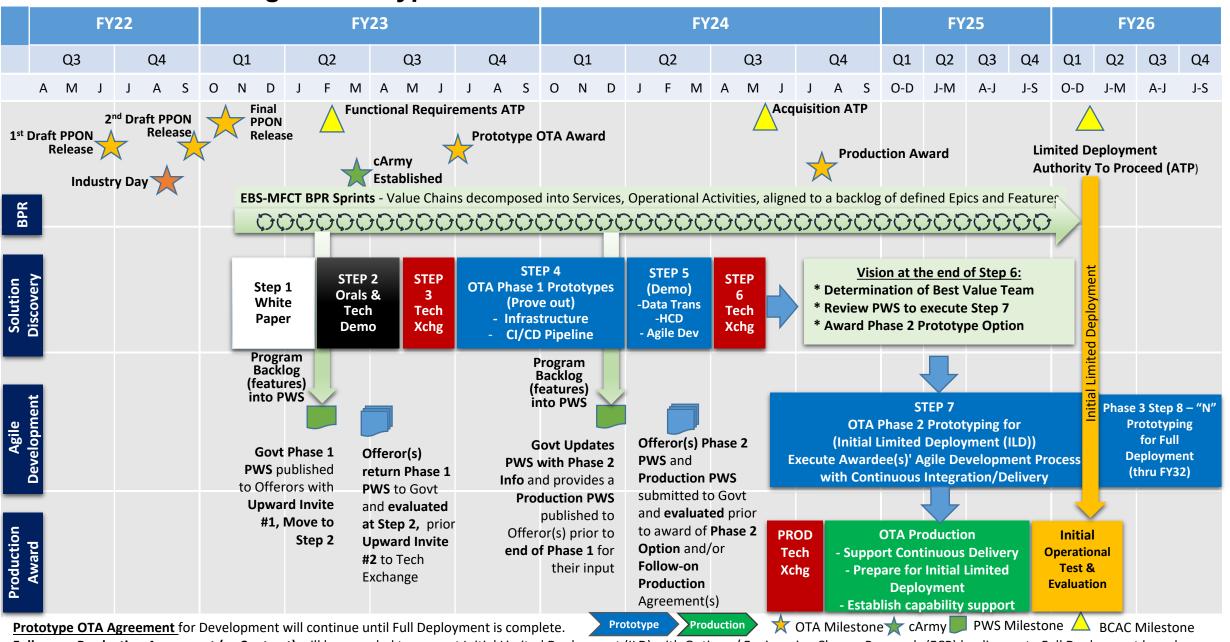






Original Draft OTA Schedule		Revised OTA Schedule	
OTA Step	Time Frame	OTA Step	Time Frame
Gate Info & Step 1: Whitepaper	3	Gate Info & Step 1: Whitepaper	3
Upward Invite #1 - Publish PWS, with Build 0 success metrics defined and follow-on builds conceptualized	0	<ul> <li>Upward Invite #1</li> <li>Publish PWS, with success metrics defined, follow on Builds conceptualized and may include the following:</li> <li> cArmy Process, cATO process, ref Data Architecture</li> </ul>	0
Step 2: Orals and Demonstration	3	Step 2: Orals and Demonstration	3
Invite #2 & Step 3: Tech Exchange (and Award)	2	Invite #2 & Step 3: Tech Exchange (and Award)	2
Step 4 (Phase 1) - Build 0: Prove out hardened infrastructure and demonstrate using demonstration use cases, Tech Demo #2	9	Step 4 (Phase 1): Prove out hardened infrastructure and CI/CD pipeline (maximum automation);	6
Invite #3 & Step 5 (Phase 2) – Build 1 & 2: Support Govt BPR, Design and Build Plan details for Builds 1	lds 1 ILD	Invite #3 & Step 5: Demonstrate Data Transition and Mock Human Centered Design /Agile (assess Throughput / Velocity)	3
<ul> <li>6 and plan functionality to be delivered on path to ILD, Tech Demo #3.</li> </ul>		Step 6: Technical Exchange with government identified best value team for Step 7	2
		Invite #4 & Step 7 (Phase 2): Determination of Best Value Team and technical solution environment; Perform Data Foundation and MVP iterations towards Initial Limited Deployment	ILD Q1 FY26

