

MEMORANDUM TO THE FILE
PURCHASE REQUEST NUMBER: N6051423RC006PK
KABA LOCK SYSTEM UNACCOMPANIED HOUSING (UH)
NAVAL STATION GUANTANAMO BAY, CUBA

Subj: USE OF OTHER THAN FULL AND OPEN COMPETITION FOR AN ACQUISITION
UNDER THE SIMPLIFIED ACQUISITION THRESHOLD

I. BACKGROUND:

1. FAR 13.106-1(b)(1)(i) states for purchases not exceeding the simplified acquisition threshold, Contracting Officers may solicit from one source if the Contracting Officer determines that the circumstances of the contract action deem only one source reasonably available (e.g., urgency, exclusive licensing agreements, brand-name or industrial mobilization).
2. As required by FAR 13.106-3(b)(3)(i), this memorandum explains the absence of competition for this acquisition, as only one source will be solicited for this requirement (or for a portion of the requirement) and the requirement is not expected to exceed the simplified acquisition threshold.

II. DESCRIPTION OF ITEM OR SERVICE:

Naval Station Guantanamo Bay Unaccompanied Housing requires the replacement of existing locks with CNIC designated electronic stand-alone locking system that meet the brand name salient characteristics outlined below and Facilities Criteria for Navy and Marine Corps Unaccompanied Housing (UH) FC 4-721-10N (dated 1 November 2012, change 6, 20 March 2015). The vendor shall arrange delivery of all requested supplies specified in the Description of Requirement to the port at Blount Island for barge shipment to NSGB, Cuba.

The RFID KABA e-Lock system is a "touchless" door locking system typically used in lodging facilities. The RFID KABA e-Lock system allows authorized tenants, guests, and staff members to access various rooms using a keycard that activates the locking mechanism through proximity signal receipt from a data chip embedded in the keycard transmitted via radio frequency. Programing of the data in the keycards is through a "stand-alone" centralized access control unit that contains the firmware necessary to code the keycards. The RFID KABA e-Lock system is capable of having lock firmware upgraded and is certified and in compliance with the highest level of security (Grade 1) in accordance with the American National Standards Institute/Builders Hardware Manufacturer Association (ANSI/BHMA 156.13 mortise locks (Grade 1) and ANSI/BHMA A 156.25 electrified locks (Grade 1)).

The estimated completion date is 25 weeks after contract award. This procurement will be funded using FY23 funds.

Estimated Dollar Value

ITEM	QUANTITY	PRICE
Front Desk Unit	8	
PCB Lock Controller Board	100	
790 RFID Lock Reader	100	
790K RFID Lock	20	
RFID IP Encoder	4	
Shipping to Port	1	
TOTAL PRICE		

III. THE DETERMINATION FOR USE OF OTHER THAN FULL AND OPEN COMPETITION IS BASED ON THE FOLLOWING (select all that apply):

A. ☐ ONLY ONE RESPONSIBLE SOURCE (select all that apply):

1. ☐ RESTRICTIVE RIGHTS. The source has established proprietary rights, limited rights in data, patent rights, copyrights or secret processes in the item or service required.
2. ☐ EXCLUSIVE LICENSING AGREEMENTS. The item or service is only available from the Original Equipment Manufacturer (OEM), or there is only one authorized distributor or technical representative for the OEM.
3. ☐ OTHER REASONS. ONE RESPONSIBLE SOURCE OF SUPPLY

B. ☒ BRAND NAME

KABA Enterprise Hospitality Application System is the only electronic hospitality locking system accredited by U.S. Fleet Cyber Command for this application. EMASS # 12354 applies. No other brands may be procured. EHAS-KABA is the CNIC enterprise solution for all Unaccompanied Housing locking systems. The CNIC FY21 Operations Plan (dated October 2020) designated KABA ILCO (Atlas or FDU) as the enterprise solution for Unaccompanied Housing (UH) e-Lock Systems because it has an Authority to Operate for Electronic Locking Systems.