### Agile Prototype OTA and Follow-on Production Schedule



Follow-on Production Agreement (or Contract) will be awarded to support Initial Limited Deployment (ILD) with Options / Engineering Change Proposals (ECP) leading up to Full Deployment based on:

1) Demonstrated Prototype / Production Success and 2) a Government documented / approved Production Determination & Finding (D&F)



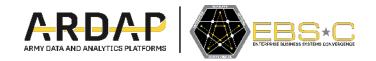




# Industry Follow-on Q&A







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# Mr. Josh Call Operations Director, EBS-MFCT



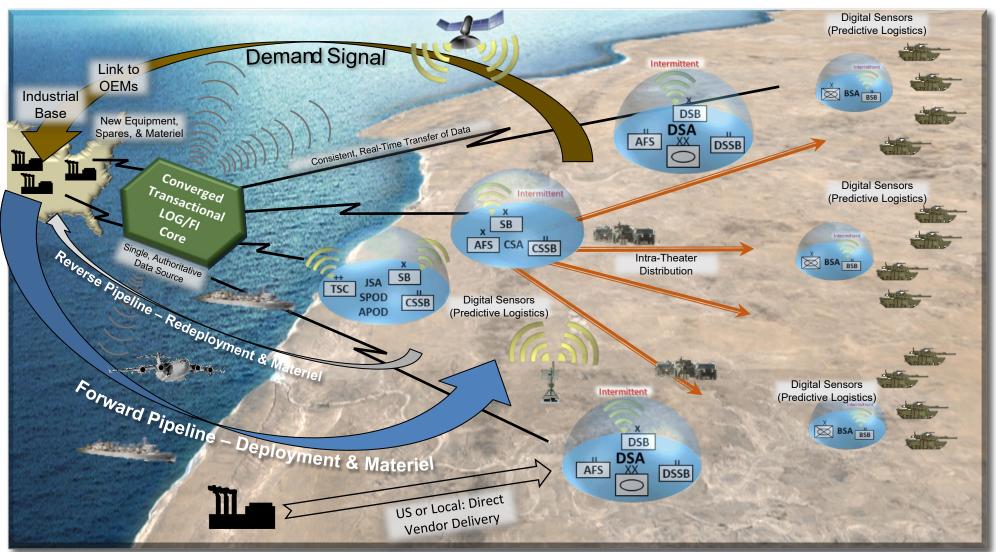




### **EBS-C Operational Overview**



Single, End-to-End Sustainment Architecture, Responsive to Warfighter Demands



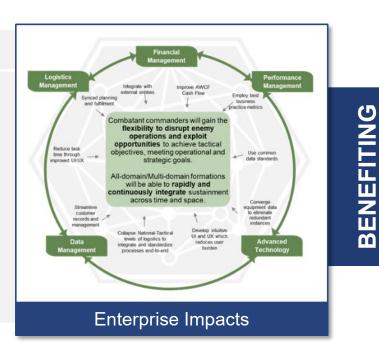


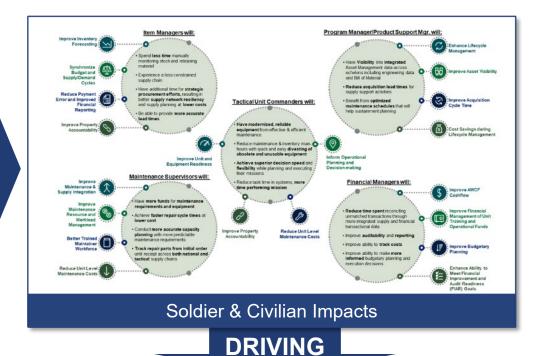
# **Integrated Supply Chain BPR Outcomes and Decisions**



#### **KEY STATISTICS**

- Over 80% processes adopted industry practices
- 9 E2E, 152 L1/L2 Processes
- 7 Sprints, 500+ Participants
- Solution Agnostic Focus



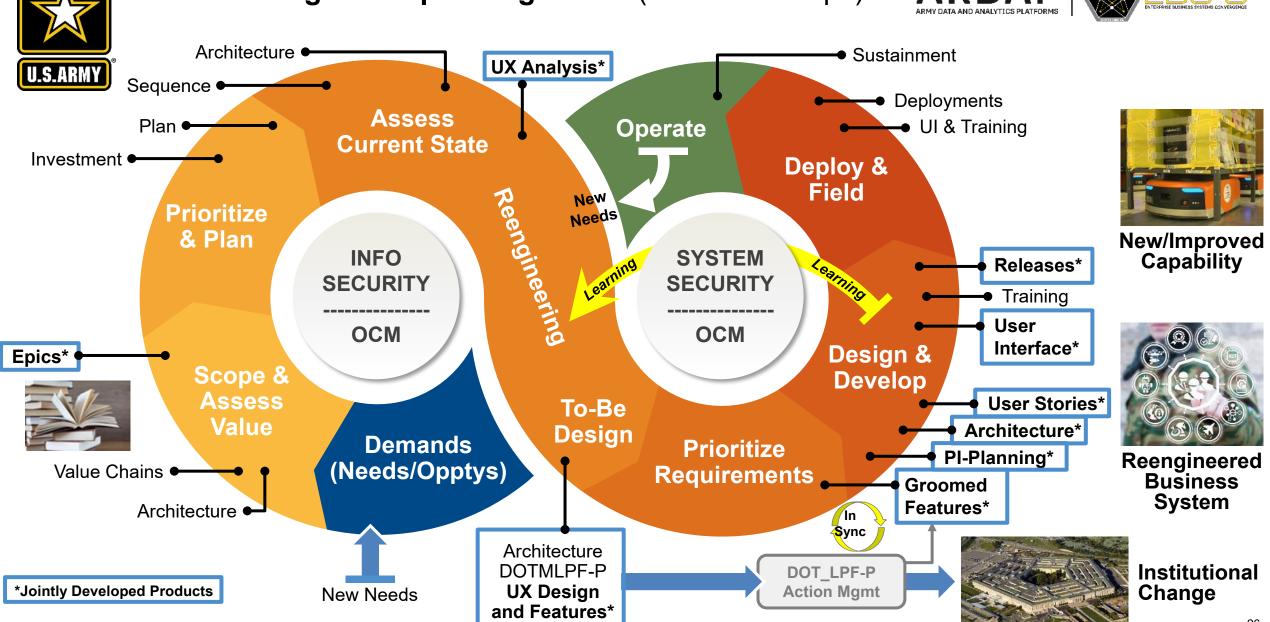


- Develop Prototype adopt industry best practices and converge ERP landscape
- Establish a Concept of Operations for how the MFCT, PMO, and future vendors will work together in an agile manner
- Adopt Value Chains to drive integration across organizations and processes; teams comprised of Army subject matter experts and technical experts



### **EBS Convergence Operating Model** (BusDevSecOps)







### **EBS-C Value Management**

Leveraging the latest technology to support the mission





#### 1. Mission Ops Support

Provide logistical & financial processes during mobilization & deployment

EBS-C Value Management strategy enables <u>incremental</u>, <u>measurable</u>, and <u>tangible mission impact</u> at each modernization stage for ~190,000 users

**Mission Impact:** In order to adequately resource and support the warfighter, the modernized ERP will integrate and optimize all underlying processes and requirements to enable continuous mission success

**Supply Chain Process** 



### **Acquisition Process**



5. Fulfillment

Provide actions to enable sale (order processing, item sourcing, shipping & billing)



#### 3. Real Estate

Manage, maintain, account, & inform investment decisions for all real property assets

#### 4. Supply

Provide warehouse, stock management, & distribution planning services

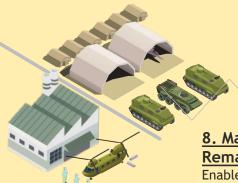
#### 6. Transportation

Manage movement services of both supplies & units

### **Sustainment Process**

#### 7. Maintenance

Run complete maintenance workflow



Improved readiness & mission success

#### 8. Manufacturing/ Remanufacturing

Enable the production, manufacturing, upgrade, & conversion of assets



#### 9. Resource Allocation

Manage regulatory reporting for budgetary resources & support audit functionality