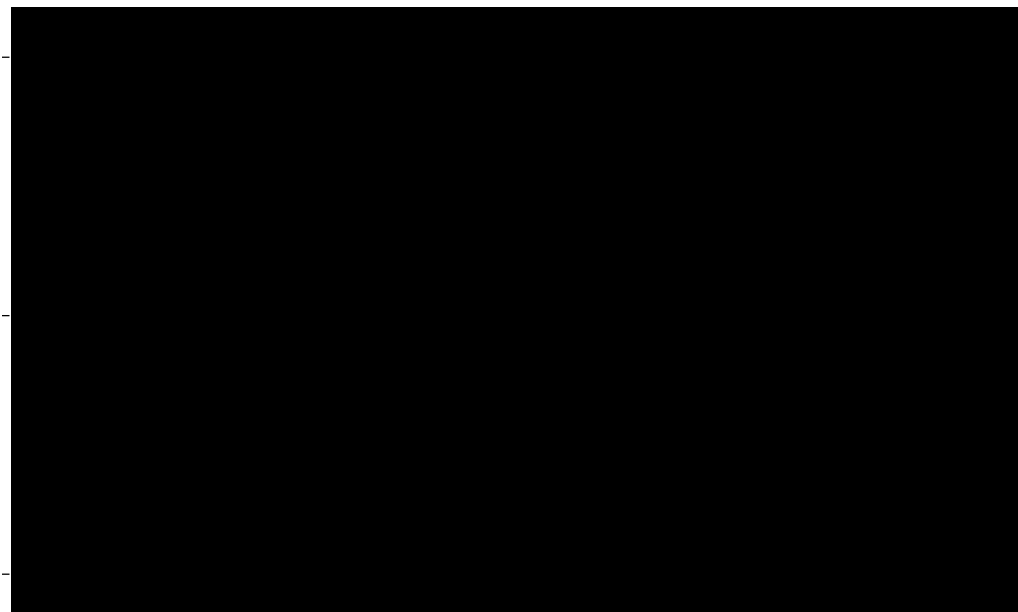
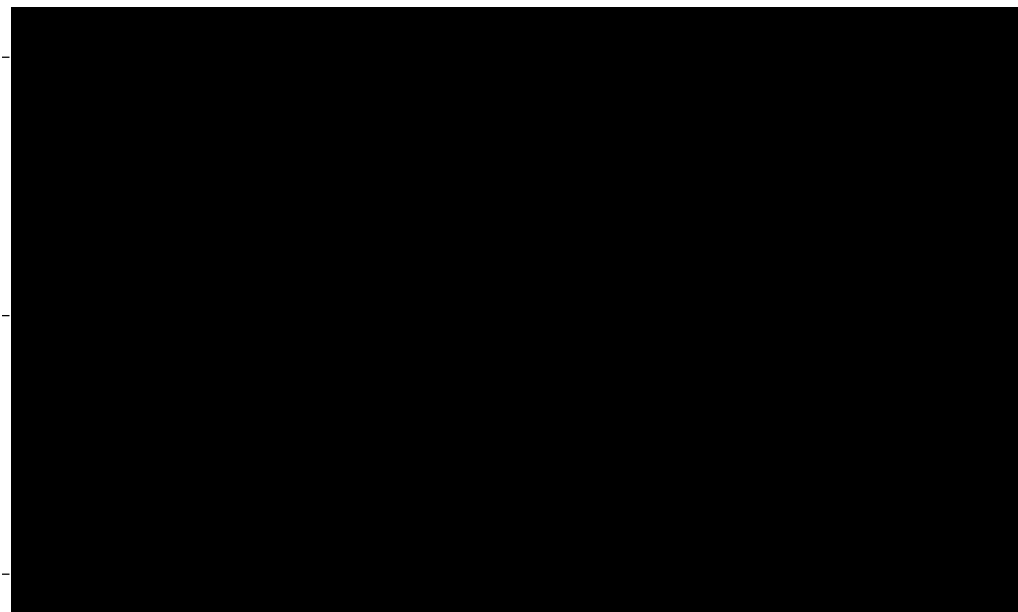
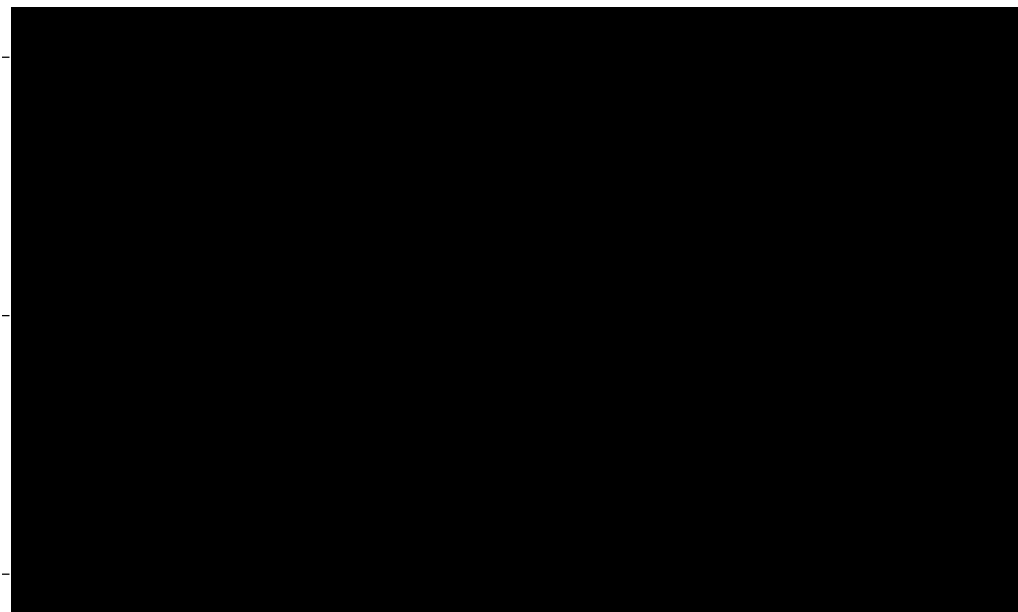
The UH Facilities Criteria mandates that "new and replacement electronic lock systems shall be stand-alone, not connected to any information network" and that "procurement of networked electronic lock systems is prohibited." There are no other known RFID locking systems available in the marketplace today that allow for the programming of keycards without access to a computer. KABA does not require network access and is a true stand-alone system. Pursuant to CNIC Installation Standards, Installations using other locking systems are required to transition to the approved systems. Based on the cited references herein along with the rigid Navy UH locks specifications in place, no other locking system can satisfy this Government need and no substitutes are acceptable. A new system would result in a substantial duplication of cost to the Government that is not expected to be recovered through competition.

A solicitation will be posted through the System for Award Management (SAM.gov) as a Brand Name Only 100% Small Business Set Aside. Market research resulted in a determination that the requested items are manufactured by KABA ILCO Corp. of Rocky Mount, NC. The company has a network of small business retailers that sell their products to customers. Further research indicated that although certain KABA ILCO products are available in GSA, the specific part numbers listed under this requirement are not available. Additionally, market research has identified at least three (3) small businesses that can provide the requested KABA Lock System in the open market. Competition for the required brand name system shall be sought to the maximum extent possible. This brand name justification will be posted with the solicitation as required by FAR 5.102 (a)(6).

C. ___ UNUSUAL AND COMPELLING URGENCY

IV. CERTIFICATIONS/APPROVALS:

A. Technical / Requirements Certification: I certify that the facts and representation under my cognizance which are included in this justification are complete and accurate to the best of my knowledge and belief.

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