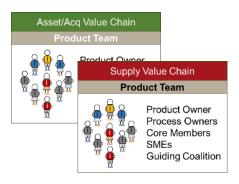


## **EBS Reengineering The Way Forward**

Phase 2: Planned with the solution in mind, leverages phase 1 by going deeper to the system level and covers the remaining processes not covered in the first phase

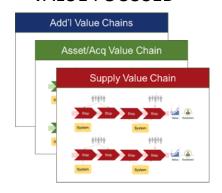


### HUMAN CENTERED

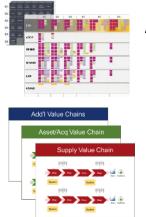


- Product Team Structure
- EXORD driven
- Delivers Army outcomes/improvements
- Represents multiple perspectives
- Lead Fit-to-Standard efforts & design/develop unique Army capabilities
- Document DOTMLPF-P changes to support & task
   Army organizations to implement
- Balance effectiveness, efficiency, responsiveness, and cost
- Manages across builds / time
- Engaged community throughout OCM, UX Analysis/Design, Reengineering, SCOUT, SDLC, Fielding

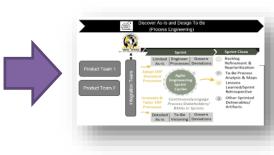
#### VALUE FOCUSED



- Value Streams are constructed from E2E process segments and represent the work directly focused on the Commander's intent and enabling the Soldier & Civilian.
- They are assigned to a Product Team to drive transformation and include key success measures that are modeled and tracked assuring EBS' objectives are achieved.
- Value stream example: Equipment planning, sourcing, receiving, storing, moving and deploying into service, measuring equipment time to service, readiness, asset traceability, and financial utilization.



#### AGILE APPROACH



- BPR is prioritized and sequenced using the EBS-C Build order and Value Analysis
- A Product Team driven Agile approach promotes focused accomplishment (MVP) and flexibility (accounting for unknowns).
- Two BPR paths
- Adopt: maximize out of the box capability –
   Fit to Standard
- Adapt: leverage Army uniqueness & excellence Fit / Gap
- Integrating with the PM and future Systems
   Integrator increases s/w realization velocity, reduces opportunities for misunderstandings, and optimizes use of funds.







# Industry Follow-on Q&A











# **BREAK**





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# Mr. Bill Parker-Combes Director Systems Engineering, EBS-C











### **Architecture**

#### The Past, Present and Future of ERP

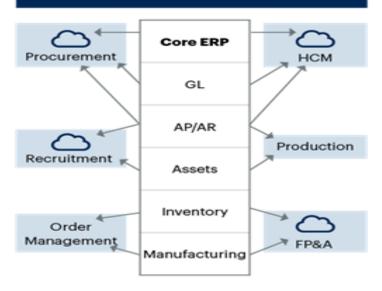
**Application Composition Platform** 

Vendor Built API

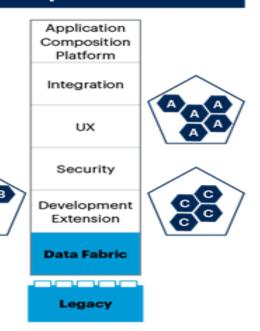
#### 1998 – 2014 Modern ERP

AP	GL	AR	
Procurement	Manufacturing	Inventory	
Payroll	Order Management	нсм	

#### 2014 – 2019 Postmodern ERP



#### 2020 Composable ERP

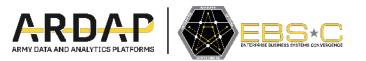


Source: Gartner 723613\_C

Gartner.







- Users and processes will span legacy and EBS-C for a prolonged period
  - Master data management
  - Transactional data synchronization
  - Users jumping between personas and systems (reduce swivel chair)
  - As processes migrate, what impacts to existing ERPs
- Remove impact of customization from Army specific standards e.g., MILSTRIP codes vice core fields/definitions
- One solution to operate on both NIPR (IL4) and SIPR (IL6)
- cARMY hosting and RMF compliance
- Training development must keep up with the speed of Agile development
- Tactical network throughput constrained by satellite network



### **EBS-C Expected Benefits**



- Minimize impact to Tactical users for new/changed processes
  - Reduced training
  - Intuitive interface
  - Give time back to the soldiers
- Significant reduction of interface development/management
  - Interfaces are currently a large driver of development and sustainment costs (including testing)
- Maximum automation of development pipeline e.g., Testing, RMF artifacts, Training, audit artifacts
- Ability to integrate any transaction(s) with AIT devices
- Support for planned/unplanned disconnected transaction(s)

#### **Guiding Principles:**

- Design and build once
- Minimize rework
- Keep customization out of the transactional core
- Retain flexibility with deployment and fielding strategy







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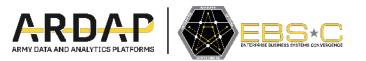
# Ms. Elizabeth Zaharopoulos Contracting Officer, ACC-RI







### **EBS-C Requirement Summary**



The EBS-Convergence solution will be a Technology Refresh and Convergence of the systems that comprise the Army's core SAP ERP programs and other high priority processes/systems.

The U.S. Army is seeking a team to develop and manage Agile prototypes of commercially available software solution(s) and Agile integrated application(s) to enable the breadth of the capability needs outlined in the EBS-C Statement of Need.

The Government intends to utilize Other Transaction Agreements (OTA), 10 U.S.C. § 4022 [formerly 2371b] "Authority of the Department of Defense to carry out certain prototype projects" to issue a FINAL Prototype Project Opportunity Notice (PPON).

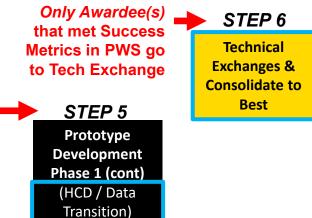
"Under the authority of 10 USC § 4022(f) [formerly 2371b(f)], the Government is contemplating a follow-on production contract or transaction..." award in FY24.



### **Prototype Project Opportunity Notice (PPON): Gate Criteria,** and Overview of Steps 1 through 8 - "N"

Only Offeror(s)







#### "Full & Open Competition"

Gate Criteria and Step 1: All Offerors Submit Gate Information and Step 1 at same time.

**Only Offerors** that Pass Gate with "Go"



With Gate Info **Offerors Submit:** 1) White Paper & Supporting Files, 2) **Demonstrated Experience** (In response to Statement of Need)

#### with Upward Invite #2 Only Offeror(s) with Upward STEP 2 Invite #1 **OFFERORS CONDUCT:** 1) Oral Presentations 2) Tech Demo #1 **OFFERORS SUBMIT:** 3) PWS Response & Schedule, 4) Price for Phase 1 and **Estimates for** Phase 2 & 3 and Production (In response to Draft Govt

PWS)

Technical **Exchanges & Prototype Agreement** Award(s) (\$ Funded for Phase 1 Only)

STEP 3

**All Agreement** 

move to Step 4

Awardee(s)

**Award Best** Solution/Team **Must Meet PWS Success Metrics** Invite #4

Only Awardee(s)

STEP 4

**Prototype** 

Development

Phase 1

(Infrastructure,

CI/CD)

with Upward

Invite #3

Phase 2 Consolidate to 1 Technical Solution (Perform Foundation & MVP for Initial Limited Deploy)

STEP 7

Phase 3 Continue **Development for Full Deployment** Thru FY32

STEPS 8 - "N"

**Award Best** Solution/Team Must Meet Success **Technical Exchanges &** Metrics in PWS **Production Award** 

**Production** 

40



# Prototype Project Opportunity Notice (PPON): Gate Criteria



Yellow = OTA Main Event

Black = OTA Step

Blue Outline = Updates

### "Full & Open Competition"

### All Offerors Submit Gate Criteria and Step 1 Information at same time

#### **Gate Criteria Information (Go / No Go):**

- 1. OTA Eligible (Attch 0002 ABSC Form): Prime Offeror meets the requirements of 10 USC 4022(d)
- 2. Commercial Cloud Service Offering: Offerors propose Commercial Cloud solution (on cArmy or DISA Approved ) at IL 4 (Unclassified) and capable to achieve or approved at IL 6 (Classified)
- **3. SAP Partners:** Prime Offeror and/or one or more Significant Participant Team Member(s) must be qualified as an SAP Partner
- 4. Software Development Credentials: Prime Offeror and/or one or more Significant Participant Team Member(s) Business Unit(s) and listed proposed personnel hold:
  - Commercial Software Certification(s)
  - Commercial Agile Certification(s)
- **5. DD Form 254 (Attch 0003):** Prime Offeror holds or requests sponsorship for Facility Clearance (Secret)

#### **Gate Assessment Criteria:**

Gate Submissions assessed as: Acceptable / Not Acceptable (Go/No Go)



### **ACQ Timeline**



KEY ACQUISITION EVENT(S)	NOTIONAL TIMELINE (Start Dates)	
Conduct Industry Day	30 AUG 2022	
Finish 1on1s	1 Weeks post Industry Day	
Release 2nd DRAFT PPON	SEP 2022	
Publish Final PPON/SoN	60 Days post 1on1s	
OTA Gate & Step 1: White Paper	30 Days post published final PPON/SoN	
OTA Step 2: Oral Presentation/Tech Demo	90 Days post OTA Step 1: White Paper	
OTA Step 3:Technical Exchange(s) & Prototype Agreement Award(s)	90 Days post OTA Step 2: Oral Presentation/Tech Demo	
OTA Step 4: Phase 1 Prototypes: Prove out hardened infrastructure and CI/CD pipeline (maximum automation)	60 Days post OTA Step 3: Technical Exchanges(s) and Prototype Agreement Award(s)	
OTA Step 5: Demonstrate Data Transition and Mock HCD/ AGILE (Assess Throughput / Velocity)	6 Months post OTA Step 4: Prototype Development (Phase 1)	
OTA Step 6: Tech Exchange to determine best value team	3 Months post OTA Step 5: OTA Prototype (Phase 2: Initial Limited Deployment)	
OTA Step 7: Phase 2 Prototyping: Execute Agile Development in support of Initial Limited Deployment.	2 Months post OTA Step 6: OTA Prototype (Phase 2: Initial Limited Deployment)	



### **General Instructions to Offerors**



Draft Instructions (Final published PPON instructions will prevail):

- All Offerors shall allow their submitted Proposal to be valid for at least 12 months/365 days or the proposal will not be eligible for consideration for award
  - One submission of the White Paper and GATE files
- Document(s) will be updated, potentially at each Upward Invite or preceding the next OTA Step
- One submission of the Oral Presentation Charts and conduct one Oral Presentation/Technology Demonstration #1

Any questions and/or comments submitted regarding this PPON or the posted files shall be submitted in writing by email to:

Elizabeth Zaharopoulos, Agreements Officer; Jordan Cosgrove, Agreements Specialist and Jason Brunsvold, Agreements Specialist.







# Industry Follow-on Q&A







## **Agenda**

TIME (Eastern Time)	ACTIVITY
9:00 AM	Administrative Remarks/Industry Day Ground Rules Ms. Brittany Walsh, Operations, EBS-C, PEO EIS
9:10 AM	Opening Remarks Senior Army Leaders
9:40 AM	Program Overview Mr. Preston Hayward, Product Lead, EBS-C, PEO EIS
10:00 AM	Functional Overview Mr. Josh Call, Operations Director, EBS-MFCT
10:30 AM	Break
10:45 AM	Capability Implementation & System Engineering Overview Mr. Bill Parker-Combes, System Engineering Director, EBS-C
11:15 AM	EBS-C OTA Overview  Ms. Elizabeth Zaharopoulos, Contracting Officer, ACC-RI
11:45 AM	Question & Answer (Live Q&A) EBS-C Team
12:45 PM	Closing Remarks Ms. Brittany Walsh, Operations, EBS-C, PEO EIS
1:00 PM	End of Industry Day







# Question & Answer (Live Q&A)







# Agenda

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1:00 PM	End of Industry Day







# Closing Remarks









# **BACKUP**





Acronym	Definition
A2R-E	Acquire to Retire – Equipment
A2R-F	Acquire to Retire – Financial
AAE	Army Acquisition Executive
ABEA	Army Business Enterprise Architecture
ADM	Acquisition Decision Memorandum
ACC-RI	Army Contracting Command - Rock Island
ACQ	Acquisition
ACWS	Acquisition Contract Writing System
AESIP-Hub	Army Enterprise Systems Integration Program - Hub
AFS	Army Field Support
Al	Artificial Intelligence
AIE	Accessions Information Environment
AIT	Automated Identification Technology
AMC	Army Materiel Command
AO	Agreements Officer
AP	Accounts Payable





Acronym	Definition
APM	Assistant Product Manager
APOD	Aerial Port of Debarkation
ARDAP	Army Data and Analytics Platforms
Army SSC	Army Shared Services Center
AR	Accounts Receivable
ART	Agile Release Train
ASA (FM&C)	Assistant Secretary of the Army - Financial Management and Comptroller
ASA (ALT)	Assistant Secretary of the Army - Acquisition, Logistics and Technology
ATP	Authority to Proceed
AWRDS	Army War Reserve Deployment System
AWCF	Army Working Capital Fund
B2R	Budget to Report
BCAC	Business Capability Acquisition Cycle
BEITL	Business Enterprise Information Technology Leaders
BG	Brigadier General
BPR	Business Process Re-engineering
Brig	Brigadier





Acronym	Definition
BSA	Business Systems Architecture
BSB	Brigade Support Battalion
BusDevSecOps	Business, Development, Security, and Operations
C2P	Concept to Product
CAISI/CSS VSAT	Combat Service Support Automated Information Systems Interface/ Combat Service Support Very Small Aperture Terminal
CASCOM	Combined Arms Support Command
cArmy	not an acronym, The U.S. Army's Enterprise Cloud Environment
CBMW	Condition Based Maintenance Warehouse
CCSS	Commodity Command Standard System
CECOM	Communications-Electronics Command
CG	Commanding General
CIO	Chief Information Officer
CIP	Capability Implementation Plan
Class IIIB	Army Supply Class, POL - Petroleum Oil and Lubricants
Class V	Army Supply Class, Ammunition
Class VIII	Army Supply Class, Medical
CM	Configuration Management





Acronym	Definition
COA	Course of Action
COL	Colonel
COTS	Commercial Off The Shelf
CRD	Capability Requirements Document
CSA	Chief of Staff, Army
CSSB	Combat Sustainment Support Battalion
CUI	Controlled Unclassified Information
CTR	Contractor
CW5	Army Chief Warrant Officer 5
D2RR	Deploy to Redeploy and Retrograde
D&F	Determination and Finding
DBS	Defense Business System
DCMA	Defense Contract Management Agency
DevSecOps	Development, Security, and Operations
DLA	Defense Logistics Agency
DOD	Department of Defense





Acronym	Definition
DODI	Department of Defense Instruction
DOTMLPF-P	Doctrine, Organization, Training, Materiel, Leadership and Education, Personnel, Facilities and Policy
DSA	Deputy for Systems Acquisition
DSB	Division Support Battalion
DSSB	Division Sustainment Support Battalion
E2E	End to End
EA	Executive Assistant
EBS	Enterprise Business System
EBS-C	Enterprise Business Systems - Convergence
EBS-MFCT	Enterprise Business Systems - Multi-Functional Capabilities Team
ECC	ERP Central Component
ECP	Engineering Change Proposal
EDIP	Enterprise Data Integration Platform
EL	Environmental Liabilities
ERP	Enterprise Resource Planning
EXORD	Execute Order
FAQ	Frequently Asked Questions





Acronym	Definition
FD	Functional Design
FIAR	Financial Improvement Audit Readiness
FM&C	Financial Management & Comptroller
FMCOM	Financial Management Command
FORSCOM	United States Army Forces Command
FR	Functional Requirements
FY	Fiscal Year
FYDP	Fiscal Years Defense Program
GCSS-Army	Global Combat Support System
GEN	General
GFEBS	General Fund Enterprise Business System
GFEBS-SA	General Fund Enterprise Business System – Sensitive Activity
GFIM	Global Force Information Management
GL	General Ledger
GOTS	Government Off-The-Shelf
HANA	(formerly an acronym) High-Performance Analytic Appliance
HCD	Human Centered Design
HCM	Human Capital Management





Acronym	Definition
HLO	High Level Outcomes
HON	Honorable
HQDA	Headquarters, Department of the Army
IA	Information Assurance
IAW	In Accordance With
IL4/5	Impact Level
IL6	Impact Level
ILD	Initial Limited Deployment
IOTE	Initial Operational Test and Evaluation
IPPS-A	Integrated Personnel and Pay System – Army
ISC	Integrated Supply Chain
IT	Information Technology
JSA	Joint Security Area
KDD	Key Design Decision
KM	Knowledge Management
KP	Knowledge Point
KPI	Key Performance Indicator
L	Level (examples L1/L2)





Acronym	Definition
LCMC	Life Cycle Management Center
LIW	Logistics Information Warehouse
LMP	Logistics Modernization Program
LOE	Line of Effort
LOG	Logistics
MDA	Milestone Decision Authority
MDO	Multi-Domain Operations
MFCT	Multi-functional Capabilities Team
MILSTRIP	Military Standard Requisitioning and Issue Procedure
MVP	Minimum Viable Product
NIPR	Non-classified Internet Protocol (IP) Router
O2C	Order to Cash
OBT	Office of Business Transformation
OCM	Organizational Change Management
OEM	Original Equipment Manufacturer
OMA	Operation and Maintenance, Army
OP	Operating Program
OTA	Other Transaction Authority





Acronym	Definition
P2P	Procure to Pay
P2S	Plan to Stock
PBUSE	Property Book Unit Supply Enhanced
PEO	Program Executive Office
PEO-EIS	Program Executive Office – Enterprise Information Systems
PII	Personally Identifiable Information
PL	Predictive Logistics
PL	Product Lead
PM	Program Manager or Product Manager
РМО	Program Management Office
POM	Program Objective Memorandum
PPMX	Prognostics / Predictive Maintenance
PPON	Prototype Project Opportunity Notice
Pub	Publication
PVF	Problem Verification Form
PWS	Performance Work Statement





Acronym	Definition
QA	Quality Assurance
R2D	Requirement to Deploy
RA	Financial Resource Allocation
RDT&E	Research Development Test & Equipment
RE	Real Estate
RFI	Request for Information
RMF	Risk Management Framework
RoC	Rehearsal of Concept
ROI	Return on Investment
ROM	Rough Order of Magnitude
Q	Quarter
Q&A	Question and Answer
S/W	Software
S4/HANA	Suite for HANA
SA	Secure Architecture
SaaS	Software as a Service
SAAS-MOD	Standard Army Ammunition System - Modernization
SAMS-E	Standard Army Maintenance System - Enhanced





Acronym	Definition
SAP	(Trademark Name, formerly an acronym) Systems Applications, and Products in data processing
SARSS	Standard Army Retail Supply System
SB	Supply Bulletin
SDLC	Software Development Lifecycle
SCoUT	Systems Convergence and Unification Tool
SOMARDS	Standard Operations & Maintenance Army Research & Development System
SoN	Statement of Need
SR2R	Service Request to Resolution
STANFINS	Standard Army Finance System
TBD	To be Determined
TC-AIMS II	Transportation Coordinators' - Automated Information for Movements System II
TMT	Task Management Tool
TRADOC	US Army Training and Doctrine Command
TSC	Theater Sustainment Command
UI	User Interface
ULLS-AE	Unit Level Logistics System - Aviation Enhanced
USA	United States Army





Acronym	Definition
USAODCORPS	United States Army Ordnance Corps
USA/VCSA	United States Army/ Vice Chief of Staff of the Army
USC	United States Code
USG	United States Government
UX	User Experience
Xchg	Exchange
X-Fncl	Cross Functional